

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
JANUARY 2019

YEAR-TO-DATE COMPARISON

<u>Geographical Area</u>	<u>2019</u>	<u>2018</u>	<u>% Inc/Dec</u>
South East Loveland	\$ 1,015,087	\$ 961,573	5.6%
North West Loveland	495,193	477,968	3.6%
Centerra	460,500	467,043	-1.4%
North East Loveland	407,182	378,575	7.6%
Orchards Shopping Center	371,789	368,634	0.9%
Promenade Shops	344,472	354,517	-2.8%
Thompson Valley Shopping Center	326,944	318,183	2.8%
South West Loveland	158,017	159,446	-0.9%
Downtown	135,056	125,814	7.3%
Outlet Mall	127,981	159,277	-19.6%
The Ranch	88,280	100,732	-12.4%
Airport	73,747	78,228	-5.7%
Columbine Shopping Center	64,901	67,387	-3.7%
All Other Areas	1,000,354	941,603	6.2%
Total	\$ 5,069,503	\$ 4,958,980	2.2%

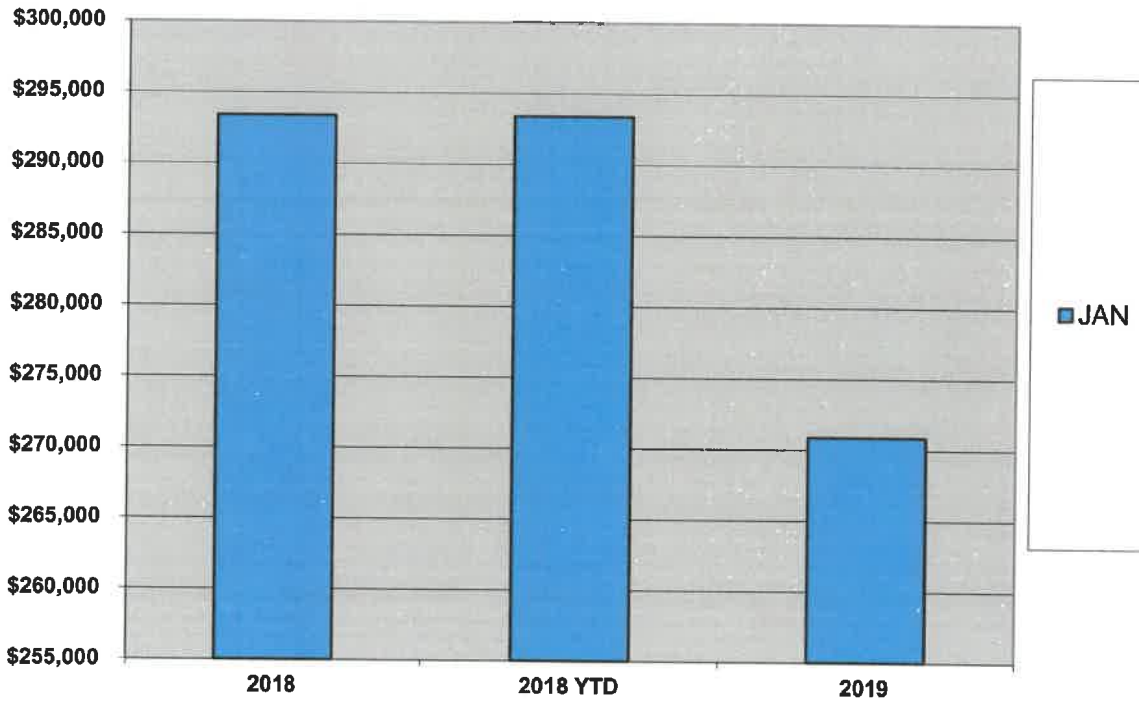
CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
Month of JANUARY 2019

<u>Geographical Area</u>	<u>2019</u>	<u>% of Total</u>
South East Loveland	\$ 1,015,087	20.00%
North West Loveland	495,193	9.80%
Centerra	460,500	9.10%
North East Loveland	407,182	8.00%
Orchards Shopping Center	371,789	7.30%
Promenade Shops	344,472	6.80%
Thompson Valley Shopping Center	326,944	6.40%
South West Loveland	158,017	3.10%
Downtown	135,056	2.70%
Outlet Mall	127,981	2.50%
The Ranch	88,280	1.70%
Airport	73,747	1.50%
Columbine Shopping Center	64,901	1.30%
All Other Areas	1,000,354	19.80%
Total of JANUARY 2019	\$ 5,069,503	100.00%

City of Loveland
Motor Vehicle Use Tax Comparison (CASH BASIS)
2018-2019 Comparison

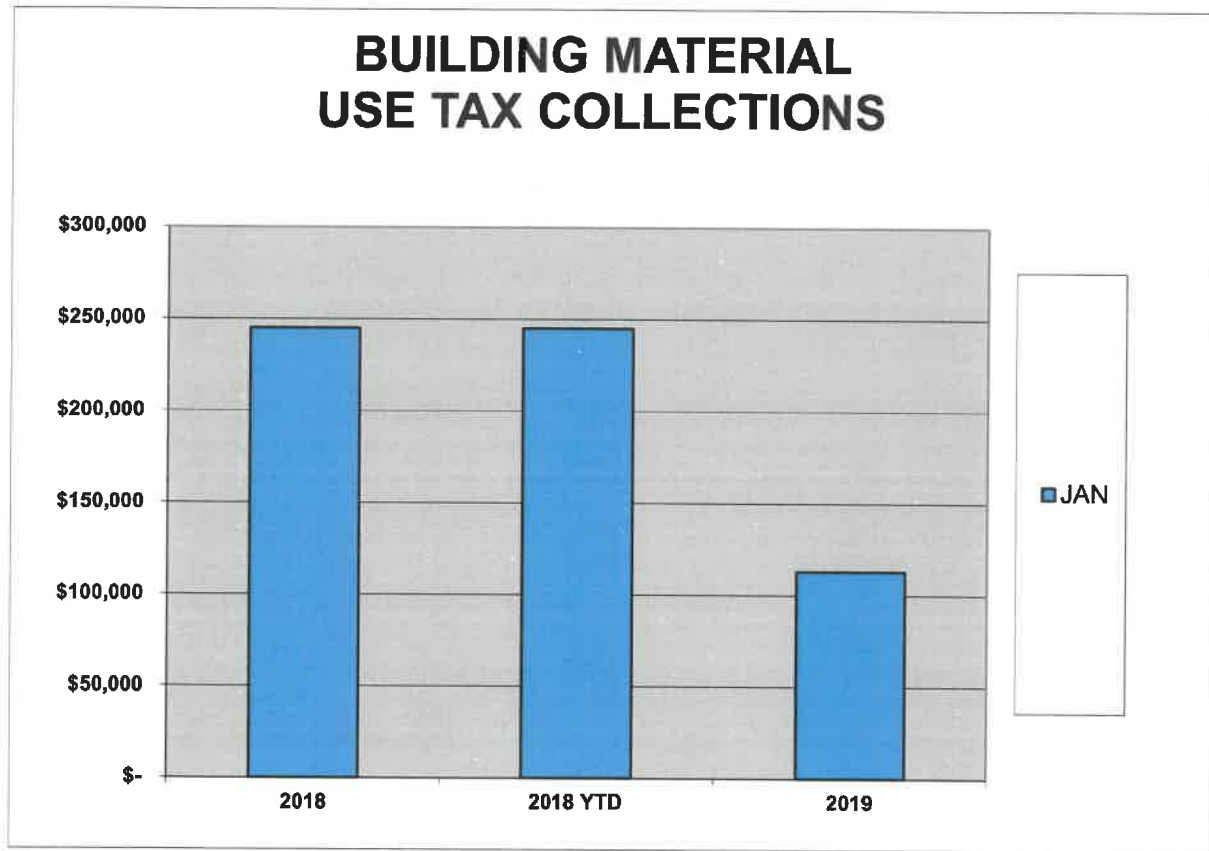
	<u>2018</u>	<u>2018 YTD</u>	<u>2019</u>	<u>2019 YTD</u>	<u>Year to Date Inc/Dec over 2018</u>	<u>Curr Month Inc/Dec over 2018</u>
JAN	\$ 293,403	\$ 293,403	\$ 270,874	\$ 270,874	-7.7%	-7.7%

**MOTOR VEHICLE
USE TAX COLLECTIONS**



City of Loveland
Building Material Use Tax Comparison (CASH BASIS)
2018-2019 Comparison

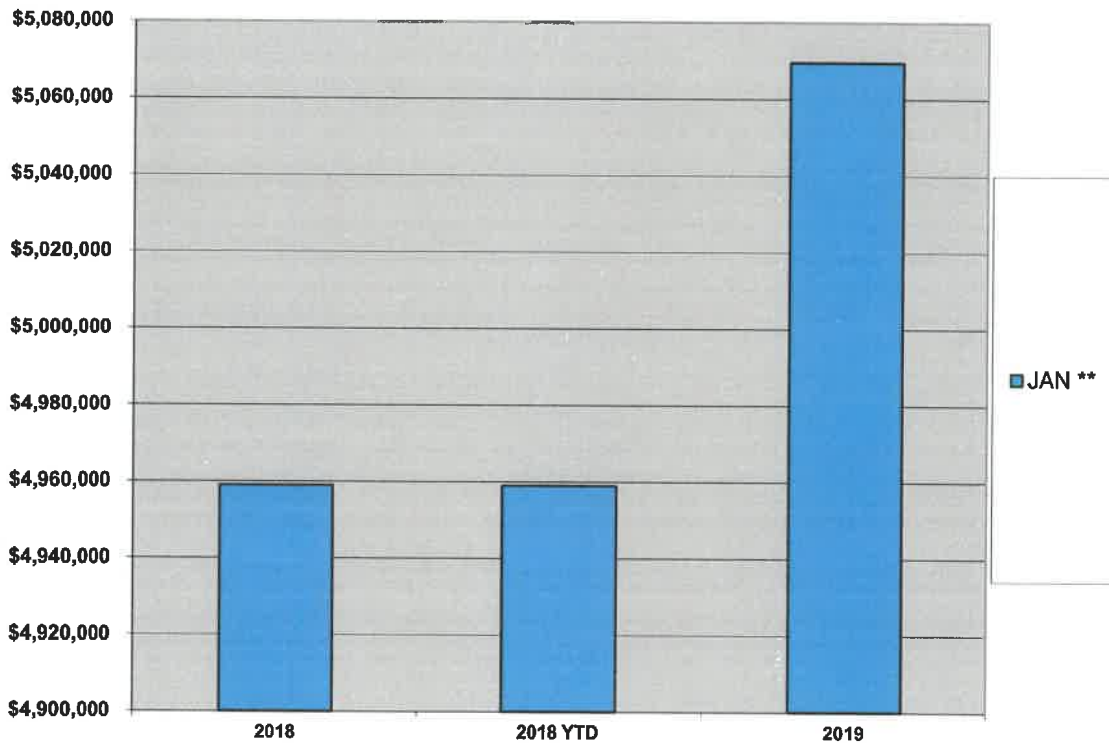
	<u>2018</u>	<u>2018 YTD</u>	<u>2019</u>	<u>2019 YTD</u>	Year to Date Inc/Dec over <u>2018</u>	Curr Month Inc/Dec over <u>2018</u>
JAN	\$ 245,135	\$ 245,135	\$ 112,989	\$ 112,989	-53.9%	-53.9%



City of Loveland
Retail Sales Tax (CASH BASIS)
2018-2019 Comparison

	<u>2018</u>	<u>2018 YTD</u>	<u>2019</u>	<u>2019 YTD</u>	Year to Date Inc/Dec over <u>2018</u>	Curr Month Inc/Dec over <u>2018</u>
JAN **	\$ 4,958,980	\$ 4,958,980	\$ 5,069,503	\$ 5,069,503	2.2%	2.2%

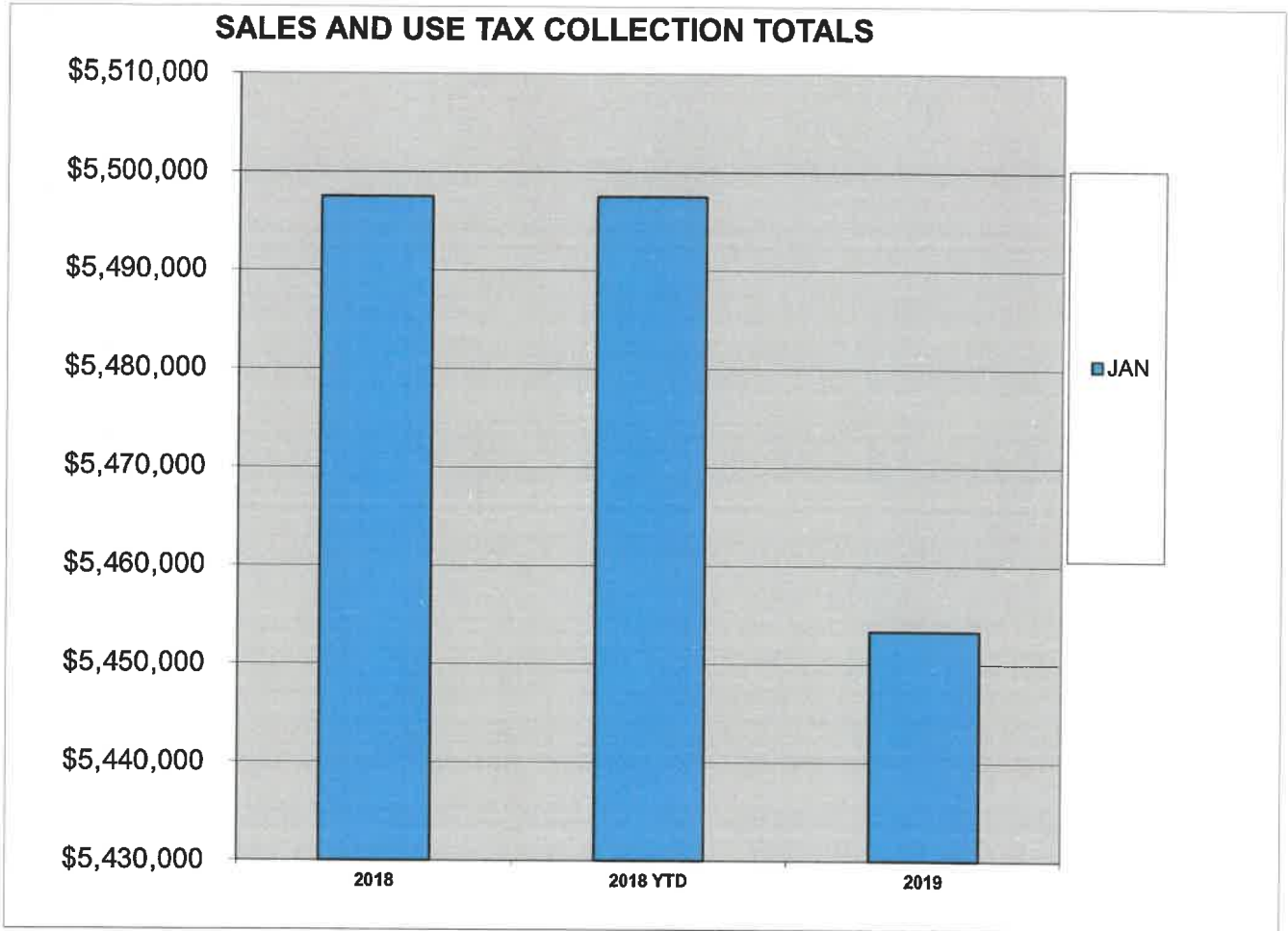
RETAIL SALES TAX COLLECTIONS



* Indicates Quarterly Returns also included
 ** Indicates Quarterly and Yearly Returns also included
 *** Journal Entry Adjustment Correction

City of Loveland
Sales & Use Tax Total Comparison (CASH BASIS)
2018-2019 Comparison

	<u>2018</u>	<u>2018 YTD</u>	<u>2019</u>	<u>2019 YTD</u>	<u>Year to Date Inc/Dec over 2018</u>	<u>Curr Month Inc/Dec over 2018</u>
JAN	\$ 5,497,518	\$ 5,497,518	\$ 5,453,366	\$ 5,453,366	-0.8%	-0.8%



City of Loveland
Summary of Sales Tax Collections by Industry Code

Description	One month, ended January 31, 2019									
	January 2019	January 2018	\$ Change	% Change	YTD 2019	YTD 2018	\$ Change	% Change	% of Total	Cumulative %
Department Stores & General Merchandise	\$ 939,674	\$ 930,515	9,159	1.0%	939,674	930,515	\$ 9,159	1.0%	18.5%	18.5%
Grocery Stores & Specialty Foods	707,192	690,777	16,415	2.4%	707,192	690,777	16,415	2.4%	13.9%	32.5%
Restaurants & Bars	550,995	544,656	6,339	1.2%	550,995	544,656	6,339	1.2%	10.9%	43.4%
Motor Vehicle Dealers, Auto Parts & Leasing	360,038	339,009	21,029	6.2%	360,038	339,009	21,029	6.2%	7.1%	50.5%
Clothing & Clothing Accessories Stores	306,198	352,202	(46,004)	-13.1%	306,198	352,202	(46,004)	-13.1%	6.0%	56.5%
Building Material & Lawn & Garden Supplies	296,040	269,962	26,078	9.7%	296,040	269,962	26,078	9.7%	5.8%	62.3%
Used Merchandise Stores	235,160	214,463	20,697	9.7%	235,160	214,463	20,697	9.7%	4.6%	67.0%
Electronic Shopping & Mail-Order Houses	219,645	238,489	(18,844)	-7.9%	219,645	238,489	(18,844)	-7.9%	4.3%	71.3%
Sporting Goods, Hobby, Book & Music Stores	199,186	205,353	(6,167)	-3.0%	199,186	205,353	(6,167)	-3.0%	3.9%	75.2%
Utilities	188,352	168,147	20,205	12.0%	188,352	168,147	20,205	12.0%	3.7%	79.0%
Consumer Goods & Commercial Equipment Rental	150,647	146,294	4,353	3.0%	150,647	146,294	4,353	3.0%	3.0%	81.9%
Electronics & Appliance Stores	122,190	107,035	15,155	14.2%	122,190	107,035	15,155	14.2%	2.4%	84.3%
Beer, Wine & Liquor Stores	115,071	120,330	(5,259)	-4.4%	115,071	120,330	(5,259)	-4.4%	2.3%	86.6%
Health & Personal Care Stores	89,921	93,746	(3,825)	-4.1%	89,921	93,746	(3,825)	-4.1%	1.8%	88.4%
Broadcasting & Telecommunications	89,198	111,736	(22,538)	-20.2%	89,198	111,736	(22,538)	-20.2%	1.8%	90.1%
Hotels, Motels & Other Accommodations	79,001	78,797	204	0.3%	79,001	78,797	204	0.3%	1.6%	91.7%
Furniture & Home Furnishing Stores	73,101	58,650	14,451	24.6%	73,101	58,650	14,451	24.6%	1.4%	93.1%
Gasoline Stations with Convenience Stores	40,469	46,037	(5,568)	-12.1%	40,469	46,037	(5,568)	-12.1%	0.8%	93.9%
Office Supplies, Stationery & Gift Stores	30,331	22,291	8,040	36.1%	30,331	22,291	8,040	36.1%	0.6%	94.5%
All Other Categories	277,094	220,491	56,603	25.7%	277,094	220,491	56,603	25.7%	5.5%	100.0%
Total	\$ 5,069,503	\$ 4,958,980	\$110,523	2.2%	\$5,069,503	\$4,958,980	\$110,523	2.2%	100.0%	