

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
SEPTEMBER 2017

YEAR-TO-DATE COMPARISON

<u>Geographical Area</u>	<u>2017</u>	<u>2016</u>	<u>% Inc/Dec</u>
South East Loveland	\$ 7,677,878	\$ 7,465,496	2.8%
North West Loveland	3,505,832	3,261,264	7.5%
North East Loveland	3,185,748	2,701,028	17.9%
Centerra	2,902,844	2,974,248	-2.4%
Orchards Shopping Center	2,142,389	2,127,727	0.7%
Promenade Shops	1,876,534	1,880,726	-0.2%
Thompson Valley Shopping Center	1,627,481	1,614,202	0.8%
South West Loveland	1,311,222	1,238,336	5.9%
Outlet Mall	1,067,318	1,082,443	-1.4%
Downtown	1,024,882	990,428	3.5%
The Ranch	663,106	624,709	6.1%
Airport	605,227	530,569	14.1%
Columbine Shopping Center	551,822	566,032	-2.5%
All Other Areas	5,177,044	4,411,649	17.3%
Total	\$ 33,319,327	\$ 31,468,857	5.9%

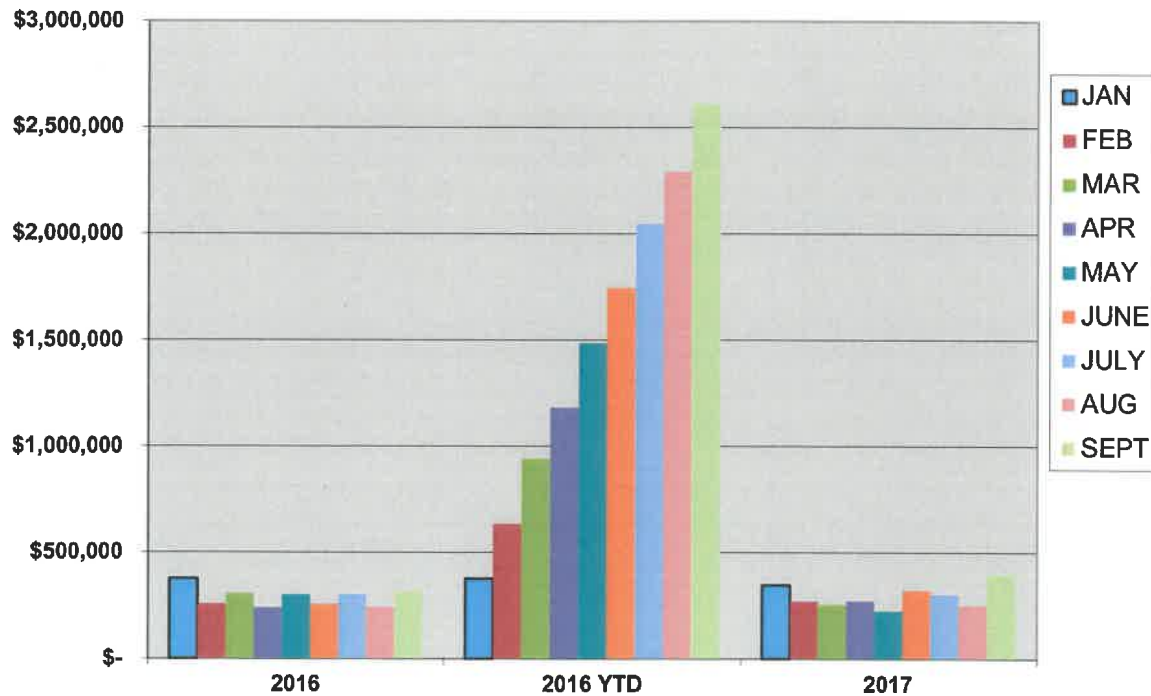
CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
Month of SEPTEMBER 2017

<u>Geographical Area</u>	<u>2017</u>	<u>% of Total</u>
South East Loveland	\$ 887,439	23.80%
North West Loveland	422,173	11.30%
North East Loveland	358,507	9.60%
Centerra	354,116	9.50%
Orchards Shopping Center	236,972	6.40%
Promenade Shops	211,122	5.70%
Thompson Valley Shopping Center	172,263	4.60%
South West Loveland	151,870	4.10%
Outlet Mall	142,348	3.80%
Downtown	113,979	3.10%
The Ranch	83,108	2.20%
Airport	82,380	2.20%
Columbine Shopping Center	62,731	1.70%
All Other Areas	448,587	12.00%
Total of SEPTEMBER 2017	\$ 3,727,595	100.00%

City of Loveland
Motor Vehicle Use Tax Comparison (CASH BASIS)
2016-2017 Comparison

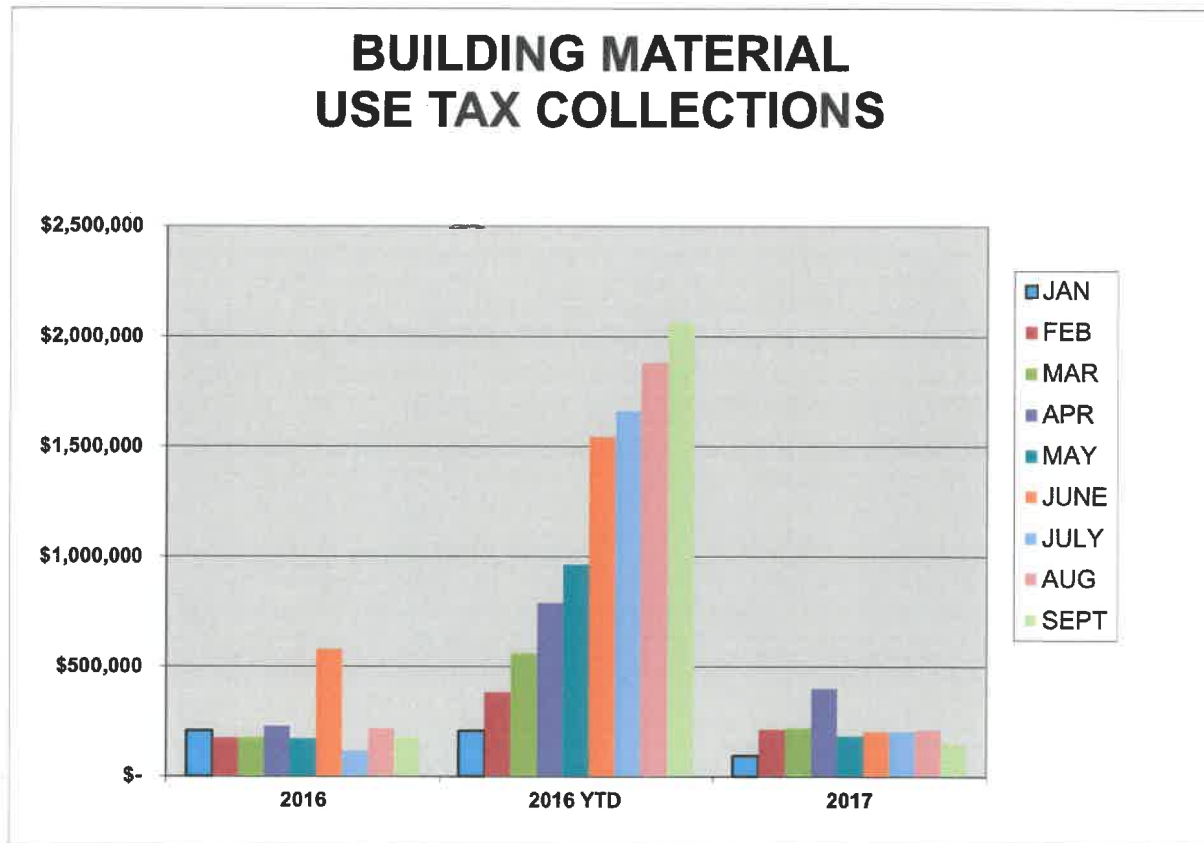
	<u>2016</u>	<u>2016 YTD</u>	<u>2017</u>	<u>2017 YTD</u>	<u>Year to Date Inc/Dec over 2016</u>	<u>Curr Month Inc/Dec over 2016</u>
JAN	\$ 377,075	\$ 377,075	\$ 347,481	\$ 347,481	-7.8%	-7.8%
FEB	\$ 257,248	\$ 634,323	\$ 270,951	\$ 618,432	-2.5%	5.3%
MAR	\$ 308,532	\$ 942,855	\$ 256,764	\$ 875,196	-7.2%	-16.8%
APR	\$ 240,529	\$ 1,183,385	\$ 274,218	\$ 1,149,415	-2.9%	14.0%
MAY	\$ 303,384	\$ 1,486,768	\$ 227,617	\$ 1,377,031	-7.4%	-25.0%
JUNE	\$ 257,333	\$ 1,744,101	\$ 324,017	\$ 1,701,048	-2.5%	25.9%
JULY	\$ 302,958	\$ 2,047,059	\$ 305,490	\$ 2,006,537	-2.0%	0.8%
AUG	\$ 243,356	\$ 2,290,415	\$ 250,834	\$ 2,257,371	-1.4%	3.1%
SEPT	\$ 319,018	\$ 2,609,433	\$ 397,300	\$ 2,654,671	1.7%	24.5%

MOTOR VEHICLE USE TAX COLLECTIONS



City of Loveland
Building Material Use Tax Comparison (CASH BASIS)
2016-2017 Comparison

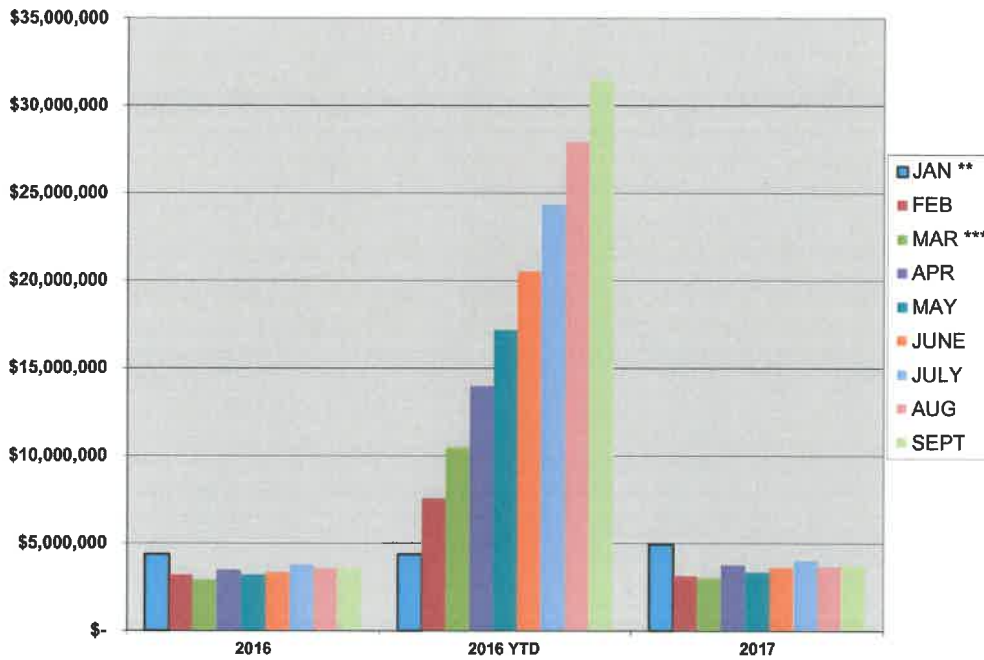
	<u>2016</u>	<u>2016 YTD</u>	<u>2017</u>	<u>2017 YTD</u>	Year to Date Inc/Dec over <u>2016</u>	Curr Month Inc/Dec over <u>2016</u>
JAN	\$ 207,531	\$ 207,531	\$ 94,933	\$ 94,933	-54.3%	-54.3%
FEB	\$ 175,706	\$ 383,236	\$ 215,642	\$ 310,575	-19.0%	22.7%
MAR	\$ 178,825	\$ 562,061	\$ 221,508	\$ 532,083	-5.3%	23.9%
APR	\$ 229,024	\$ 791,085	\$ 401,367	\$ 933,450	18.0%	75.3%
MAY	\$ 174,935	\$ 966,021	\$ 186,168	\$ 1,119,619	15.9%	6.4%
JUNE	\$ 578,163	\$ 1,544,183	\$ 203,694	\$ 1,323,312	-14.3%	-64.8%
JULY	\$ 119,024	\$ 1,663,208	\$ 207,644	\$ 1,530,956	-8.0%	74.5%
AUG	\$ 216,913	\$ 1,880,121	\$ 212,118	\$ 1,743,075	-7.3%	-2.2%
SEPT	\$ 182,173	\$ 2,062,293	\$ 152,466	\$ 1,895,541	-8.1%	-16.3%



City of Loveland
Retail Sales Tax (CASH BASIS)
2016-2017 Comparison

	<u>2016</u>	<u>2016 YTD</u>	<u>2017</u>	<u>2017 YTD</u>	<u>Year to Date Inc/Dec over 2016</u>	<u>Curr Month Inc/Dec over 2016</u>
JAN **	\$ 4,365,416	\$ 4,365,416	\$ 4,937,924	\$ 4,937,924	13.1%	13.1%
FEB	\$ 3,190,005	\$ 7,555,421	\$ 3,129,483	\$ 8,067,407	6.8%	-1.9%
MAR ***	\$ 2,924,575	\$ 10,479,996	\$ 3,034,547	\$ 11,101,954	5.9%	3.8%
APR	\$ 3,504,812	\$ 13,984,809	\$ 3,772,342	\$ 14,874,296	6.4%	7.6%
MAY	\$ 3,221,324	\$ 17,206,133	\$ 3,370,239	\$ 18,244,535	6.0%	4.6%
JUNE	\$ 3,346,764	\$ 20,552,897	\$ 3,631,821	\$ 21,876,357	6.4%	8.5%
JULY	\$ 3,807,869	\$ 24,360,766	\$ 4,052,726	\$ 25,929,082	6.4%	6.4%
AUG	\$ 3,563,493	\$ 27,924,258	\$ 3,662,650	\$ 29,591,732	6.0%	2.8%
SEPT	\$ 3,544,599	\$ 31,468,857	\$ 3,727,595	\$ 33,319,327	5.9%	5.2%

RETAIL SALES TAX COLLECTIONS

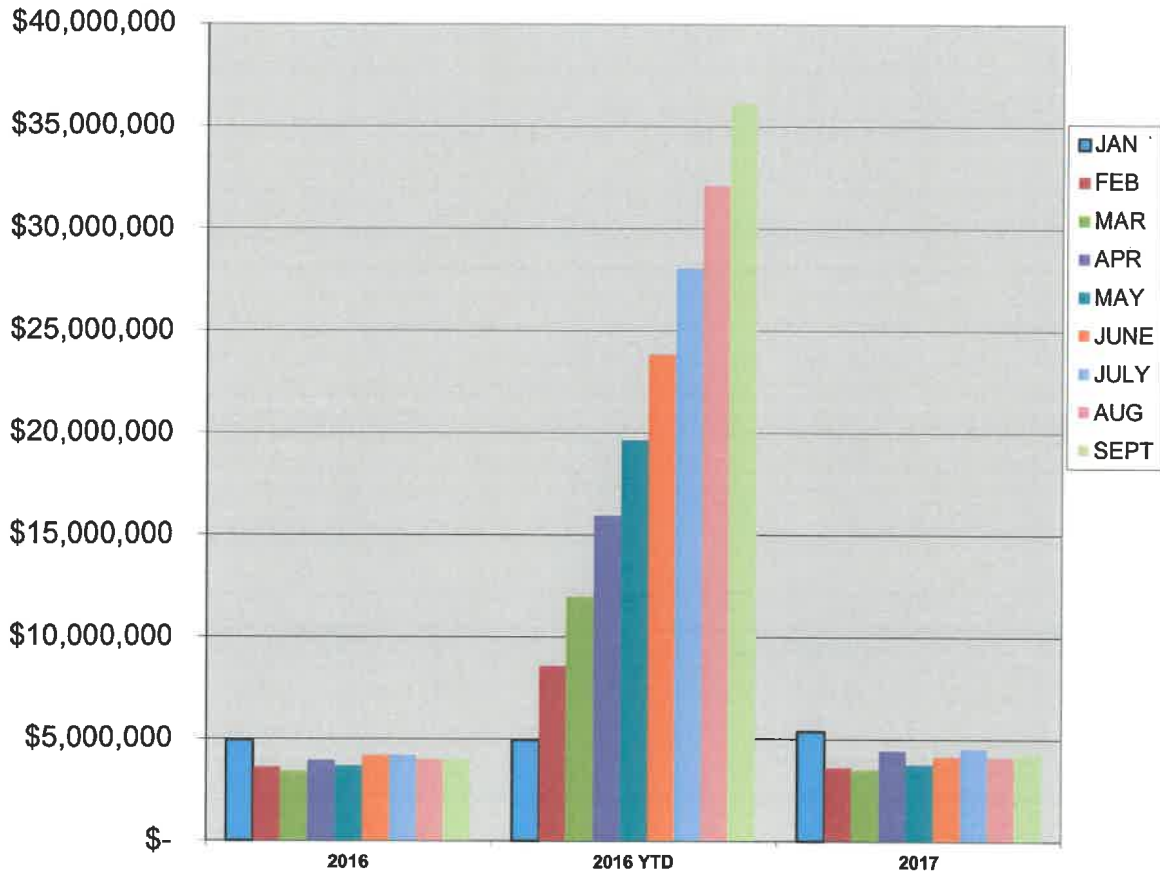


* Indicates Quarterly Returns also included
 ** Indicates Quarterly and Yearly Returns also Included
 *** Journal Entry Adjustment Correction

City of Loveland
Sales & Use Tax Total Comparison (CASH BASIS)
2016-2017 Comparison

	<u>2016</u>	<u>2016 YTD</u>	<u>2017</u>	<u>2017 YTD</u>	<u>Year to Date Inc/Dec over 2016</u>	<u>Curr Month Inc/Dec over 2016</u>
JAN	\$ 4,950,022	\$ 4,950,022	\$ 5,380,338	\$ 5,380,338	8.7%	8.7%
FEB	\$ 3,622,959	\$ 8,572,980	\$ 3,616,075	\$ 8,996,414	4.9%	-0.2%
MAR	\$ 3,411,932	\$ 11,984,913	\$ 3,512,819	\$ 12,509,233	4.4%	3.0%
APR	\$ 3,974,366	\$ 15,959,279	\$ 4,447,928	\$ 16,957,161	6.3%	11.9%
MAY	\$ 3,699,643	\$ 19,658,922	\$ 3,784,024	\$ 20,741,185	5.5%	2.3%
JUNE	\$ 4,182,259	\$ 23,841,181	\$ 4,159,532	\$ 24,900,717	4.4%	-0.5%
JULY	\$ 4,229,851	\$ 28,071,032	\$ 4,565,859	\$ 29,466,576	5.0%	7.9%
AUG	\$ 4,023,763	\$ 32,094,795	\$ 4,125,602	\$ 33,592,177	4.7%	2.5%
SEPT	\$ 4,045,789	\$ 36,140,584	\$ 4,277,361	\$ 37,869,539	4.8%	5.7%

SALES AND USE TAX COLLECTION TOTALS



City of Loveland
Summary of Sales Tax Collections by Industry Code

Nine months, ended September 30, 2017

Description	September 2017	September 2016	\$ Change	% Change	YTD 2017	YTD 2016	\$ Change	% Change	% of Total	Cumulative %
Department Stores & General Merchandise	\$ 670,019	\$ 641,451	28,568	4.5%	5,776,006	5,788,349	\$ (12,343)	-0.2%	17.3%	17.3%
Restaurants & Bars	527,294	500,789	26,505	5.3%	4,456,553	4,238,071	218,482	5.2%	13.4%	30.7%
Grocery Stores & Specialty Foods	386,169	382,761	3,408	0.9%	3,769,045	3,467,147	301,898	8.7%	11.3%	42.0%
Building Material & Lawn & Garden Supplies	292,461	273,244	19,217	7.0%	2,843,178	2,663,445	179,733	6.7%	8.5%	50.6%
Motor Vehicle Dealers, Auto Parts & Leasing	323,189	300,728	22,461	7.5%	2,742,534	2,430,689	311,845	12.8%	8.2%	58.8%
Clothing & Clothing Accessories Stores	259,627	267,721	(8,094)	-3.0%	2,019,014	2,050,536	(31,522)	-1.5%	6.1%	64.8%
Utilities	194,346	179,635	14,711	8.2%	1,573,916	1,515,963	57,953	3.8%	4.7%	69.6%
Sporting Goods, Hobby, Book & Music Stores	133,805	144,743	(10,938)	-7.6%	1,268,395	1,318,022	(49,627)	-3.8%	3.8%	73.4%
Used Merchandise Stores	127,510	96,554	30,956	32.1%	1,249,356	1,125,697	123,659	11.0%	3.7%	77.1%
Beer, Wine & Liquor Stores	98,135	93,682	4,453	4.8%	867,537	813,321	54,216	6.7%	2.6%	79.7%
Consumer Goods & Commercial Equipment Rental	85,155	82,372	2,783	3.4%	864,637	770,881	93,756	12.2%	2.6%	82.3%
Electronic Shopping & Mail-Order Houses	92,381	40,300	52,081	129.2%	843,925	481,523	362,402	75.3%	2.5%	84.9%
Broadcasting & Telecommunications	81,110	90,519	(9,409)	-10.4%	833,931	871,029	(37,098)	-4.3%	2.5%	87.4%
Hotels, Motels & Other Accommodations	118,177	102,705	15,472	15.1%	752,985	760,735	(7,750)	-1.0%	2.3%	89.6%
Electronics & Appliance Stores	58,499	50,284	8,215	16.3%	580,270	554,984	25,286	4.6%	1.7%	91.4%
Health & Personal Care Stores	51,293	50,498	795	1.6%	525,974	524,773	1,201	0.2%	1.6%	92.9%
Furniture & Home Furnishing Stores	46,933	47,398	(465)	-1.0%	508,741	431,692	77,049	17.8%	1.5%	94.5%
Gasoline Stations with Convenience Stores	42,838	41,630	1,208	2.9%	342,487	333,585	8,902	2.7%	1.0%	95.5%
Office Supplies, Stationery & Gift Stores	14,935	19,670	(4,735)	-24.1%	164,457	184,823	(20,366)	-11.0%	0.5%	96.0%
All Other Categories	123,719	137,915	(14,196)	-10.3%	1,336,386	1,143,592	192,794	16.9%	4.0%	100.0%
Total	\$ 3,727,595	\$ 3,544,599	\$ 182,996	5.2%	\$ 33,319,327	\$ 31,468,857	\$ 1,850,470	5.9%	100.0%	