

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
AUGUST 2017

YEAR-TO-DATE COMPARISON

<u>Geographical Area</u>	<u>2017</u>	<u>2016</u>	<u>% Inc/Dec</u>
South East Loveland	\$ 6,790,439	\$ 6,623,140	2.5%
North West Loveland	3,083,659	2,852,042	8.1%
North East Loveland	2,827,241	2,349,859	20.3%
Centerra	2,548,728	2,599,485	-2.0%
Orchards Shopping Center	1,905,417	1,910,288	-0.3%
Promenade Shops	1,665,412	1,671,964	-0.4%
Thompson Valley Shopping Center	1,455,218	1,456,144	-0.1%
South West Loveland	1,159,352	1,097,031	5.7%
Outlet Mall	924,970	934,020	-1.0%
Downtown	910,903	884,615	3.0%
The Ranch	579,998	551,034	5.3%
Airport	522,847	467,443	11.9%
Columbine Shopping Center	489,091	504,018	-3.0%
All Other Areas	4,728,457	4,023,175	17.5%
Total	\$ 29,591,732	\$ 27,924,258	6.0%

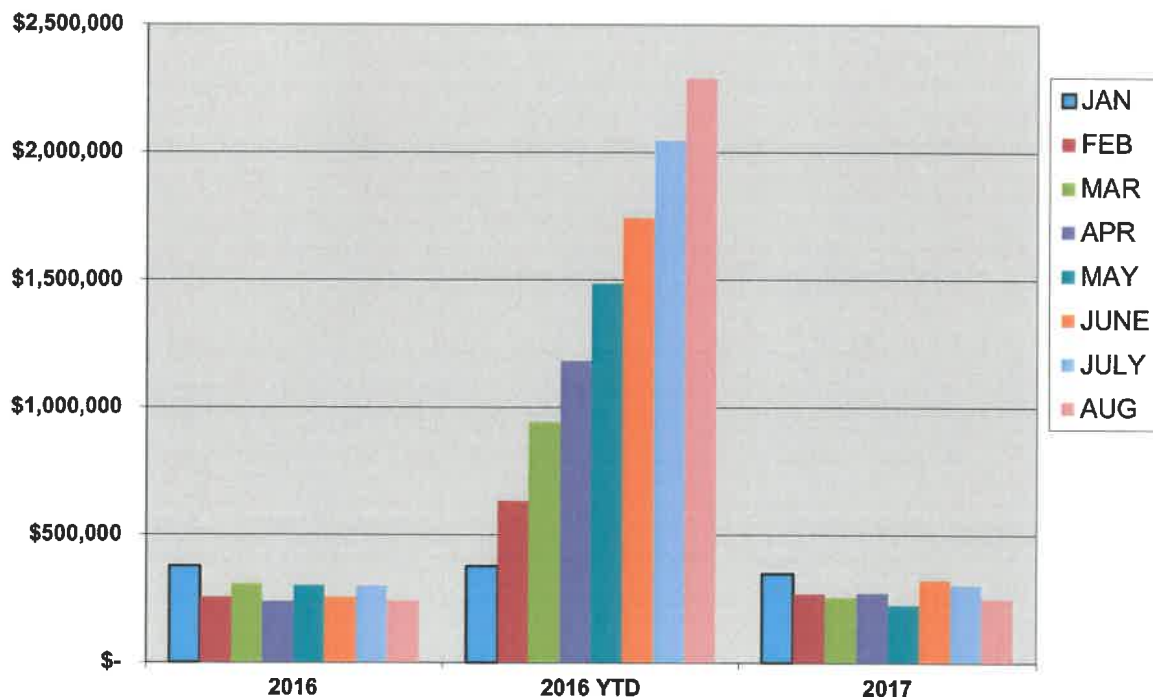
CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
Month of AUGUST 2017

<u>Geographical Area</u>	<u>2017</u>	<u>% of Total</u>
South East Loveland	\$ 937,154	25.60%
North West Loveland	403,716	11.00%
North East Loveland	362,267	9.90%
Centerra	318,890	8.70%
Orchards Shopping Center	222,849	6.10%
Promenade Shops	200,784	5.50%
Thompson Valley Shopping Center	175,839	4.80%
South West Loveland	145,607	4.00%
Outlet Mall	126,654	3.50%
Downtown	113,765	3.10%
Airport	82,871	2.30%
Columbine Shopping Center	65,702	1.80%
The Ranch	62,482	1.70%
All Other Areas	444,070	12.00%
Total of AUGUST 2017	\$ 3,662,650	100.00%

City of Loveland
Motor Vehicle Use Tax Comparison (CASH BASIS)
2016-2017 Comparison

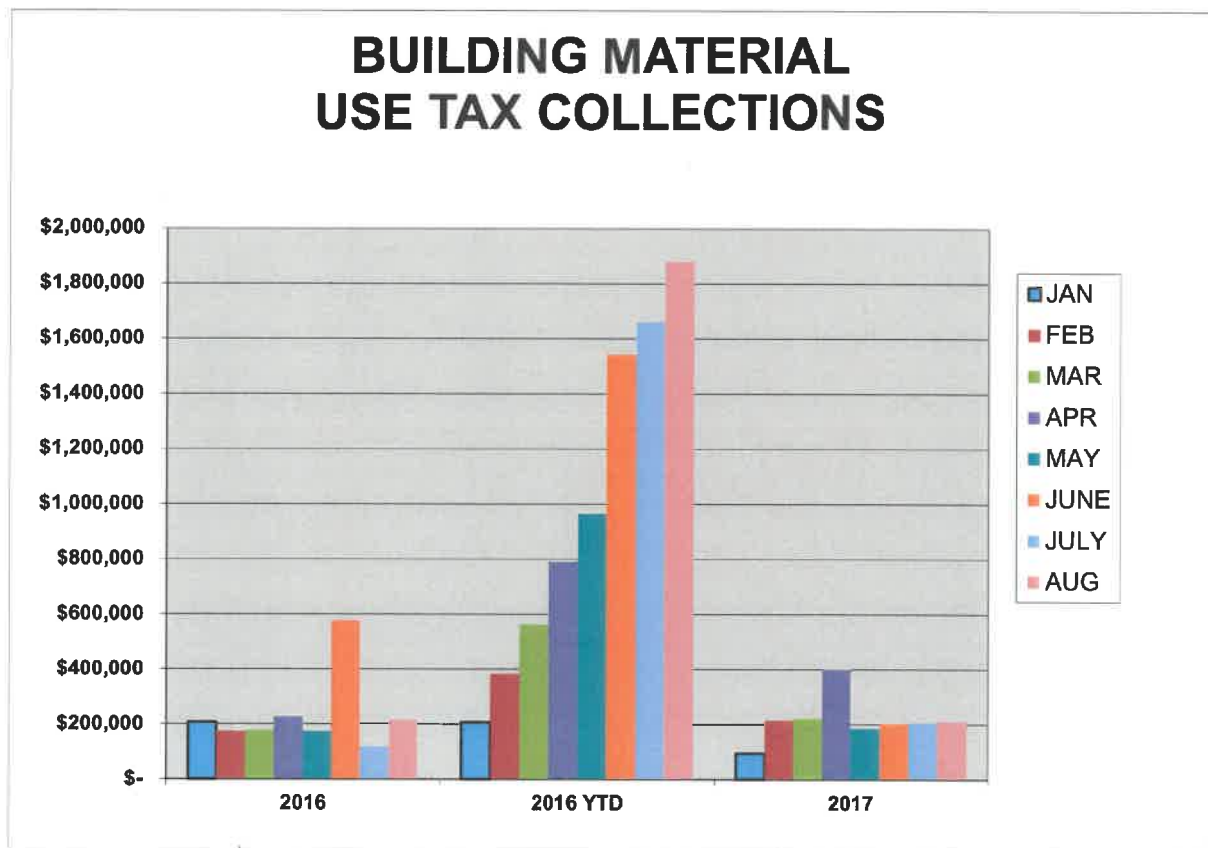
	<u>2016</u>	<u>2016 YTD</u>	<u>2017</u>	<u>2017 YTD</u>	<u>Year to Date Inc/Dec over 2016</u>	<u>Curr Month Inc/Dec over 2016</u>
JAN	\$ 377,075	\$ 377,075	\$ 347,481	\$ 347,481	-7.8%	-7.8%
FEB	\$ 257,248	\$ 634,323	\$ 270,951	\$ 618,432	-2.5%	5.3%
MAR	\$ 308,532	\$ 942,855	\$ 256,764	\$ 875,196	-7.2%	-16.8%
APR	\$ 240,529	\$ 1,183,385	\$ 274,218	\$ 1,149,415	-2.9%	14.0%
MAY	\$ 303,384	\$ 1,486,768	\$ 227,617	\$ 1,377,031	-7.4%	-25.0%
JUNE	\$ 257,333	\$ 1,744,101	\$ 324,017	\$ 1,701,048	-2.5%	25.9%
JULY	\$ 302,958	\$ 2,047,059	\$ 305,490	\$ 2,006,537	-2.0%	0.8%
AUG	\$ 243,356	\$ 2,290,415	\$ 250,834	\$ 2,257,371	-1.4%	3.1%

MOTOR VEHICLE USE TAX COLLECTIONS



City of Loveland
Building Material Use Tax Comparison (CASH BASIS)
2016-2017 Comparison

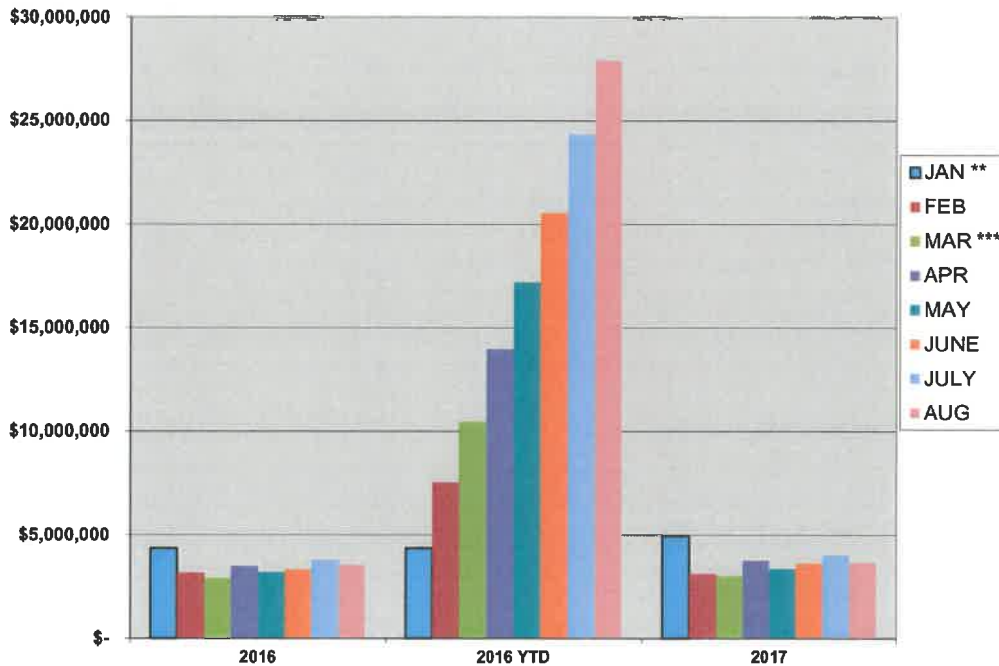
	<u>2016</u>	<u>2016 YTD</u>	<u>2017</u>	<u>2017 YTD</u>	<u>Year to Date Inc/Dec over 2016</u>	<u>Curr Month Inc/Dec over 2016</u>
JAN	\$ 207,531	\$ 207,531	\$ 94,933	\$ 94,933	-54.3%	-54.3%
FEB	\$ 175,706	\$ 383,236	\$ 215,642	\$ 310,575	-19.0%	22.7%
MAR	\$ 178,825	\$ 562,061	\$ 221,508	\$ 532,083	-5.3%	23.9%
APR	\$ 229,024	\$ 791,085	\$ 401,367	\$ 933,450	18.0%	75.3%
MAY	\$ 174,935	\$ 966,021	\$ 186,168	\$ 1,119,619	15.9%	6.4%
JUNE	\$ 578,163	\$ 1,544,183	\$ 203,694	\$ 1,323,312	-14.3%	-64.8%
JULY	\$ 119,024	\$ 1,663,208	\$ 207,644	\$ 1,530,956	-8.0%	74.5%
AUG	\$ 216,913	\$ 1,880,121	\$ 212,118	\$ 1,743,075	-7.3%	-2.2%



City of Loveland
 Retail Sales Tax (CASH BASIS)
 2016-2017 Comparison

	<u>2016</u>	<u>2016 YTD</u>	<u>2017</u>	<u>2017 YTD</u>	Year to Date Inc/Dec over <u>2016</u>	Curr Month Inc/Dec over <u>2016</u>
JAN **	\$ 4,365,416	\$ 4,365,416	\$ 4,937,924	\$ 4,937,924	13.1%	13.1%
FEB	\$ 3,190,005	\$ 7,555,421	\$ 3,129,483	\$ 8,067,407	6.8%	-1.9%
MAR ***	\$ 2,924,575	\$ 10,479,996	\$ 3,034,547	\$ 11,101,954	5.9%	3.8%
APR	\$ 3,504,812	\$ 13,984,809	\$ 3,772,342	\$ 14,874,296	6.4%	7.6%
MAY	\$ 3,221,324	\$ 17,206,133	\$ 3,370,239	\$ 18,244,535	6.0%	4.6%
JUNE	\$ 3,346,764	\$ 20,552,897	\$ 3,631,821	\$ 21,876,357	6.4%	8.5%
JULY	\$ 3,807,869	\$ 24,360,766	\$ 4,052,726	\$ 25,929,082	6.4%	6.4%
AUG	\$ 3,563,493	\$ 27,924,258	\$ 3,662,650	\$ 29,591,732	6.0%	2.8%

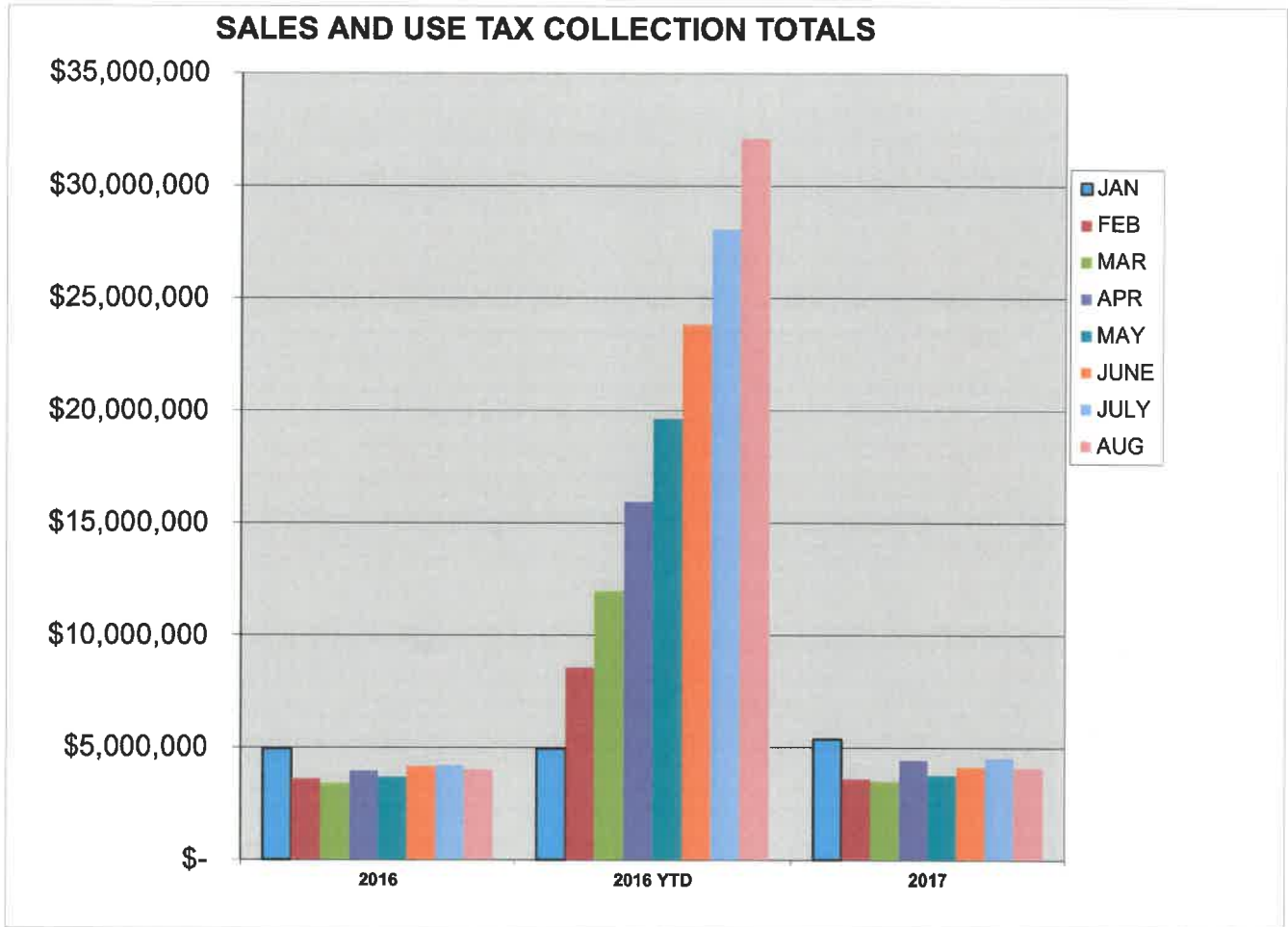
RETAIL SALES TAX COLLECTIONS



* Indicates Quarterly Returns also included
 ** Indicates Quarterly and Yearly Returns also included
 *** Journal Entry Adjustment Correction

City of Loveland
Sales & Use Tax Total Comparison (CASH BASIS)
2016-2017 Comparison

	<u>2016</u>	<u>2016 YTD</u>	<u>2017</u>	<u>2017 YTD</u>	<u>Year to Date Inc/Dec over 2016</u>	<u>Curr Month Inc/Dec over 2016</u>
JAN	\$ 4,950,022	\$ 4,950,022	\$ 5,380,338	\$ 5,380,338	8.7%	8.7%
FEB	\$ 3,622,959	\$ 8,572,980	\$ 3,616,075	\$ 8,996,414	4.9%	-0.2%
MAR	\$ 3,411,932	\$ 11,984,913	\$ 3,512,819	\$ 12,509,233	4.4%	3.0%
APR	\$ 3,974,366	\$ 15,959,279	\$ 4,447,928	\$ 16,957,161	6.3%	11.9%
MAY	\$ 3,699,643	\$ 19,658,922	\$ 3,784,024	\$ 20,741,185	5.5%	2.3%
JUNE	\$ 4,182,259	\$ 23,841,181	\$ 4,159,532	\$ 24,900,717	4.4%	-0.5%
JULY	\$ 4,229,851	\$ 28,071,032	\$ 4,565,859	\$ 29,466,576	5.0%	7.9%
AUG	\$ 4,023,763	\$ 32,094,795	\$ 4,125,602	\$ 33,592,177	4.7%	2.5%



City of Loveland
Summary of Sales Tax Collections by Industry Code
 Eight months, ended August 31, 2017

Description	August 2017	August 2016	\$ Change	% Change	YTD 2017	YTD 2016	\$ Change	% Change	% of Total	Cumulative %
Department Stores & General Merchandise	\$ 650,237	\$ 624,778	\$ 25,459	4.1%	5,105,987	5,146,898	\$ (40,911)	-0.8%	17.3%	17.3%
Restaurants & Bars	513,933	515,868	(1,935)	-0.4%	3,923,259	3,737,282	191,977	5.1%	13.3%	30.5%
Grocery Stores & Specialty Foods	403,347	387,474	15,873	4.1%	3,382,876	3,084,386	298,490	9.7%	11.4%	42.0%
Building Material & Lawn & Garden Supplies	348,173	334,607	13,566	4.1%	2,550,717	2,390,201	160,516	6.7%	8.6%	50.6%
Motor Vehicle Dealers, Auto Parts & Leasing	318,154	283,455	34,699	12.2%	2,419,345	2,129,961	289,384	13.6%	8.2%	58.8%
Clothing & Clothing Accessories Stores	223,070	213,417	9,653	4.5%	1,759,387	1,782,815	(23,428)	-1.3%	5.9%	64.7%
Utilities	177,594	172,986	4,608	2.7%	1,379,570	1,336,328	43,242	3.2%	4.7%	69.4%
Sporting Goods, Hobby, Book & Music Stores	130,789	139,632	(8,843)	-6.3%	1,134,590	1,173,279	(38,689)	-3.3%	3.8%	73.2%
Used Merchandise Stores	109,494	107,368	2,126	2.0%	1,121,846	1,029,143	92,703	9.0%	3.8%	77.0%
Consumer Goods & Commercial Equipment Rental	86,266	84,641	1,625	1.9%	779,482	688,509	90,973	13.2%	2.6%	79.6%
Beer, Wine & Liquor Stores	109,594	102,721	6,873	6.7%	769,402	719,639	49,763	6.9%	2.6%	82.2%
Broadcasting & Telecommunications	86,952	97,864	(10,912)	-11.2%	752,821	780,510	(27,689)	-3.5%	2.5%	84.8%
Electronic Shopping & Mail-Order Houses	82,213	46,571	35,642	76.5%	751,544	441,223	310,321	70.3%	2.5%	87.3%
Hotels, Motels & Other Accommodations	102,251	106,883	(4,632)	-4.3%	634,808	658,030	(23,222)	-3.5%	2.1%	89.5%
Electronics & Appliance Stores	61,521	45,541	15,980	35.1%	521,771	504,700	17,071	3.4%	1.8%	91.2%
Health & Personal Care Stores	53,015	55,465	(2,450)	-4.4%	474,681	474,275	406	0.1%	1.6%	92.8%
Furniture & Home Furnishing Stores	45,112	47,997	(2,885)	-6.0%	461,808	384,294	77,514	20.2%	1.6%	94.4%
Gasoline Stations with Convenience Stores	41,728	43,286	(1,558)	-3.6%	299,649	291,955	7,694	2.6%	1.0%	95.4%
Office Supplies, Stationery & Gift Stores	13,435	14,744	(1,309)	-8.9%	149,522	165,153	(15,631)	-9.5%	0.5%	95.9%
All Other Categories	105,772	138,195	(32,423)	-23.5%	1,212,667	1,005,677	206,990	20.6%	4.1%	100.0%
Total	\$ 3,662,650	\$ 3,563,493	\$ 99,157	2.8%	\$29,591,732	\$27,924,258	\$ 1,667,474	6.0%	100.0%	