

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
JANUARY 2017

YEAR-TO-DATE COMPARISON

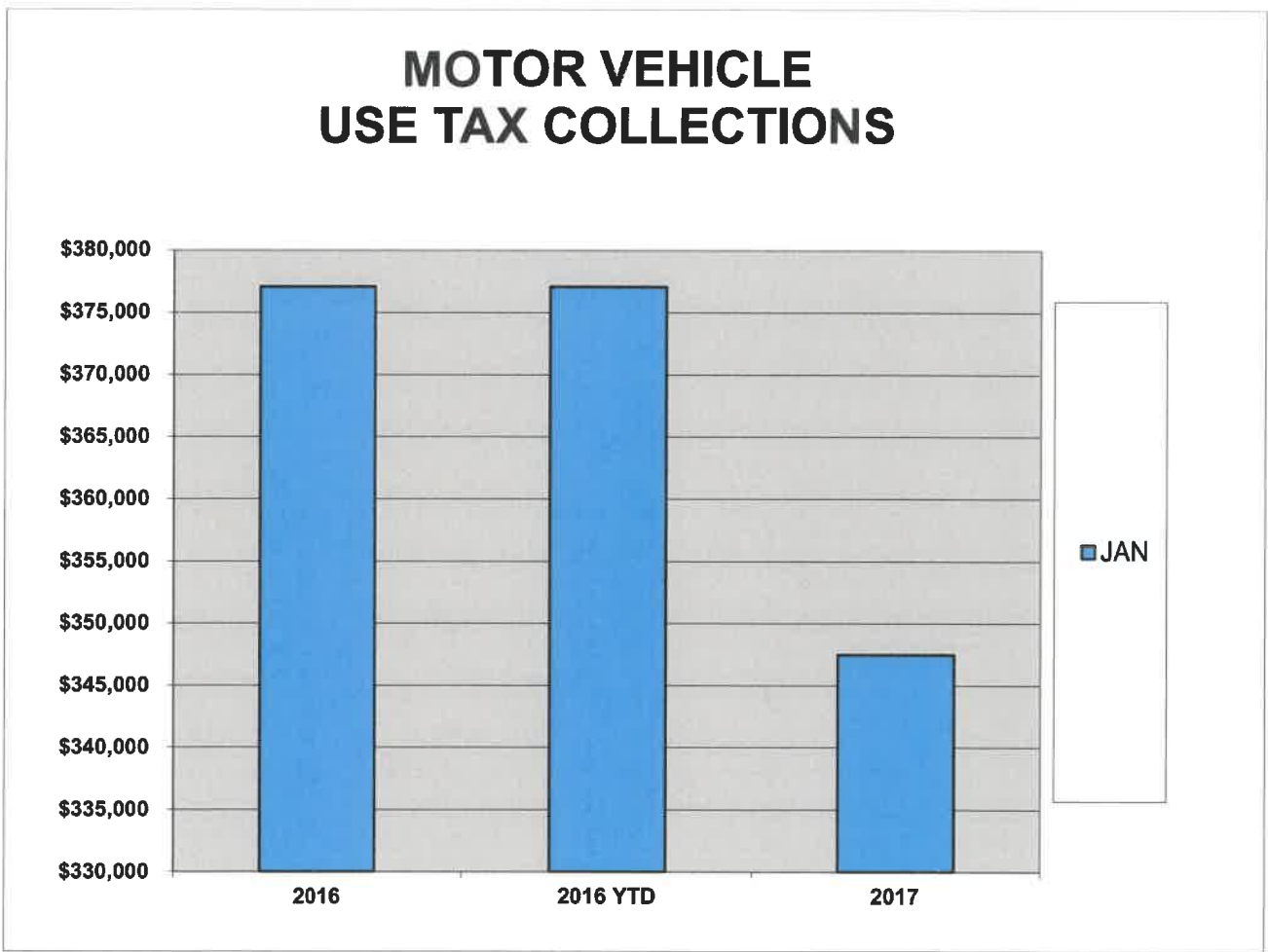
<u>Geographical Area</u>	<u>2017</u>	<u>2016</u>	<u>% Inc/Dec</u>
South East Loveland	\$ 956,175	\$ 830,182	15.2%
Centerra	477,209	457,405	4.3%
North West Loveland	476,588	448,504	6.3%
Promenade Shops	375,005	233,080	60.9%
North East Loveland	366,675	292,969	25.2%
Orchards Shopping Center	363,364	353,091	2.9%
Thompson Valley Shopping Center	300,843	297,326	1.2%
Outlet Mall	178,104	149,962	18.8%
South West Loveland	168,972	151,406	11.6%
Downtown	134,743	129,966	3.7%
The Ranch	80,176	83,299	-3.7%
Airport	69,957	72,333	-3.3%
Columbine Shopping Center	64,993	67,841	-4.2%
All Other Areas	925,120	798,052	15.9%
Total	\$ 4,937,924	\$ 4,365,416	13.1%

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
Month of JANUARY 2017

<u>Geographical Area</u>	<u>2017</u>	<u>% of Total</u>
South East Loveland	\$ 956,175	19.40%
Centerra	477,209	9.70%
North West Loveland	476,588	9.70%
Promenade Shops	375,005	7.60%
North East Loveland	366,675	7.40%
Orchards Shopping Center	363,364	7.40%
Thompson Valley Shopping Center	300,843	6.10%
Outlet Mall	178,104	3.60%
South West Loveland	168,972	3.40%
Downtown	134,743	2.70%
The Ranch	80,176	1.60%
Airport	69,957	1.40%
Columbine Shopping Center	64,993	1.30%
All Other Areas	925,120	18.70%
Total of JANUARY 2017	\$ 4,937,924	100.00%

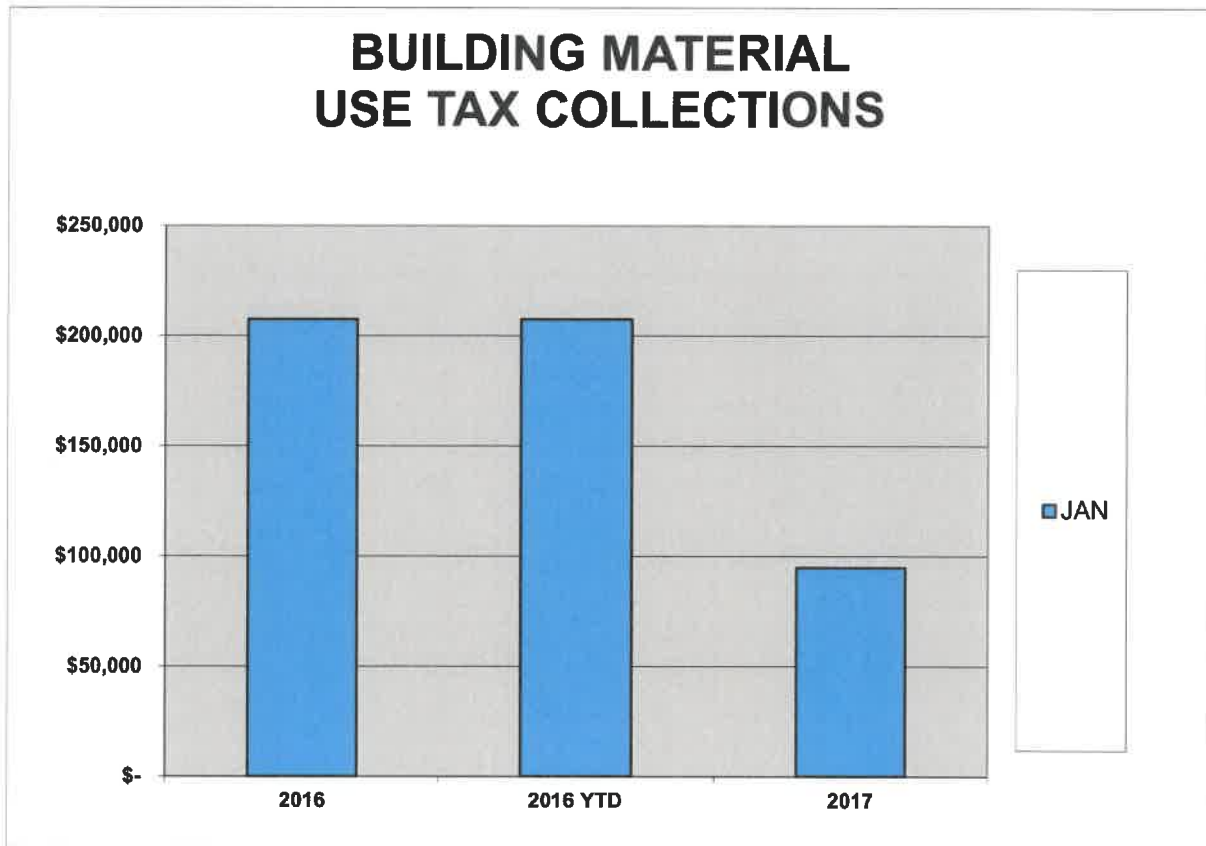
City of Loveland
Motor Vehicle Use Tax Comparison (CASH BASIS)
2016-2017 Comparison

	<u>2016</u>	<u>2016 YTD</u>	<u>2017</u>	<u>2017 YTD</u>	Year to Date Inc/Dec over <u>2016</u>	Curr Month Inc/Dec over <u>2016</u>
JAN	\$ 377,075	\$ 377,075	\$ 347,481	\$ 347,481	-7.8%	-7.8%



City of Loveland
Building Material Use Tax Comparison (CASH BASIS)
2016-2017 Comparison

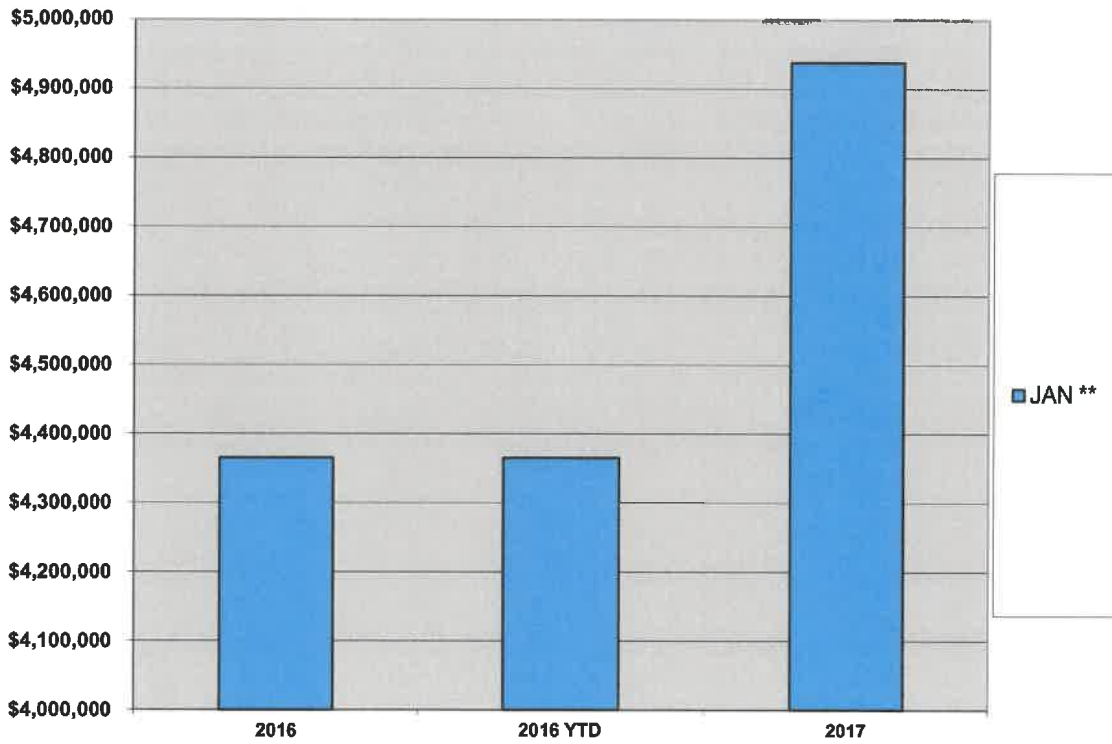
	<u>2016</u>	<u>2016 YTD</u>	<u>2017</u>	<u>2017 YTD</u>	Year to Date Inc/Dec over <u>2016</u>	Curr Month Inc/Dec over <u>2016</u>
JAN	\$ 207,531	\$ 207,531	\$ 94,933	\$ 94,933	-54.3%	-54.3%



City of Loveland
Retail Sales Tax (CASH BASIS)
2016-2017 Comparison

	<u>2016</u>	<u>2016 YTD</u>	<u>2017</u>	<u>2017 YTD</u>	Year to Date Inc/Dec over <u>2016</u>	Curr Month Inc/Dec over <u>2016</u>
JAN **	\$ 4,365,416	\$ 4,365,416	\$ 4,937,924	\$ 4,937,924	13.1%	13.1%

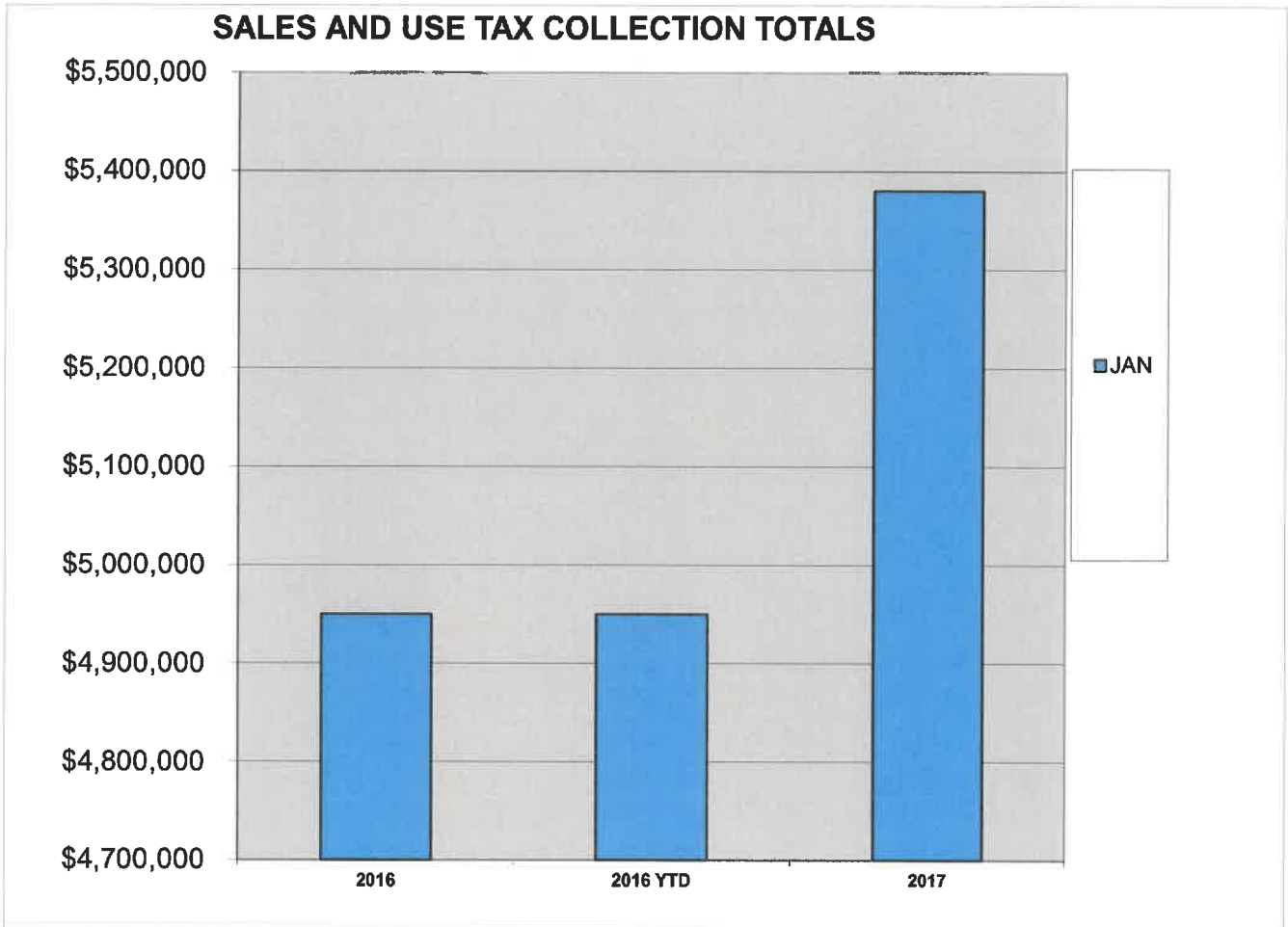
RETAIL SALES TAX COLLECTIONS



* Indicates Quarterly Returns also included
 ** Indicates Quarterly and Yearly Returns also included
 *** Journal Entry Adjustment Correction

City of Loveland
Sales & Use Tax Total Comparison (CASH BASIS)
2016-2017 Comparison

	<u>2016</u>	<u>2016 YTD</u>	<u>2017</u>	<u>2017 YTD</u>	<u>Year to Date Inc/Dec over 2016</u>	<u>Curr Month Inc/Dec over 2016</u>
JAN	\$ 4,950,022	\$ 4,950,022	\$ 5,380,338	\$ 5,380,338	8.7%	8.7%



City of Loveland

Summary of Sales Tax Collections by Industry Code January 31, 2017

Description	January 2017		January 2016		YTD 2017		YTD 2016		\$ Change	% Change	% of Total	Cumulative %
	\$	%	\$	%	\$	%	\$	%				
Department Stores & General Merchandise	\$ 906,808	6.2%	\$ 843,851	7.5%	\$ 906,808	7.5%	\$ 843,851	7.5%	\$ 62,957	7.5%	18.4%	18.4%
Grocery Stores & Specialty Foods	660,342	4.8%	621,866	5.4%	660,342	5.4%	621,866	5.4%	38,476	6.2%	13.4%	31.7%
Restaurants & Bars	485,351	3.5%	453,173	3.9%	485,351	3.9%	453,173	3.9%	32,178	7.1%	9.8%	41.6%
Clothing & Clothing Accessories Stores	368,213	2.7%	340,647	2.9%	368,213	2.9%	340,647	2.9%	27,566	8.1%	7.5%	49.0%
Motor Vehicle Dealers, Auto Parts & Leasing	357,593	2.6%	298,227	2.6%	357,593	2.6%	298,227	2.6%	59,366	19.9%	7.2%	56.3%
Building Material & Lawn & Garden Supplies	286,874	2.1%	172,685	1.5%	286,874	1.5%	172,685	1.5%	114,189	66.1%	5.8%	62.1%
Sporting Goods, Hobby, Book & Music Stores	256,487	1.9%	243,890	2.1%	256,487	2.1%	243,890	2.1%	12,597	5.2%	5.2%	67.3%
Used Merchandise Stores	215,805	1.6%	189,847	1.6%	215,805	1.6%	189,847	1.6%	25,958	13.7%	4.4%	71.6%
Electronic Shopping & Mail-Order Houses	176,706	1.3%	84,143	0.7%	176,706	1.3%	84,143	0.7%	92,563	110.0%	3.6%	75.2%
Utilities	169,071	1.2%	182,101	1.6%	169,071	1.2%	182,101	1.6%	-13,030	-7.2%	3.4%	78.6%
Consumer Goods & Commercial Equipment Rental	140,575	1.0%	114,394	1.0%	140,575	1.0%	114,394	1.0%	26,181	22.9%	2.8%	81.5%
Beer, Wine & Liquor Stores	124,451	0.9%	104,596	0.9%	124,451	0.9%	104,596	0.9%	19,855	19.0%	2.5%	84.0%
Electronics & Appliance Stores	117,843	0.9%	82,444	0.7%	117,843	0.9%	82,444	0.7%	35,399	42.9%	2.4%	86.4%
Broadcasting & Telecommunications	111,716	0.8%	111,606	1.0%	111,716	0.8%	111,606	1.0%	110	0.1%	2.3%	88.7%
Health & Personal Care Stores	94,832	0.7%	90,872	0.8%	94,832	0.7%	90,872	0.8%	3,960	4.4%	1.9%	90.6%
Furniture & Home Furnishing Stores	72,438	0.5%	66,818	0.6%	72,438	0.5%	66,818	0.6%	5,620	8.4%	1.5%	92.0%
Hotels, Motels & Other Accommodations	72,420	0.5%	72,162	0.6%	72,420	0.5%	72,162	0.6%	258	0.4%	1.5%	93.5%
Gasoline Stations with Convenience Stores	35,134	0.3%	34,628	0.3%	35,134	0.3%	34,628	0.3%	506	1.5%	0.7%	94.2%
Office Supplies, Stationery & Gift Stores	28,599	0.2%	22,246	0.2%	28,599	0.2%	22,246	0.2%	6,353	28.6%	0.6%	94.8%
All Other Categories	256,666	1.9%	235,220	2.0%	256,666	1.9%	235,220	2.0%	21,446	9.1%	5.2%	100.0%
Total	\$ 4,937,924		\$ 4,365,416		\$ 4,937,924		\$ 4,365,416		\$ 572,508	13.1%	100.0%	