

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
JANUARY 2018

YEAR-TO-DATE COMPARISON

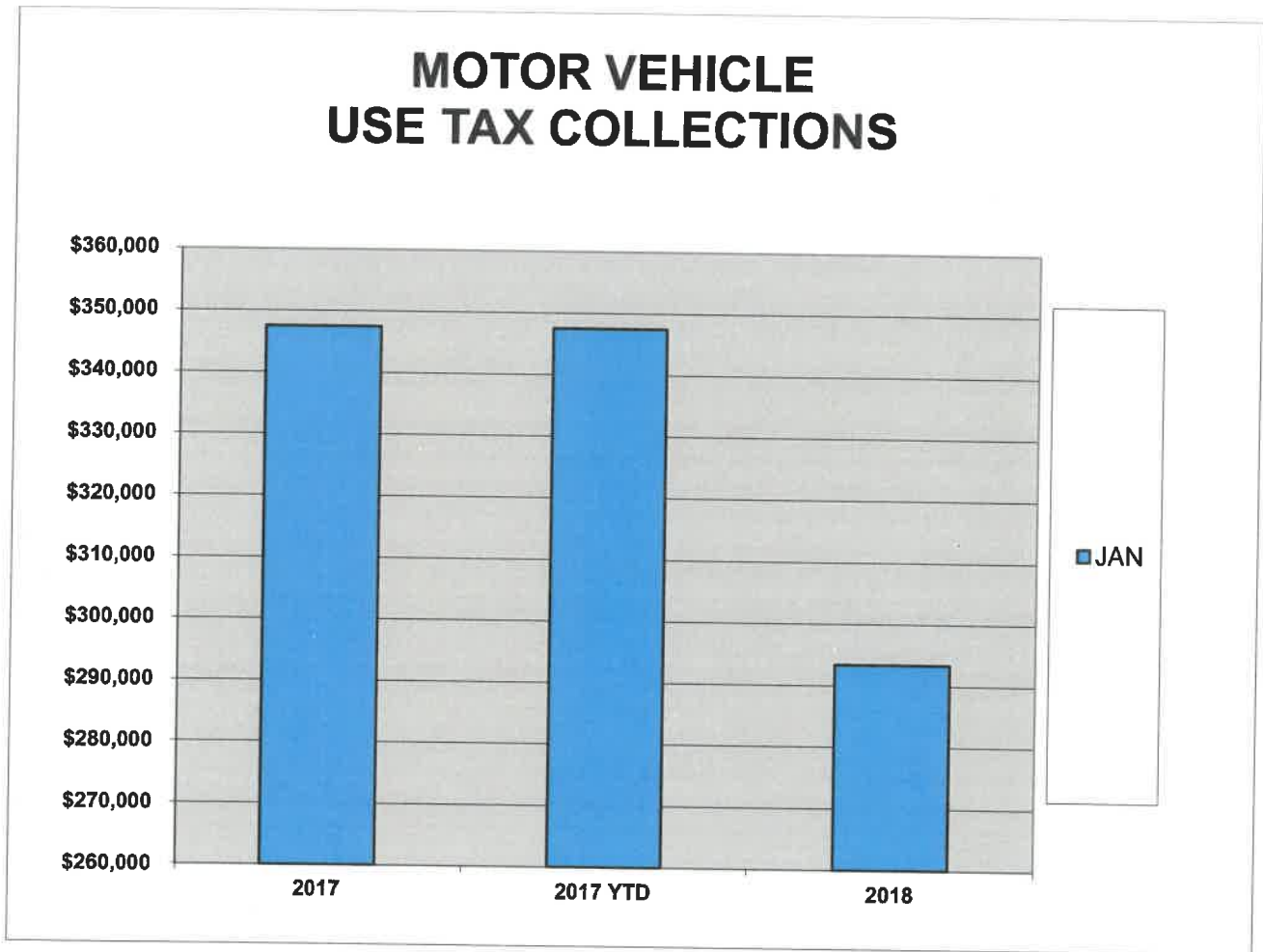
<u>Geographical Area</u>	<u>2018</u>	<u>2017</u>	<u>% Inc/Dec</u>
South East Loveland	\$ 961,573	\$ 956,175	0.6%
North West Loveland	477,968	476,588	0.3%
Centerra	467,043	477,209	-2.1%
North East Loveland	378,575	366,675	3.2%
Orchards Shopping Center	368,634	363,364	1.5%
Promenade Shops	354,517	375,005	-5.5%
Thompson Valley Shopping Center	318,183	300,843	5.8%
South West Loveland	159,446	168,972	-5.6%
Outlet Mall	159,277	178,104	-10.6%
Downtown	125,814	134,743	-6.6%
The Ranch	100,732	80,176	25.6%
Airport	78,228	69,957	11.8%
Columbine Shopping Center	67,387	64,993	3.7%
All Other Areas	941,603	925,120	1.8%
Total	\$ 4,958,980	\$ 4,937,924	0.4%

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
Month of JANUARY 2018

<u>Geographical Area</u>	<u>2018</u>	<u>% of Total</u>
South East Loveland	\$ 961,573	19.40%
North West Loveland	477,968	9.60%
Centerra	467,043	9.40%
North East Loveland	378,575	7.60%
Orchards Shopping Center	368,634	7.40%
Promenade Shops	354,517	7.10%
Thompson Valley Shopping Center	318,183	6.40%
South West Loveland	159,446	3.20%
Outlet Mall	159,277	3.20%
Downtown	125,814	2.50%
The Ranch	100,732	2.00%
Airport	78,228	1.60%
Columbine Shopping Center	67,387	1.40%
All Other Areas	941,603	19.20%
Total of JANUARY 2018	\$ 4,958,980	100.00%

City of Loveland
Motor Vehicle Use Tax Comparison (CASH BASIS)
2017-2018 Comparison

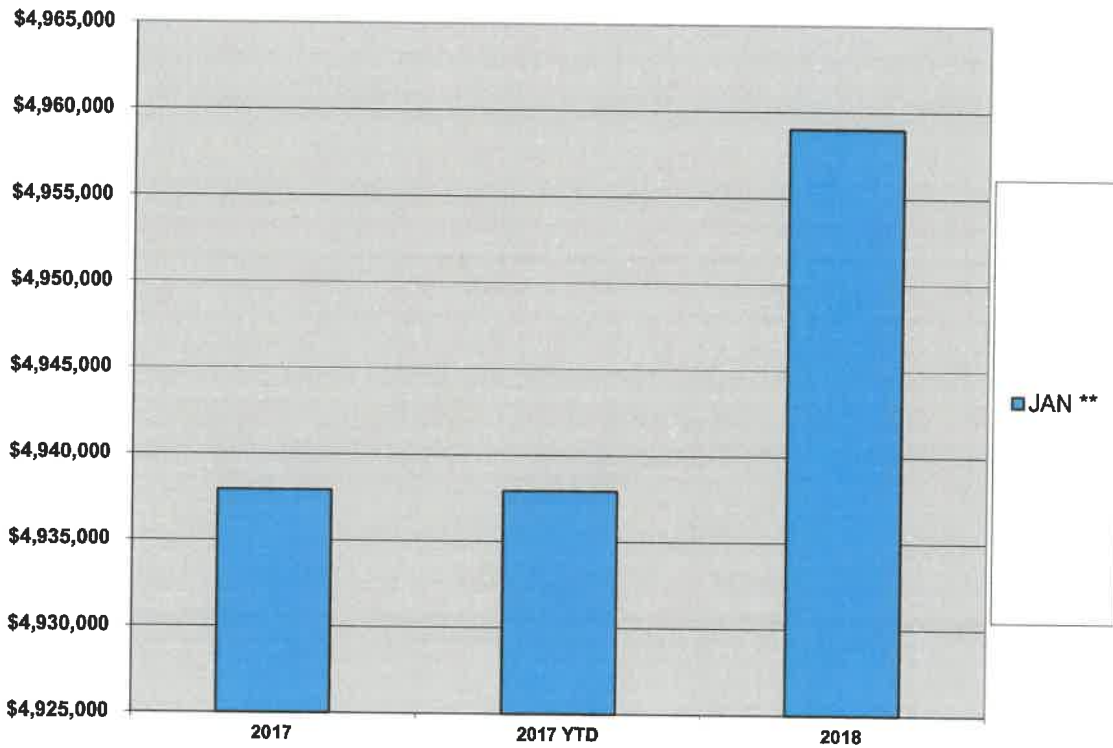
	<u>2017</u>	<u>2017 YTD</u>	<u>2018</u>	<u>2018 YTD</u>	Year to Date Inc/Dec over <u>2017</u>	Curr Month Inc/Dec over <u>2017</u>
JAN	\$ 347,481	\$ 347,481	\$ 293,403	\$ 293,403	-15.6%	-15.6%



City of Loveland
Retail Sales Tax (CASH BASIS)
2017-2018 Comparison

	<u>2017</u>	<u>2017 YTD</u>	<u>2018</u>	<u>2018 YTD</u>	Year to Date Inc/Dec over <u>2017</u>	Curr Month Inc/Dec over <u>2017</u>
JAN **	\$ 4,937,924	\$ 4,937,924	\$ 4,958,980	\$ 4,958,980	0.4%	0.4%

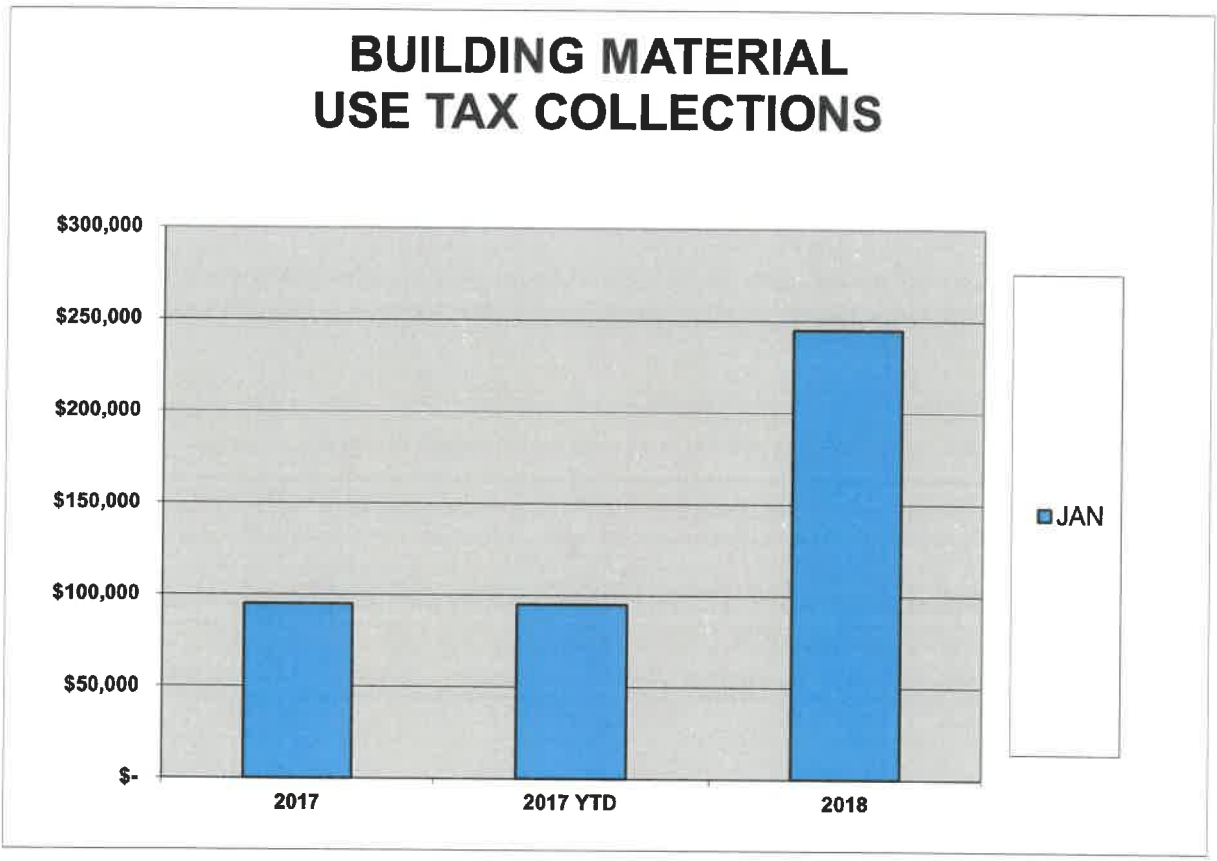
RETAIL SALES TAX COLLECTIONS



* Indicates Quarterly Returns also included
 ** Indicates Quarterly and Yearly Returns also included
 *** Journal Entry Adjustment Correction

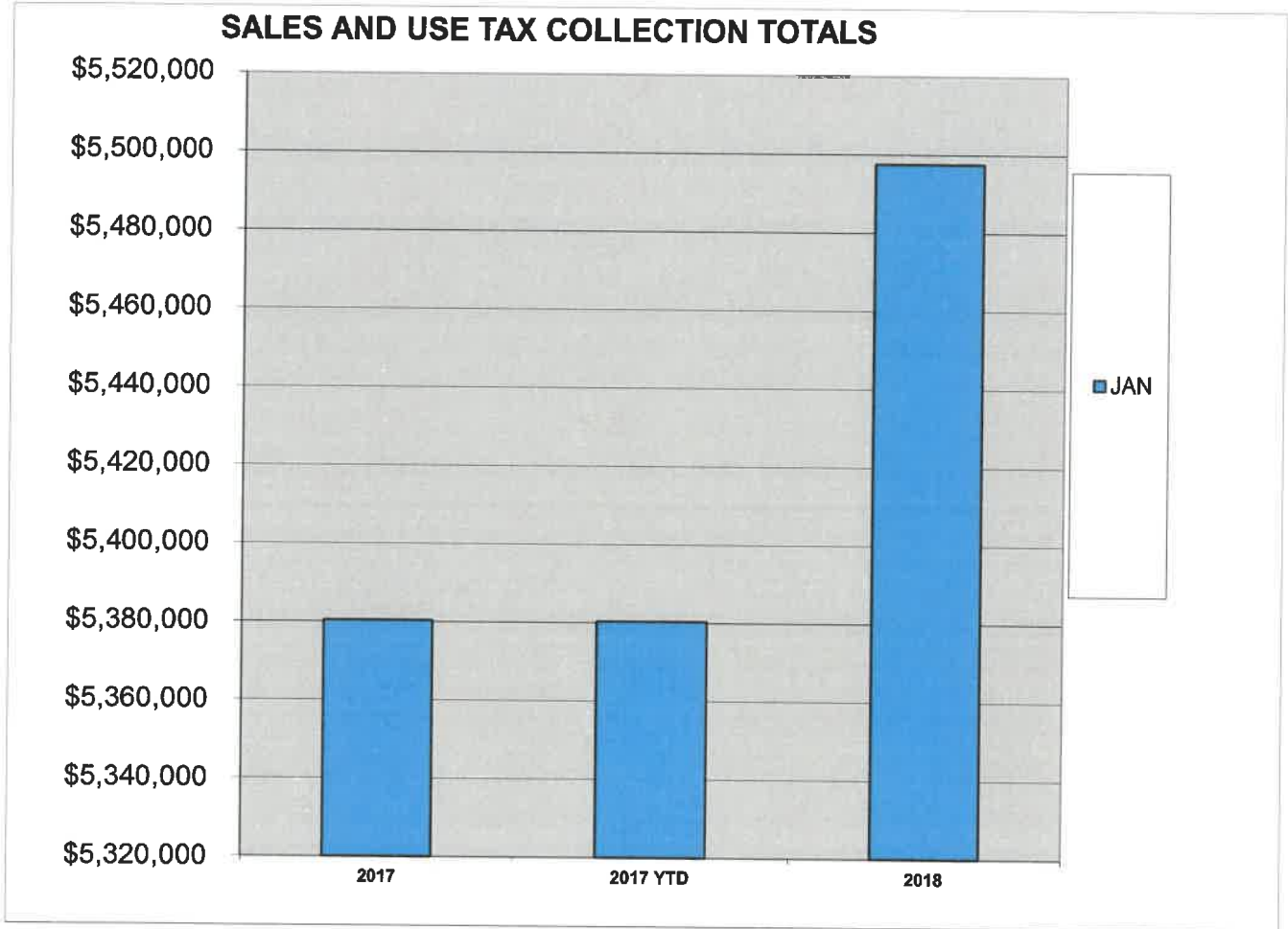
City of Loveland
Building Material Use Tax Comparison (CASH BASIS)
2017-2018 Comparison

	<u>2017</u>	<u>2017 YTD</u>	<u>2018</u>	<u>2018 YTD</u>	Year to Date Inc/Dec over <u>2017</u>	Curr Month Inc/Dec over <u>2017</u>
JAN	\$ 94,933	\$ 94,933	\$ 245,135	\$ 245,135	158.2%	158.2%



City of Loveland
Sales & Use Tax Total Comparison (CASH BASIS)
2017-2018 Comparison

	<u>2017</u>	<u>2017 YTD</u>	<u>2018</u>	<u>2018 YTD</u>	<u>Year to Date Inc/Dec over 2017</u>	<u>Curr Month Inc/Dec over 2017</u>
JAN	\$ 5,380,338	\$ 5,380,338	\$ 5,497,518	\$ 5,497,518	2.2%	2.2%



City of Loveland

**Summary of Sales Tax Collections by Industry Code
January 31, 2018**

One month, ended

Description	January 2018	January 2017	\$ Change	% Change	YTD 2018	YTD 2017	\$ Change	% Change	% of Total	Cumulative %
Department Stores & General Merchandise	\$ 930,515	\$ 906,808	\$ 23,707	2.6%	\$ 930,515	\$ 906,808	\$ 23,707	2.6%	18.8%	18.8%
Grocery Stores & Specialty Foods	690,777	660,342	30,435	4.6%	690,777	660,342	30,435	4.6%	13.9%	32.7%
Restaurants & Bars	544,656	485,351	59,305	12.2%	544,656	485,351	59,305	12.2%	11.0%	43.7%
Clothing & Clothing Accessories Stores	352,202	368,213	-16,011	-4.3%	352,202	368,213	-16,011	-4.3%	7.1%	50.8%
Motor Vehicle Dealers, Auto Parts & Leasing	339,009	357,593	-18,584	-5.2%	339,009	357,593	-18,584	-5.2%	6.8%	57.6%
Building Material & Lawn & Garden Supplies	269,962	286,874	-16,912	-5.9%	269,962	286,874	-16,912	-5.9%	5.4%	63.1%
Electronic Shopping & Mail-Order Houses	238,489	176,706	61,783	35.0%	238,489	176,706	61,783	35.0%	4.8%	67.9%
Used Merchandise Stores	214,463	215,805	-1,342	-0.6%	214,463	215,805	-1,342	-0.6%	4.3%	72.2%
Sporting Goods, Hobby, Book & Music Stores	205,353	256,487	-51,134	-19.9%	205,353	256,487	-51,134	-19.9%	4.1%	76.3%
Utilities	168,147	169,071	-924	-0.5%	168,147	169,071	-924	-0.5%	3.4%	79.7%
Consumer Goods & Commercial Equipment Rental	146,294	140,575	5,719	4.1%	146,294	140,575	5,719	4.1%	3.0%	82.7%
Beer, Wine & Liquor Stores	120,330	124,451	-4,121	-3.3%	120,330	124,451	-4,121	-3.3%	2.4%	85.1%
Broadcasting & Telecommunications	111,736	111,716	20	0.0%	111,736	111,716	20	0.0%	2.3%	87.4%
Electronics & Appliance Stores	107,035	117,843	-10,808	-9.2%	107,035	117,843	-10,808	-9.2%	2.2%	89.5%
Health & Personal Care Stores	93,746	94,832	-1,086	-1.1%	93,746	94,832	-1,086	-1.1%	1.9%	91.4%
Hotels, Motels & Other Accommodations	78,797	72,420	6,377	8.8%	78,797	72,420	6,377	8.8%	1.6%	93.0%
Furniture & Home Furnishing Stores	58,650	72,438	-13,788	-19.0%	58,650	72,438	-13,788	-19.0%	1.2%	94.2%
Gasoline Stations with Convenience Stores	46,037	35,134	10,903	31.0%	46,037	35,134	10,903	31.0%	0.9%	95.1%
Office Supplies, Stationery & Gift Stores	22,291	28,599	-6,308	-22.1%	22,291	28,599	-6,308	-22.1%	0.4%	95.6%
All Other Categories	220,491	256,666	-36,175	-14.1%	220,491	256,666	-36,175	-14.1%	4.4%	100.0%
Total	\$ 4,958,980	\$ 4,937,924	\$ 21,056	0.4%	\$ 4,958,980	\$ 4,937,924	\$ 21,056	0.4%	100.0%	