

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
NOVEMBER 2017

YEAR-TO-DATE COMPARISON

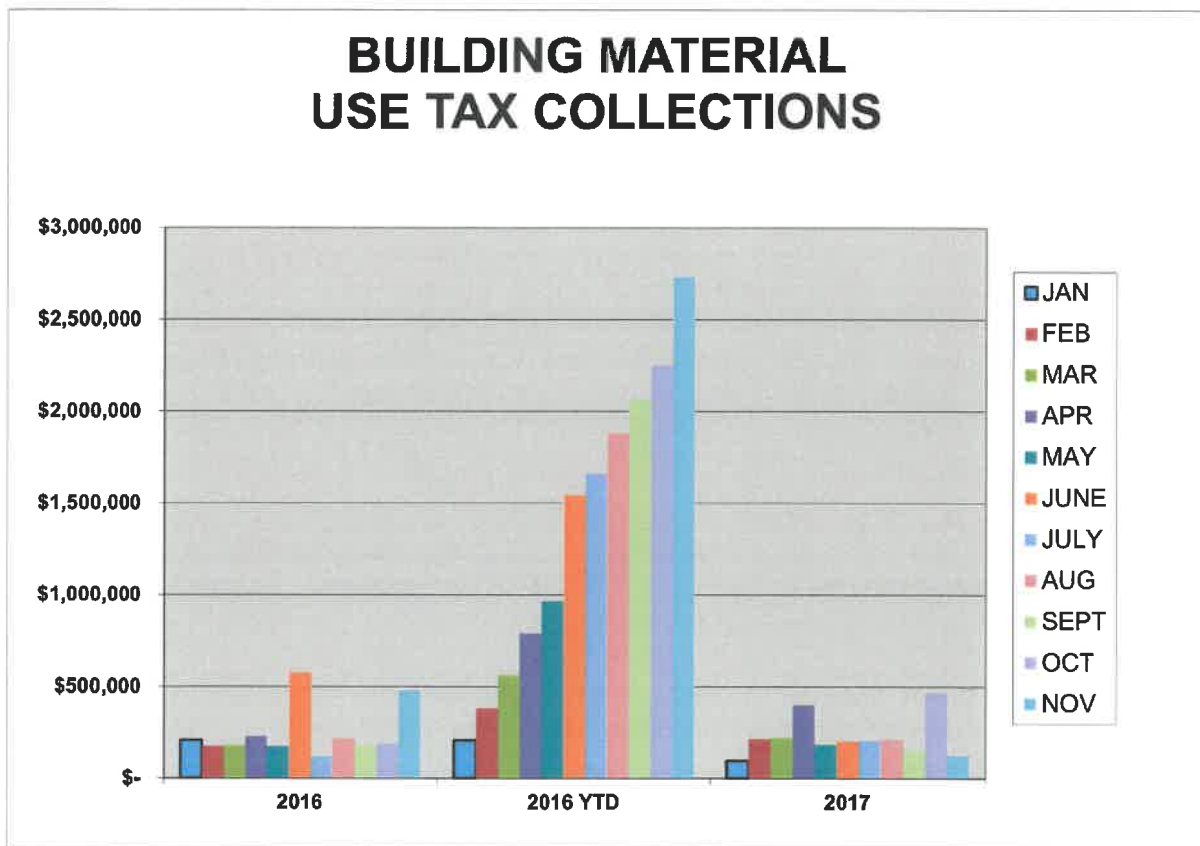
<u>Geographical Area</u>	<u>2017</u>	<u>2016</u>	<u>% Inc/Dec</u>
South East Loveland	\$ 9,394,160	\$ 9,101,414	3.2%
North West Loveland	4,302,361	4,018,893	7.1%
North East Loveland	3,903,957	3,421,754	14.1%
Centerra	3,549,170	3,637,020	-2.4%
Orchards Shopping Center	2,595,520	2,557,263	1.5%
Promenade Shops	2,253,846	2,276,877	-1.0%
Thompson Valley Shopping Center	1,972,387	1,940,959	1.6%
South West Loveland	1,614,077	1,530,524	5.5%
Outlet Mall	1,295,104	1,325,608	-2.3%
Downtown	1,277,301	1,218,545	4.8%
The Ranch	800,224	754,696	6.0%
Airport	743,730	672,317	10.6%
Columbine Shopping Center	718,301	689,277	4.2%
All Other Areas	6,269,965	5,375,254	16.6%
Total	\$ 40,690,103	\$ 38,520,401	5.6%

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
Month of NOVEMBER 2017

<u>Geographical Area</u>	<u>2017</u>	<u>% of Total</u>
South East Loveland	\$ 827,802	23.70%
North West Loveland	391,866	11.20%
North East Loveland	323,793	9.30%
Centerra	304,167	8.70%
Orchards Shopping Center	222,477	6.40%
Promenade Shops	169,984	4.90%
Thompson Valley Shopping Center	167,833	4.80%
South West Loveland	140,686	4.00%
Downtown	127,822	3.70%
Columbine Shopping Center	102,990	3.00%
Outlet Mall	101,861	2.90%
Airport	63,880	1.80%
The Ranch	62,113	1.80%
All Other Areas	479,003	13.80%
Total of NOVEMBER 2017	\$ 3,486,277	100.00%

City of Loveland
Building Material Use Tax Comparison (CASH BASIS)
2016-2017 Comparison

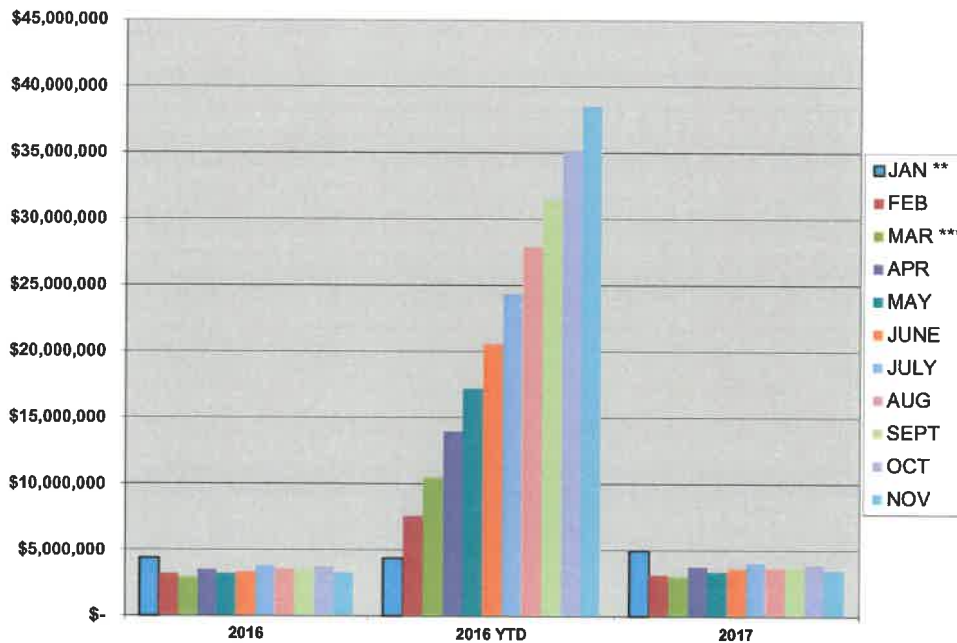
	<u>2016</u>	<u>2016 YTD</u>	<u>2017</u>	<u>2017 YTD</u>	<u>Year to Date Inc/Dec over 2016</u>	<u>Curr Month Inc/Dec over 2016</u>
JAN	\$ 207,531	\$ 207,531	\$ 94,933	\$ 94,933	-54.3%	-54.3%
FEB	\$ 175,706	\$ 383,236	\$ 215,642	\$ 310,575	-19.0%	22.7%
MAR	\$ 178,825	\$ 562,061	\$ 221,508	\$ 532,083	-5.3%	23.9%
APR	\$ 229,024	\$ 791,085	\$ 401,367	\$ 933,450	18.0%	75.3%
MAY	\$ 174,935	\$ 966,021	\$ 186,168	\$ 1,119,619	15.9%	6.4%
JUNE	\$ 578,163	\$ 1,544,183	\$ 203,694	\$ 1,323,312	-14.3%	-64.8%
JULY	\$ 119,024	\$ 1,663,208	\$ 207,644	\$ 1,530,956	-8.0%	74.5%
AUG	\$ 216,913	\$ 1,880,121	\$ 212,118	\$ 1,743,075	-7.3%	-2.2%
SEPT	\$ 182,173	\$ 2,062,293	\$ 152,466	\$ 1,895,541	-8.1%	-16.3%
OCT	\$ 189,555	\$ 2,251,849	\$ 467,692	\$ 2,363,233	4.9%	146.7%
NOV	\$ 479,754	\$ 2,731,603	\$ 125,997	\$ 2,489,229	-8.9%	-73.7%



City of Loveland
Retail Sales Tax (CASH BASIS)
2016-2017 Comparison

	<u>2016</u>	<u>2016 YTD</u>	<u>2017</u>	<u>2017 YTD</u>	Year to Date Inc/Dec over <u>2016</u>	Curr Month Inc/Dec over <u>2016</u>
JAN **	\$ 4,365,416	\$ 4,365,416	\$ 4,937,924	\$ 4,937,924	13.1%	13.1%
FEB	\$ 3,190,005	\$ 7,555,421	\$ 3,129,483	\$ 8,067,407	6.8%	-1.9%
MAR ***	\$ 2,924,575	\$ 10,479,996	\$ 3,034,547	\$ 11,101,954	5.9%	3.8%
APR	\$ 3,504,812	\$ 13,984,809	\$ 3,772,342	\$ 14,874,296	6.4%	7.6%
MAY	\$ 3,221,324	\$ 17,206,133	\$ 3,370,239	\$ 18,244,535	6.0%	4.6%
JUNE	\$ 3,346,764	\$ 20,552,897	\$ 3,631,821	\$ 21,876,357	6.4%	8.5%
JULY	\$ 3,807,869	\$ 24,360,766	\$ 4,052,726	\$ 25,929,082	6.4%	6.4%
AUG	\$ 3,563,493	\$ 27,924,258	\$ 3,662,650	\$ 29,591,732	6.0%	2.8%
SEPT	\$ 3,544,599	\$ 31,468,857	\$ 3,727,595	\$ 33,319,327	5.9%	5.2%
OCT	\$ 3,763,070	\$ 35,231,927	\$ 3,884,499	\$ 37,203,826	5.6%	3.2%
NOV	\$ 3,288,473	\$ 38,520,401	\$ 3,486,277	\$ 40,690,103	5.6%	6.0%

RETAIL SALES TAX COLLECTIONS

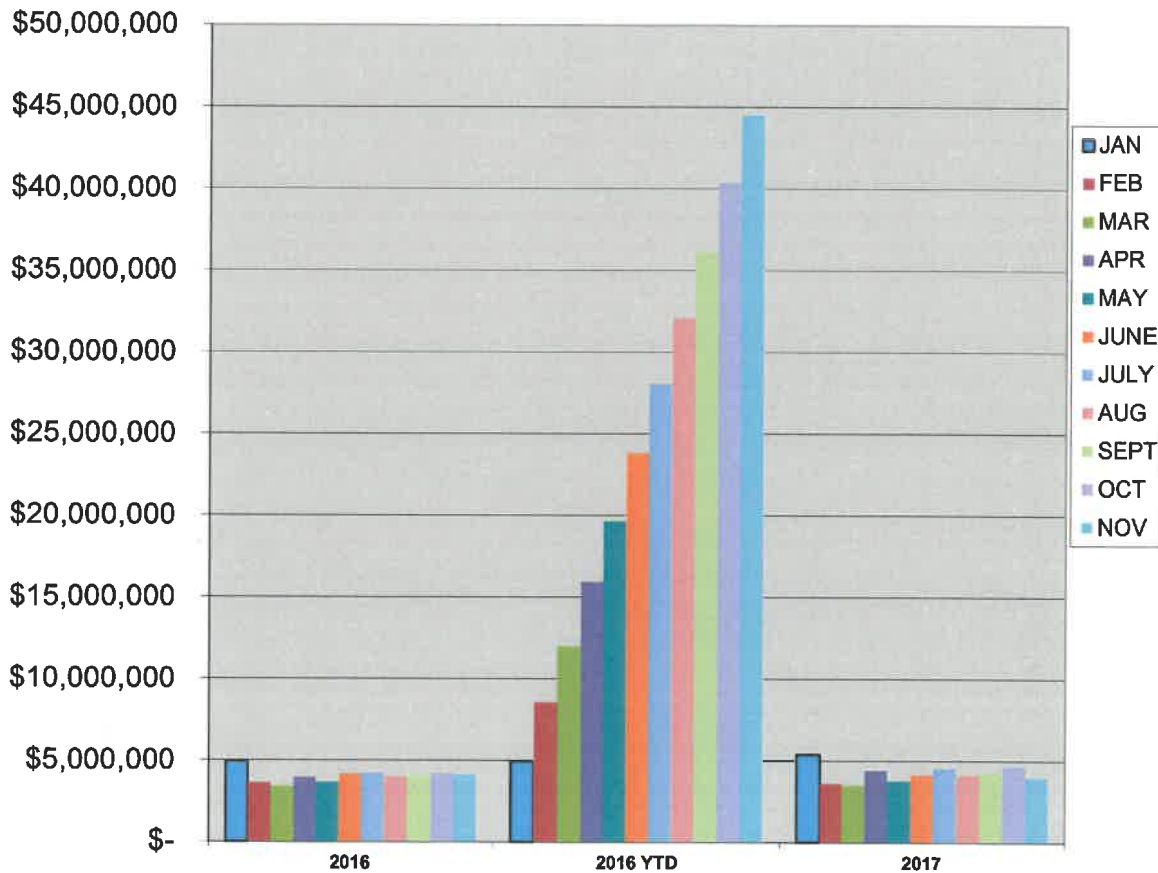


* Indicates Quarterly Returns also included
 ** Indicates Quarterly and Yearly Returns also included
 *** Journal Entry Adjustment Correction

City of Loveland
Sales & Use Tax Total Comparison (CASH BASIS)
2016-2017 Comparison

	<u>2016</u>	<u>2016 YTD</u>	<u>2017</u>	<u>2017 YTD</u>	<u>Year to Date</u> <u>Inc/Dec over</u> <u>2016</u>	<u>Curr Month</u> <u>Inc/Dec over</u> <u>2016</u>
JAN	\$ 4,950,022	\$ 4,950,022	\$ 5,380,338	\$ 5,380,338	8.7%	8.7%
FEB	\$ 3,622,959	\$ 8,572,980	\$ 3,616,075	\$ 8,996,414	4.9%	-0.2%
MAR	\$ 3,411,932	\$ 11,984,913	\$ 3,512,819	\$ 12,509,233	4.4%	3.0%
APR	\$ 3,974,366	\$ 15,959,279	\$ 4,447,928	\$ 16,957,161	6.3%	11.9%
MAY	\$ 3,699,643	\$ 19,658,922	\$ 3,784,024	\$ 20,741,185	5.5%	2.3%
JUNE	\$ 4,182,259	\$ 23,841,181	\$ 4,159,532	\$ 24,900,717	4.4%	-0.5%
JULY	\$ 4,229,851	\$ 28,071,032	\$ 4,565,859	\$ 29,466,576	5.0%	7.9%
AUG	\$ 4,023,763	\$ 32,094,795	\$ 4,125,602	\$ 33,592,177	4.7%	2.5%
SEPT	\$ 4,045,789	\$ 36,140,584	\$ 4,277,361	\$ 37,869,539	4.8%	5.7%
OCT	\$ 4,227,573	\$ 40,368,157	\$ 4,677,207	\$ 42,546,746	5.4%	10.6%
NOV	\$ 4,140,427	\$ 44,508,584	\$ 3,989,487	\$ 46,536,232	4.6%	-3.6%

SALES AND USE TAX COLLECTION TOTALS



City of Loveland
Summary of Sales Tax Collections by Industry Code

Eleven months, ended November 30, 2017

Description	November 2017	November 2016	\$ Change	% Change	YTD 2017	YTD 2016	\$ Change	% Change	% of Total	Cumulative %
Department Stores & General Merchandise	\$ 614,161	\$ 602,536	\$ 11,625	1.9%	7,034,244	6,994,089	\$ 40,145	0.6%	17.3%	17.3%
Restaurants & Bars	496,883	480,303	18,580	3.9%	5,489,509	5,228,677	260,832	5.0%	13.5%	30.8%
Grocery Stores & Specialty Foods	457,861	369,603	88,258	23.9%	4,628,909	4,223,312	405,597	9.6%	11.4%	42.2%
Building Material & Lawn & Garden Supplies	311,625	293,007	18,618	6.4%	3,482,182	3,295,337	186,845	5.7%	8.6%	50.7%
Motor Vehicle Dealers, Auto Parts & Leasing	279,360	250,921	28,439	11.3%	3,359,097	2,999,593	359,504	12.0%	8.3%	59.0%
Clothing & Clothing Accessories Stores	188,768	209,149	(20,381)	-9.7%	2,441,801	2,497,489	(55,688)	-2.2%	6.0%	65.0%
Utilities	144,016	137,842	6,174	4.5%	1,890,620	1,811,935	78,685	4.3%	4.6%	69.6%
Used Merchandise Stores	127,128	111,030	16,098	14.5%	1,555,650	1,396,995	158,655	11.4%	3.8%	73.4%
Sporting Goods, Hobby, Book & Music Stores	107,965	137,194	(29,229)	-21.3%	1,517,991	1,601,261	(83,270)	-5.2%	3.7%	77.2%
Consumer Goods & Commercial Equipment Rental	98,695	82,302	16,393	19.9%	1,063,587	946,380	117,207	12.4%	2.6%	79.8%
Beer, Wine & Liquor Stores	92,608	92,622	(14)	0.0%	1,054,818	995,930	58,888	5.9%	2.6%	82.4%
Electronic Shopping & Mail-Order Houses	91,619	41,572	50,047	120.4%	1,047,405	578,177	469,228	81.2%	2.6%	84.9%
Broadcasting & Telecommunications	83,814	96,253	(12,439)	-12.9%	1,013,417	1,066,177	(52,760)	-4.9%	2.5%	87.4%
Hotels, Motels & Other Accommodations	78,217	69,618	8,599	12.4%	932,618	933,122	(504)	-0.1%	2.3%	89.7%
Electronics & Appliance Stores	54,048	45,207	8,841	19.6%	706,025	672,961	33,064	4.9%	1.7%	91.5%
Health & Personal Care Stores	51,727	51,154	573	1.1%	635,633	634,213	1,420	0.2%	1.6%	93.0%
Furniture & Home Furnishing Stores	41,240	44,611	(3,371)	-7.6%	600,671	548,537	52,134	9.5%	1.5%	94.5%
Gasoline Stations with Convenience Stores	37,420	38,060	(640)	-1.7%	420,485	412,926	7,559	1.8%	1.0%	95.5%
Office Supplies, Stationery & Gift Stores	13,717	17,326	(3,609)	-20.8%	195,066	223,918	(28,852)	-12.9%	0.5%	96.0%
All Other Categories	113,405	118,163	(4,758)	-4.0%	1,620,375	1,459,362	161,013	11.0%	4.0%	100.0%
Total	\$ 3,486,277	\$ 3,288,473	\$ 197,804	6.0%	\$ 40,690,103	\$ 38,520,401	\$ 2,169,702	5.6%	100.0%	