

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
AUGUST 2018

YEAR-TO-DATE COMPARISON

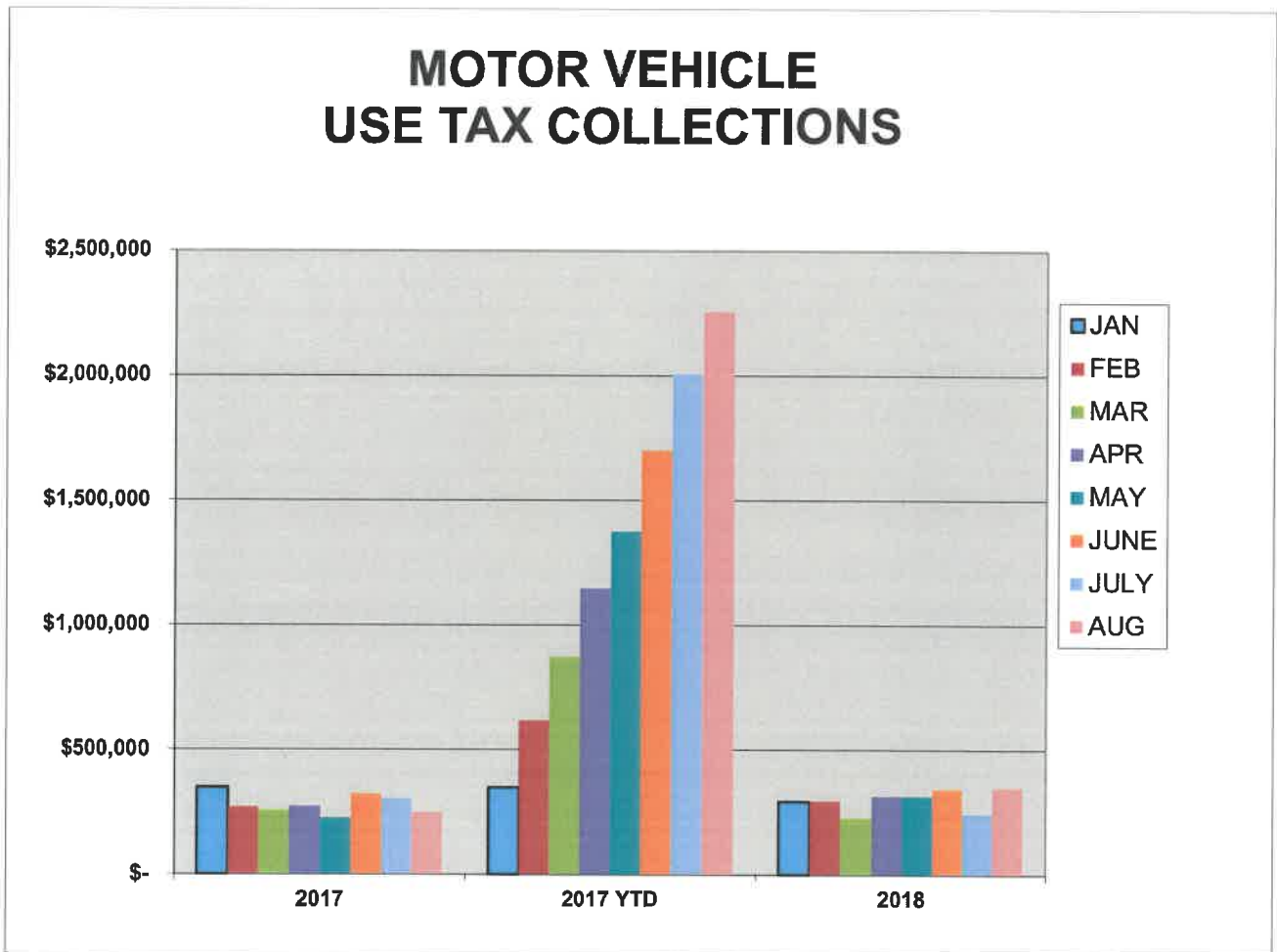
<u>Geographical Area</u>	<u>2018</u>	<u>2017</u>	<u>% Inc/Dec</u>
South East Loveland	\$ 7,030,750	\$ 6,790,439	3.5%
North West Loveland	3,228,284	3,083,659	4.7%
North East Loveland	2,822,884	2,827,241	-0.2%
Centerra	2,630,806	2,548,728	3.2%
Orchards Shopping Center	1,998,969	1,905,417	4.9%
Promenade Shops	1,606,798	1,665,412	-3.5%
Thompson Valley Shopping Center	1,559,478	1,455,218	7.2%
South West Loveland	1,164,257	1,159,352	0.4%
Downtown	915,799	910,903	0.5%
Outlet Mall	859,209	924,970	-7.1%
The Ranch	618,010	579,998	6.6%
Airport	539,128	522,847	3.1%
Columbine Shopping Center	514,904	489,091	5.3%
All Other Areas	4,893,196	4,728,457	3.5%
Total	\$ 30,382,472	\$ 29,591,732	2.7%

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
Month of AUGUST 2018

<u>Geographical Area</u>	<u>2018</u>	<u>% of Total</u>
South East Loveland	\$ 967,150	24.90%
North West Loveland	436,667	11.20%
North East Loveland	365,799	9.40%
Centerra	344,636	8.90%
Orchards Shopping Center	248,274	6.40%
Thompson Valley Shopping Center	181,833	4.70%
Promenade Shops	175,541	4.50%
South West Loveland	151,680	3.90%
Downtown	120,027	3.10%
Outlet Mall	114,903	3.00%
Airport	80,931	2.10%
Columbine Shopping Center	68,525	1.80%
The Ranch	64,908	1.70%
All Other Areas	569,919	14.40%
Total of AUGUST 2018	\$ 3,890,793	100.00%

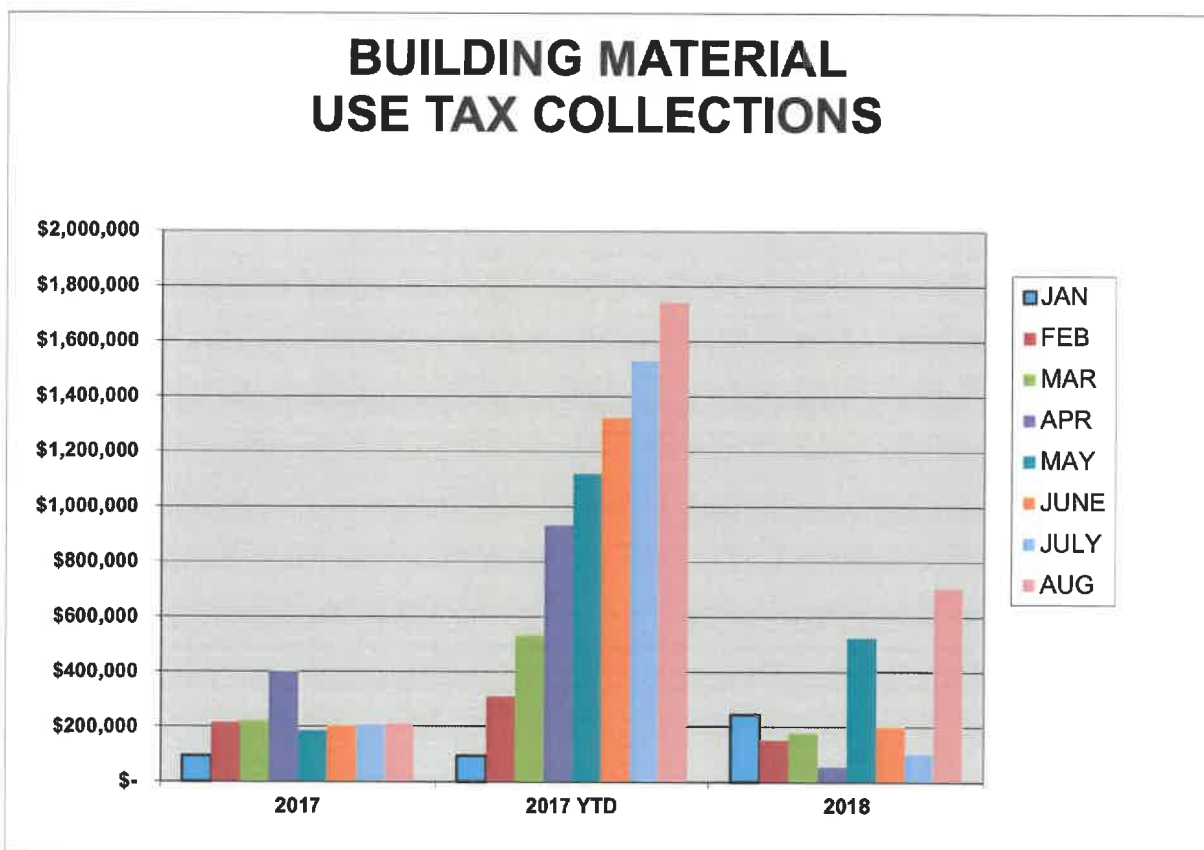
City of Loveland
Motor Vehicle Use Tax Comparison (CASH BASIS)
2017-2018 Comparison

	<u>2017</u>	<u>2017 YTD</u>	<u>2018</u>	<u>2018 YTD</u>	<u>Year to Date Inc/Dec over 2017</u>	<u>Curr Month Inc/Dec over 2017</u>
JAN	\$ 347,481	\$ 347,481	\$ 293,403	\$ 293,403	-15.6%	-15.6%
FEB	\$ 270,951	\$ 618,432	\$ 297,187	\$ 590,590	-4.5%	9.7%
MAR	\$ 256,764	\$ 875,196	\$ 228,064	\$ 818,654	-6.5%	-11.2%
APR	\$ 274,218	\$ 1,149,415	\$ 316,749	\$ 1,135,402	-1.2%	15.5%
MAY	\$ 227,617	\$ 1,377,031	\$ 315,857	\$ 1,451,260	5.4%	38.8%
JUNE	\$ 324,017	\$ 1,701,048	\$ 344,821	\$ 1,796,080	5.6%	6.4%
JULY	\$ 305,490	\$ 2,006,537	\$ 245,874	\$ 2,041,954	1.8%	-19.5%
AUG	\$ 250,834	\$ 2,257,371	\$ 351,497	\$ 2,393,451	6.0%	40.1%



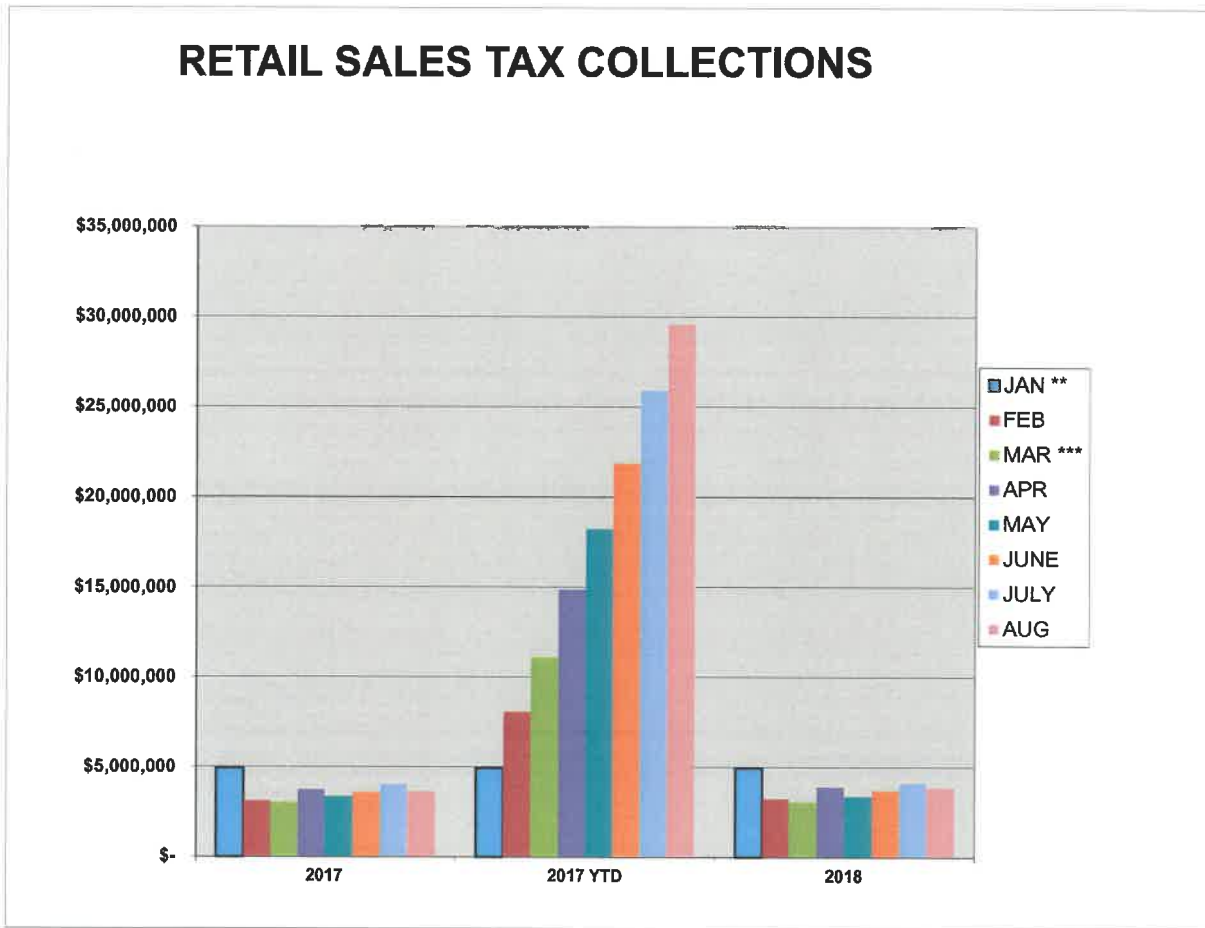
City of Loveland
Building Material Use Tax Comparison (CASH BASIS)
2017-2018 Comparison

	<u>2017</u>	<u>2017 YTD</u>	<u>2018</u>	<u>2018 YTD</u>	<u>Year to Date Inc/Dec over 2017</u>	<u>Curr Month Inc/Dec over 2017</u>
JAN	\$ 94,933	\$ 94,933	\$ 245,135	\$ 245,135	158.2%	158.2%
FEB	\$ 215,642	\$ 310,575	\$ 152,792	\$ 397,927	28.1%	-29.1%
MAR	\$ 221,508	\$ 532,083	\$ 178,370	\$ 576,298	8.3%	-19.5%
APR	\$ 401,367	\$ 933,450	\$ 57,196	\$ 633,493	-32.1%	-85.7%
MAY	\$ 186,168	\$ 1,119,619	\$ 524,847	\$ 1,158,340	3.5%	181.9%
JUNE	\$ 203,694	\$ 1,323,312	\$ 201,597	\$ 1,359,938	2.8%	-1.0%
JULY	\$ 207,644	\$ 1,530,956	\$ 102,243	\$ 1,462,181	-4.5%	-50.8%
AUG	\$ 212,118	\$ 1,743,075	\$ 706,072	\$ 2,168,253	24.4%	232.9%



City of Loveland
Retail Sales Tax (CASH BASIS)
2017-2018 Comparison

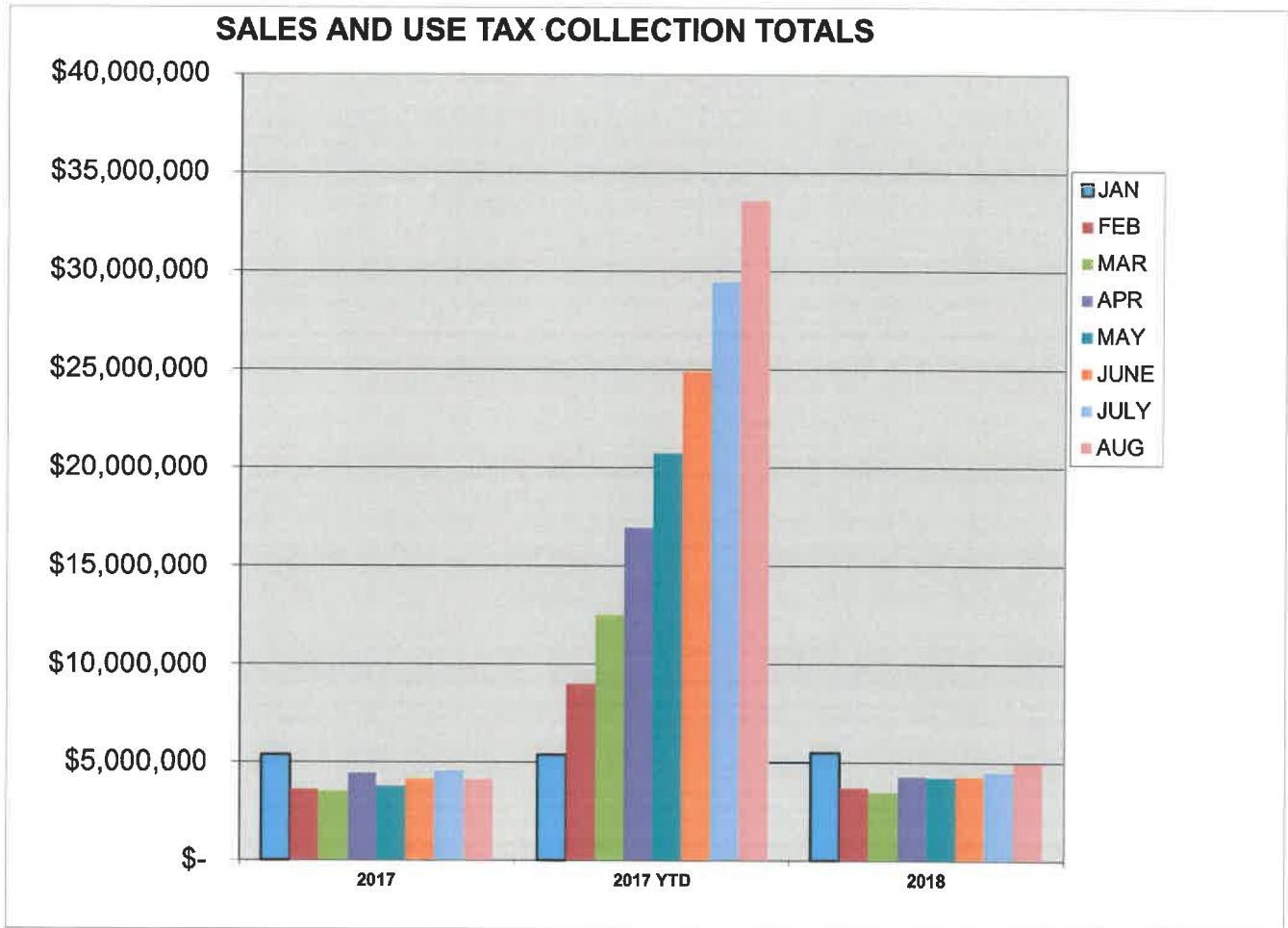
	<u>2017</u>	<u>2017 YTD</u>	<u>2018</u>	<u>2018 YTD</u>	Year to Date Inc/Dec over <u>2017</u>	Curr Month Inc/Dec over <u>2017</u>
JAN **	\$ 4,937,924	\$ 4,937,924	\$ 4,958,980	\$ 4,958,980	0.4%	0.4%
FEB	\$ 3,129,483	\$ 8,067,407	\$ 3,261,442	\$ 8,220,422	1.9%	4.2%
MAR ***	\$ 3,034,547	\$ 11,101,954	\$ 3,072,264	\$ 11,292,686	1.7%	1.2%
APR	\$ 3,772,342	\$ 14,874,296	\$ 3,919,893	\$ 15,212,579	2.3%	3.9%
MAY	\$ 3,370,239	\$ 18,244,535	\$ 3,396,303	\$ 18,608,882	2.0%	0.8%
JUNE	\$ 3,631,821	\$ 21,876,357	\$ 3,730,869	\$ 22,339,751	2.1%	2.7%
JULY	\$ 4,052,726	\$ 25,929,082	\$ 4,151,928	\$ 26,491,679	2.2%	2.4%
AUG	\$ 3,662,650	\$ 29,591,732	\$ 3,890,793	\$ 30,382,472	2.7%	6.2%



* Indicates Quarterly Returns also included
 ** Indicates Quarterly and Yearly Returns also included
 *** Journal Entry Adjustment Correction

City of Loveland
Sales & Use Tax Total Comparison (CASH BASIS)
2017-2018 Comparison

	<u>2017</u>	<u>2017 YTD</u>	<u>2018</u>	<u>2018 YTD</u>	<u>Year to Date Inc/Dec over 2017</u>	<u>Curr Month Inc/Dec over 2017</u>
JAN	\$ 5,380,338	\$ 5,380,338	\$ 5,497,518	\$ 5,497,518	2.2%	2.2%
FEB	\$ 3,616,075	\$ 8,996,414	\$ 3,711,421	\$ 9,208,939	2.4%	2.6%
MAR	\$ 3,512,819	\$ 12,509,233	\$ 3,478,698	\$ 12,687,637	1.4%	-1.0%
APR	\$ 4,447,928	\$ 16,957,161	\$ 4,293,837	\$ 16,981,474	0.1%	-3.5%
MAY	\$ 3,784,024	\$ 20,741,185	\$ 4,237,008	\$ 21,218,482	2.3%	12.0%
JUNE	\$ 4,159,532	\$ 24,900,717	\$ 4,277,287	\$ 25,495,769	2.4%	2.8%
JULY	\$ 4,565,859	\$ 29,466,576	\$ 4,500,045	\$ 29,995,814	1.8%	-1.4%
AUG	\$ 4,125,602	\$ 33,592,177	\$ 4,948,361	\$ 34,944,175	4.0%	19.9%



City of Loveland

Summary of Sales Tax Collections by Industry Code

Description	Eight months, ended August 31, 2018									
	August 2018	August 2017	\$ Change	% Change	YTD 2018	YTD 2017	\$ Change	% Change	% of Total	Cumulative %
Department Stores & General Merchandise	\$ 658,810	\$ 650,237	\$ 8,573	1.3%	5,388,402	5,105,987	\$ 282,415	5.5%	17.7%	17.7%
Restaurants & Bars	537,491	513,933	23,558	4.6%	4,133,162	3,929,259	203,903	5.2%	13.6%	31.3%
Grocery Stores & Specialty Foods	411,060	403,347	7,713	1.9%	3,553,821	3,382,876	170,945	5.1%	11.7%	43.0%
Building Material & Lawn & Garden Supplies	354,253	348,173	6,080	1.7%	2,533,680	2,550,717	(17,037)	-0.7%	8.3%	51.4%
Motor Vehicle Dealers, Auto Parts & Leasing	328,739	318,154	10,585	3.3%	2,455,153	2,419,345	35,808	1.5%	8.1%	59.5%
Clothing & Clothing Accessories Stores	220,941	223,070	(2,129)	-1.0%	1,720,217	1,759,387	(39,170)	-2.2%	5.7%	65.1%
Utilities	198,256	177,594	20,662	11.6%	1,477,928	1,379,570	98,358	7.1%	4.9%	70.0%
Used Merchandise Stores	128,313	109,494	18,819	17.2%	1,171,818	1,121,846	49,972	4.5%	3.9%	73.8%
Sporting Goods, Hobby, Book & Music Stores	109,248	130,789	(21,541)	-16.5%	986,318	1,134,590	(138,272)	-12.2%	3.3%	77.1%
Electronic Shopping & Mail-Order Houses	113,326	82,213	31,113	37.8%	975,726	751,544	224,182	29.8%	3.2%	80.3%
Consumer Goods & Commercial Equipment Rental	98,290	86,286	12,004	13.9%	811,161	779,482	31,679	4.1%	2.7%	83.0%
Beer, Wine & Liquor Stores	115,321	109,594	5,727	5.2%	771,603	769,402	2,201	0.3%	2.5%	85.5%
Hotels, Motels & Other Accommodations	117,511	102,251	15,260	14.9%	695,614	634,808	60,806	9.6%	2.3%	87.8%
Broadcasting & Telecommunications	78,944	86,952	(8,008)	-9.2%	692,447	752,821	(60,374)	-8.0%	2.3%	90.1%
Electronics & Appliance Stores	68,913	61,521	7,392	12.0%	517,439	521,771	(4,332)	-0.8%	1.7%	91.8%
Health & Personal Care Stores	47,225	53,015	(5,790)	-10.9%	451,458	474,681	(23,223)	-4.9%	1.5%	93.3%
Furniture & Home Furnishing Stores	41,157	45,112	(3,955)	-8.8%	362,005	461,808	(99,803)	-21.6%	1.2%	94.5%
Gasoline Stations with Convenience Stores	45,664	41,728	3,936	9.4%	325,934	299,649	26,285	8.8%	1.1%	95.6%
Office Supplies, Stationery & Gift Stores	75,661	13,435	62,226	463.2%	201,300	149,522	51,778	34.6%	0.7%	96.2%
All Other Categories	141,670	105,772	35,898	33.9%	1,147,286	1,212,667	(65,382)	-5.4%	3.8%	100.0%
Total	\$ 3,890,793	\$ 3,662,650	\$ 228,143	6.2%	\$ 30,382,472	\$ 29,591,732	\$ 790,739	2.7%	100.0%	