

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
JUNE 2018

YEAR-TO-DATE COMPARISON

<u>Geographical Area</u>	<u>2018</u>	<u>2017</u>	<u>% Inc/Dec</u>
South East Loveland	\$ 5,087,678	\$ 4,904,849	3.7%
North West Loveland	2,339,892	2,259,507	3.6%
North East Loveland	2,025,579	2,086,745	-2.9%
Centerra	1,949,255	1,875,408	3.9%
Orchards Shopping Center	1,515,037	1,450,063	4.5%
Promenade Shops	1,210,752	1,273,772	-4.9%
Thompson Valley Shopping Center	1,196,363	1,102,039	8.6%
South West Loveland	833,389	843,322	-1.2%
Downtown	657,402	668,207	-1.6%
Outlet Mall	637,101	686,207	-7.2%
The Ranch	456,050	446,064	2.2%
Airport	382,806	362,915	5.5%
Columbine Shopping Center	376,821	359,499	4.8%
All Other Areas	3,671,626	3,557,760	3.2%
Total	\$ 22,339,751	\$ 21,876,357	2.1%

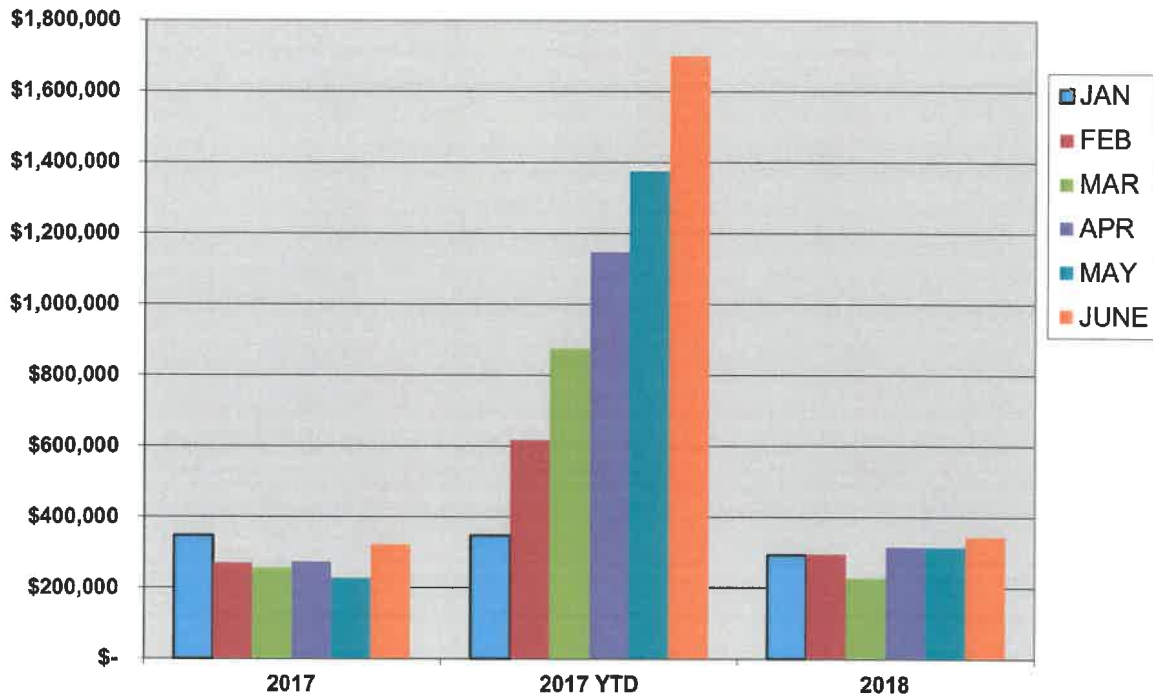
CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
Month of JUNE 2018

<u>Geographical Area</u>	<u>2018</u>	<u>% of Total</u>
South East Loveland	\$ 947,761	25.40%
North West Loveland	414,080	11.10%
North East Loveland	335,874	9.00%
Centerra	308,537	8.30%
Orchards Shopping Center	233,348	6.30%
Thompson Valley Shopping Center	183,018	4.90%
Promenade Shops	176,726	4.70%
South West Loveland	155,712	4.20%
The Ranch	114,468	3.10%
Downtown	109,651	2.90%
Outlet Mall	103,560	2.80%
Airport	94,426	2.50%
Columbine Shopping Center	65,739	1.80%
All Other Areas	487,969	13.00%
Total of JUNE 2018	\$ 3,730,869	100.00%

City of Loveland
Motor Vehicle Use Tax Comparison (CASH BASIS)
2017-2018 Comparison

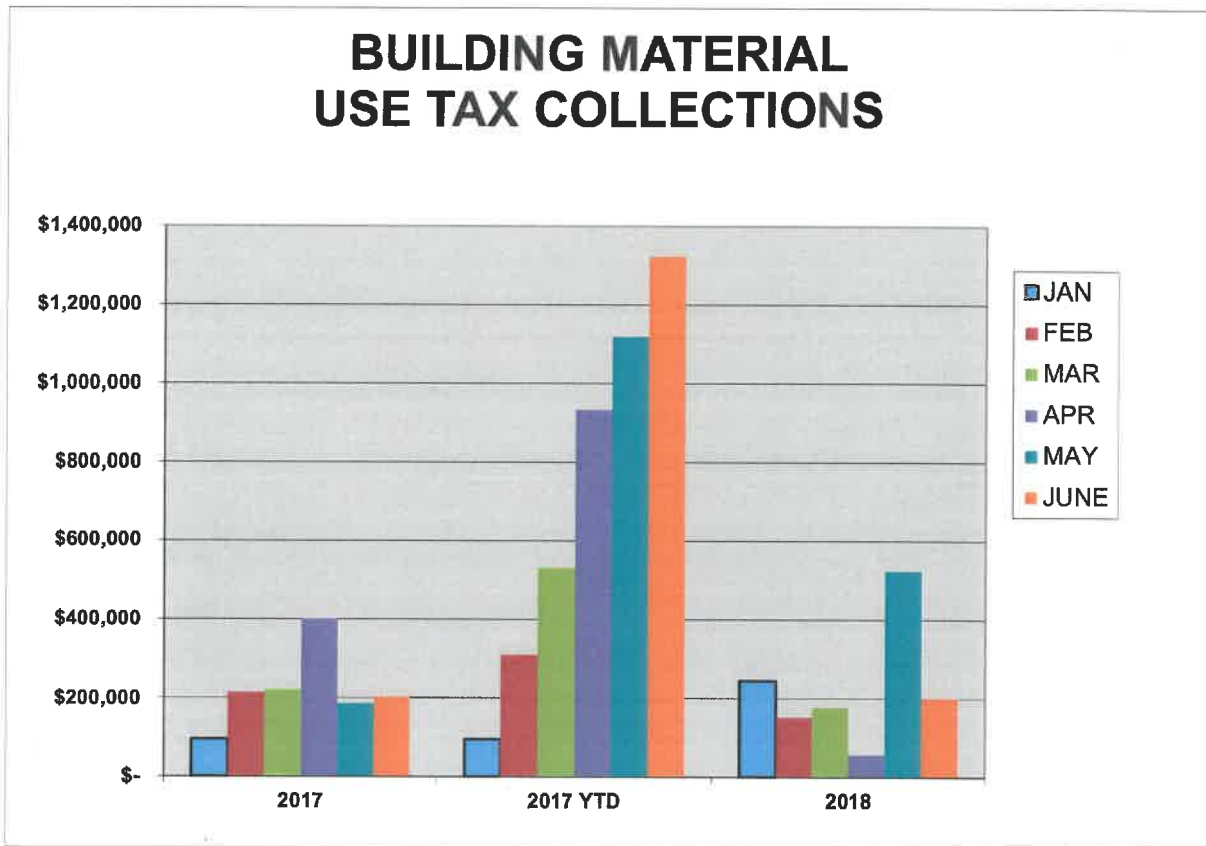
	<u>2017</u>	<u>2017 YTD</u>	<u>2018</u>	<u>2018 YTD</u>	<u>Year to Date Inc/Dec over 2017</u>	<u>Curr Month Inc/Dec over 2017</u>
JAN	\$ 347,481	\$ 347,481	\$ 293,403	\$ 293,403	-15.6%	-15.6%
FEB	\$ 270,951	\$ 618,432	\$ 297,187	\$ 590,590	-4.5%	9.7%
MAR	\$ 256,764	\$ 875,196	\$ 228,064	\$ 818,654	-6.5%	-11.2%
APR	\$ 274,218	\$ 1,149,415	\$ 316,749	\$ 1,135,402	-1.2%	15.5%
MAY	\$ 227,617	\$ 1,377,031	\$ 315,857	\$ 1,451,260	5.4%	38.8%
JUNE	\$ 324,017	\$ 1,701,048	\$ 344,821	\$ 1,796,080	5.6%	6.4%

MOTOR VEHICLE USE TAX COLLECTIONS



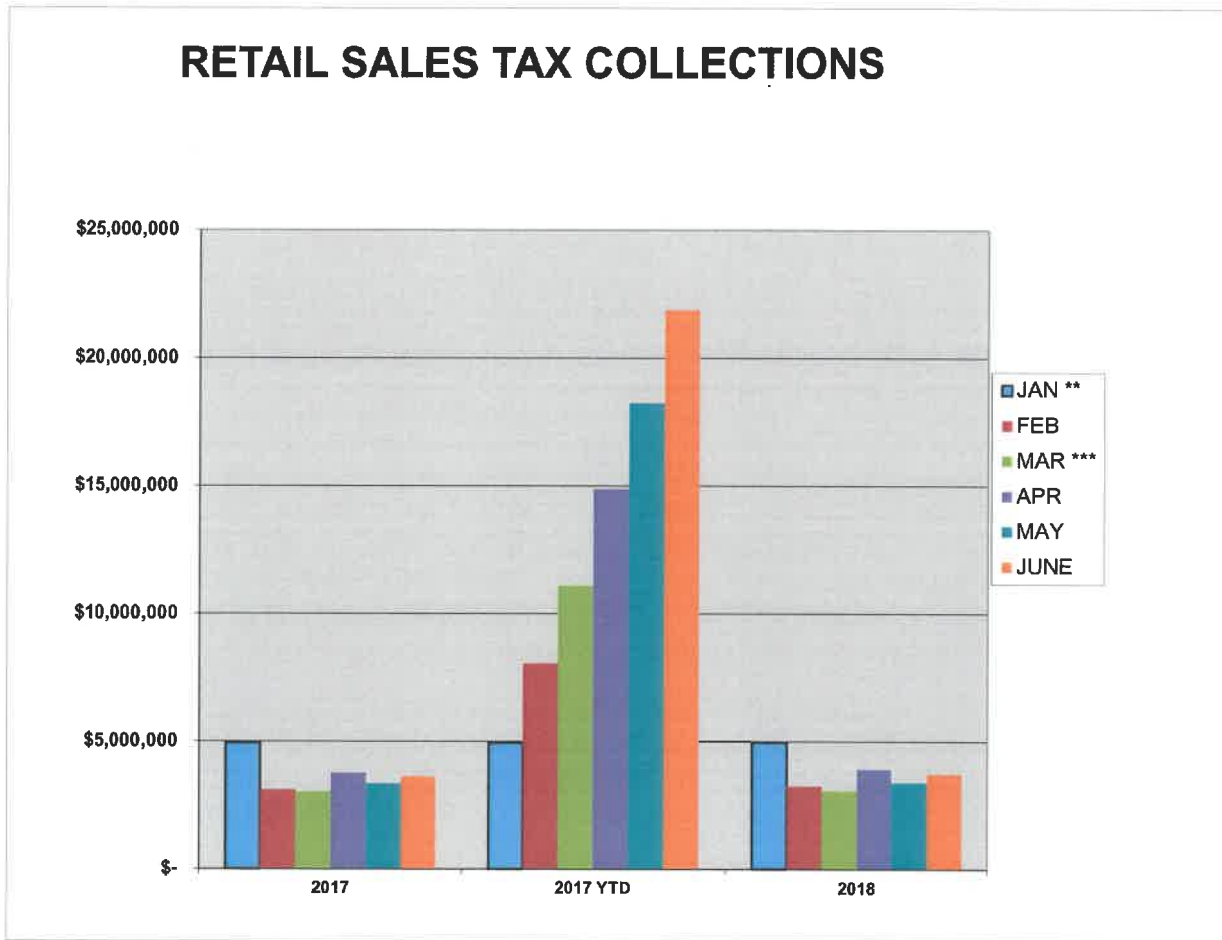
City of Loveland
Building Material Use Tax Comparison (CASH BASIS)
2017-2018 Comparison

	<u>2017</u>	<u>2017 YTD</u>	<u>2018</u>	<u>2018 YTD</u>	<u>Year to Date Inc/Dec over 2017</u>	<u>Curr Month Inc/Dec over 2017</u>
JAN	\$ 94,933	\$ 94,933	\$ 245,135	\$ 245,135	158.2%	158.2%
FEB	\$ 215,642	\$ 310,575	\$ 152,792	\$ 397,927	28.1%	-29.1%
MAR	\$ 221,508	\$ 532,083	\$ 178,370	\$ 576,298	8.3%	-19.5%
APR	\$ 401,367	\$ 933,450	\$ 57,196	\$ 633,493	-32.1%	-85.7%
MAY	\$ 186,168	\$ 1,119,619	\$ 524,847	\$ 1,158,340	3.5%	181.9%
JUNE	\$ 203,694	\$ 1,323,312	\$ 201,597	\$ 1,359,938	2.8%	-1.0%



City of Loveland
Retail Sales Tax (CASH BASIS)
2017-2018 Comparison

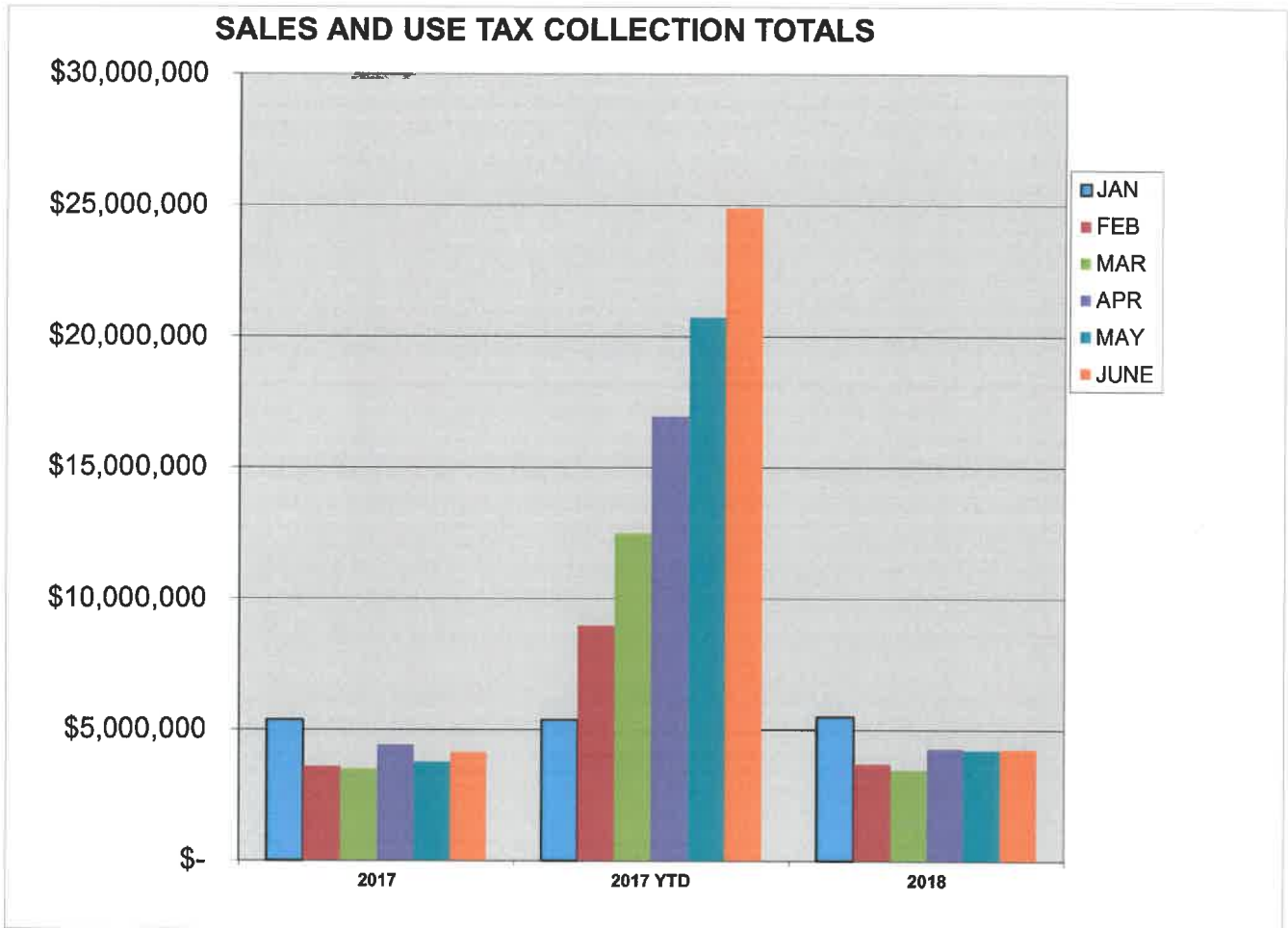
	<u>2017</u>	<u>2017 YTD</u>	<u>2018</u>	<u>2018 YTD</u>	<u>Year to Date Inc/Dec over 2017</u>	<u>Curr Month Inc/Dec over 2017</u>
JAN **	\$ 4,937,924	\$ 4,937,924	\$ 4,958,980	\$ 4,958,980	0.4%	0.4%
FEB	\$ 3,129,483	\$ 8,067,407	\$ 3,261,442	\$ 8,220,422	1.9%	4.2%
MAR ***	\$ 3,034,547	\$ 11,101,954	\$ 3,072,264	\$ 11,292,686	1.7%	1.2%
APR	\$ 3,772,342	\$ 14,874,296	\$ 3,919,893	\$ 15,212,579	2.3%	3.9%
MAY	\$ 3,370,239	\$ 18,244,535	\$ 3,396,303	\$ 18,608,882	2.0%	0.8%
JUNE	\$ 3,631,821	\$ 21,876,357	\$ 3,730,869	\$ 22,339,751	2.1%	2.7%



* Indicates Quarterly Returns also included
 ** Indicates Quarterly and Yearly Returns also included
 *** Journal Entry Adjustment Correction

City of Loveland
Sales & Use Tax Total Comparison (CASH BASIS)
2017-2018 Comparison

	<u>2017</u>	<u>2017 YTD</u>	<u>2018</u>	<u>2018 YTD</u>	<u>Year to Date Inc/Dec over 2017</u>	<u>Curr Month Inc/Dec over 2017</u>
JAN	\$ 5,380,338	\$ 5,380,338	\$ 5,497,518	\$ 5,497,518	2.2%	2.2%
FEB	\$ 3,616,075	\$ 8,996,414	\$ 3,711,421	\$ 9,208,939	2.4%	2.6%
MAR	\$ 3,512,819	\$ 12,509,233	\$ 3,478,698	\$ 12,687,637	1.4%	-1.0%
APR	\$ 4,447,928	\$ 16,957,161	\$ 4,293,837	\$ 16,981,474	0.1%	-3.5%
MAY	\$ 3,784,024	\$ 20,741,185	\$ 4,237,008	\$ 21,218,482	2.3%	12.0%
JUNE	\$ 4,159,532	\$ 24,900,717	\$ 4,277,287	\$ 25,495,769	2.4%	2.8%



**City of Loveland
Summary of Sales Tax Collections by Industry Code**

Six months, ended June 30, 2018

Description	June 2018	June 2017	\$ Change	% Change	YTD 2018	YTD 2017	\$ Change	% Change	% of Total	Cumulative %
Department Stores & General Merchandise	\$ 684,101	\$ 621,862	\$ 62,239	10.0%	4,003,539	3,776,194	\$ 227,345	6.0%	6.0%	17.9%
Restaurants & Bars	524,309	515,825	8,484	1.6%	3,012,796	2,890,174	122,622	4.2%	4.2%	31.4%
Grocery Stores & Specialty Foods	406,845	393,339	13,506	3.4%	2,723,450	2,566,067	157,383	6.1%	12.2%	43.6%
Building Material & Lawn & Garden Supplies	381,764	353,211	28,553	8.1%	1,771,006	1,783,344	(12,338)	-0.7%	7.9%	51.5%
Motor Vehicle Dealers, Auto Parts & Leasing	294,887	310,713	(15,826)	-5.1%	1,759,065	1,748,145	10,920	0.6%	7.9%	59.4%
Clothing & Clothing Accessories Stores	206,314	198,907	7,407	3.7%	1,283,129	1,305,595	(22,466)	-1.7%	5.7%	65.1%
Utilities	155,316	140,240	15,076	10.8%	1,128,440	1,057,805	70,635	6.7%	5.1%	70.2%
Used Merchandise Stores	116,874	112,281	4,593	4.1%	855,660	842,735	12,925	1.5%	3.8%	74.0%
Electronic Shopping & Mail-Order Houses	111,709	75,111	36,598	48.7%	747,893	567,276	180,617	31.8%	3.3%	77.4%
Sporting Goods, Hobby, Book & Music Stores	105,839	135,205	(29,366)	-21.7%	745,823	881,921	(136,098)	-15.4%	3.3%	80.7%
Consumer Goods & Commercial Equipment Rental	104,192	88,682	15,510	17.5%	598,047	583,622	14,425	2.5%	2.7%	83.4%
Beer, Wine & Liquor Stores	98,311	102,945	(4,634)	-4.5%	552,895	564,115	(11,220)	-2.0%	2.5%	85.9%
Broadcasting & Telecommunications	71,062	92,992	(21,930)	-23.6%	522,037	572,406	(50,369)	-8.8%	2.3%	88.2%
Hotels, Motels & Other Accommodations	143,829	82,618	61,211	74.1%	475,292	430,464	44,828	10.4%	2.1%	90.3%
Electronics & Appliance Stores	54,305	53,350	955	1.8%	383,531	390,544	(7,013)	-1.8%	1.7%	92.0%
Health & Personal Care Stores	51,795	55,280	(3,485)	-6.3%	347,034	364,461	(17,427)	-4.8%	1.6%	93.6%
Furniture & Home Furnishing Stores	41,381	104,887	(63,506)	-60.5%	275,230	346,790	(71,560)	-20.6%	1.2%	94.8%
Gasoline Stations with Convenience Stores	42,701	40,970	1,731	4.2%	233,121	213,403	19,718	9.2%	1.0%	95.9%
Office Supplies, Stationery & Gift Stores	13,197	37,826	(24,629)	-65.1%	100,901	119,512	(18,611)	-15.6%	0.5%	96.3%
All Other Categories	122,138	115,577	6,561	5.7%	820,862	871,784	(50,922)	-5.8%	3.7%	100.0%
Total	\$ 3,730,869	\$ 3,631,821	\$ 99,048	2.7%	\$ 22,339,751	\$ 21,876,357	\$ 463,394	2.1%	100.0%	
							(50,922)			