

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
MARCH 2019

YEAR-TO-DATE COMPARISON

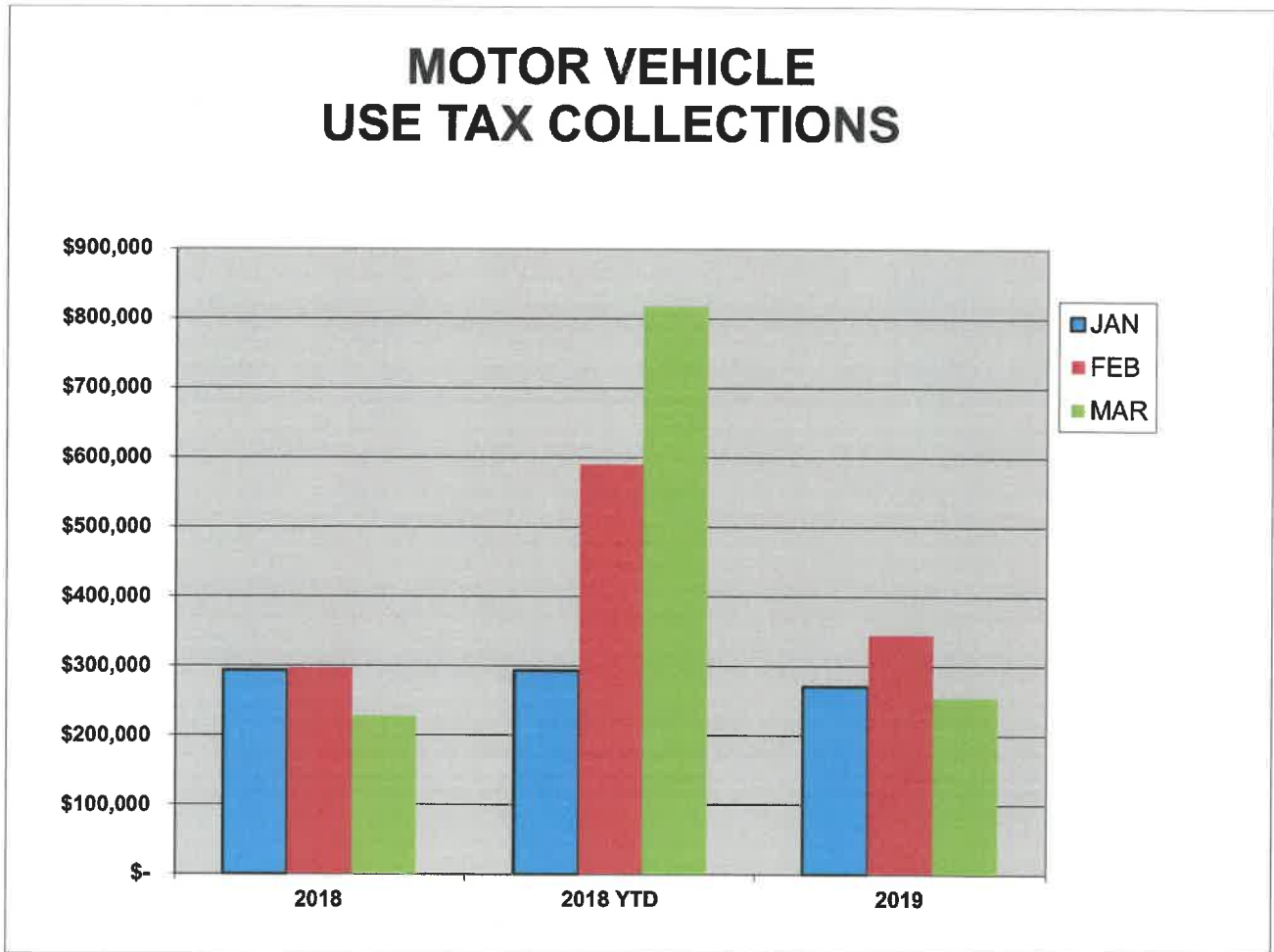
<u>Geographical Area</u>	<u>2019</u>	<u>2018</u>	<u>% Inc/Dec</u>
South East Loveland	\$ 2,544,945	\$ 2,430,703	4.7%
North West Loveland	1,194,064	1,150,665	3.8%
North East Loveland	1,048,228	989,568	5.9%
Centerra	987,438	1,014,617	-2.7%
Orchards Shopping Center	808,388	824,852	-2.0%
Thompson Valley Shopping Center	664,050	671,187	-1.1%
Promenade Shops	630,243	666,676	-5.5%
South West Loveland	419,882	385,664	8.9%
Downtown	344,492	308,608	11.6%
Outlet Mall	253,562	321,801	-21.2%
The Ranch	233,814	221,157	5.7%
Airport	204,212	171,339	19.2%
Columbine Shopping Center	190,518	184,492	3.3%
All Other Areas	2,124,176	1,951,357	8.9%
Total	\$ 11,648,012	\$ 11,292,686	3.1%

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
 Month of MARCH 2019

<u>Geographical Area</u>	<u>2019</u>	<u>% of Total</u>
South East Loveland	\$ 730,523	22.80%
North West Loveland	342,894	10.70%
North East Loveland	306,372	9.60%
Centerra	267,394	8.30%
Orchards Shopping Center	219,734	6.90%
Thompson Valley Shopping Center	170,205	5.30%
Promenade Shops	143,852	4.50%
South West Loveland	128,702	4.00%
Downtown	99,686	3.10%
Columbine Shopping Center	65,693	2.10%
The Ranch	63,720	2.00%
Airport	63,697	2.00%
Outlet Mall	62,612	2.00%
All Other Areas	539,079	16.70%
Total of MARCH 2019	\$ 3,204,163	100.00%

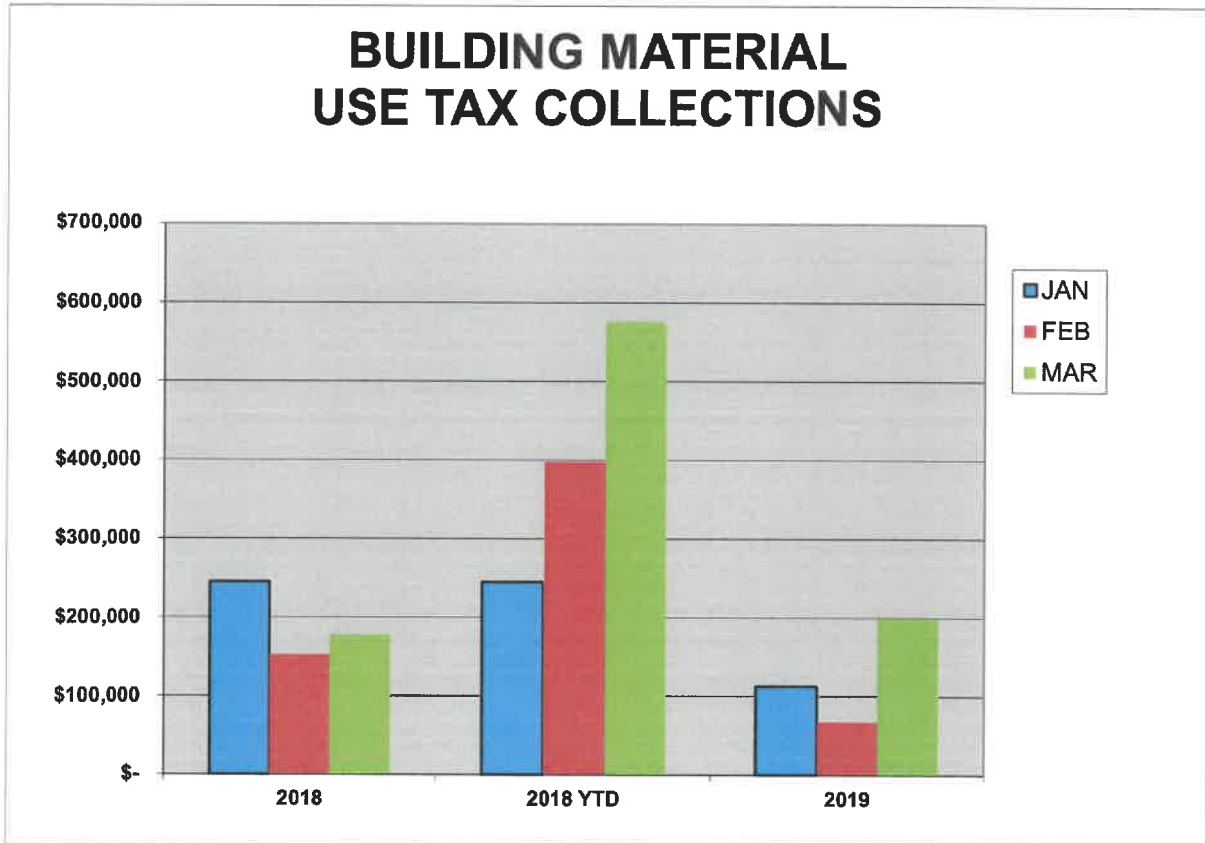
City of Loveland
Motor Vehicle Use Tax Comparison (CASH BASIS)
2018-2019 Comparison

	<u>2018</u>	<u>2018 YTD</u>	<u>2019</u>	<u>2019 YTD</u>	Year to Date Inc/Dec over <u>2018</u>	Curr Month Inc/Dec over <u>2018</u>
JAN	\$ 293,403	\$ 293,403	\$ 270,874	\$ 270,874	-7.7%	-7.7%
FEB	\$ 297,187	\$ 590,590	\$ 344,852	\$ 615,726	4.3%	16.0%
MAR	\$ 228,064	\$ 818,654	\$ 255,063	\$ 870,789	6.4%	11.8%



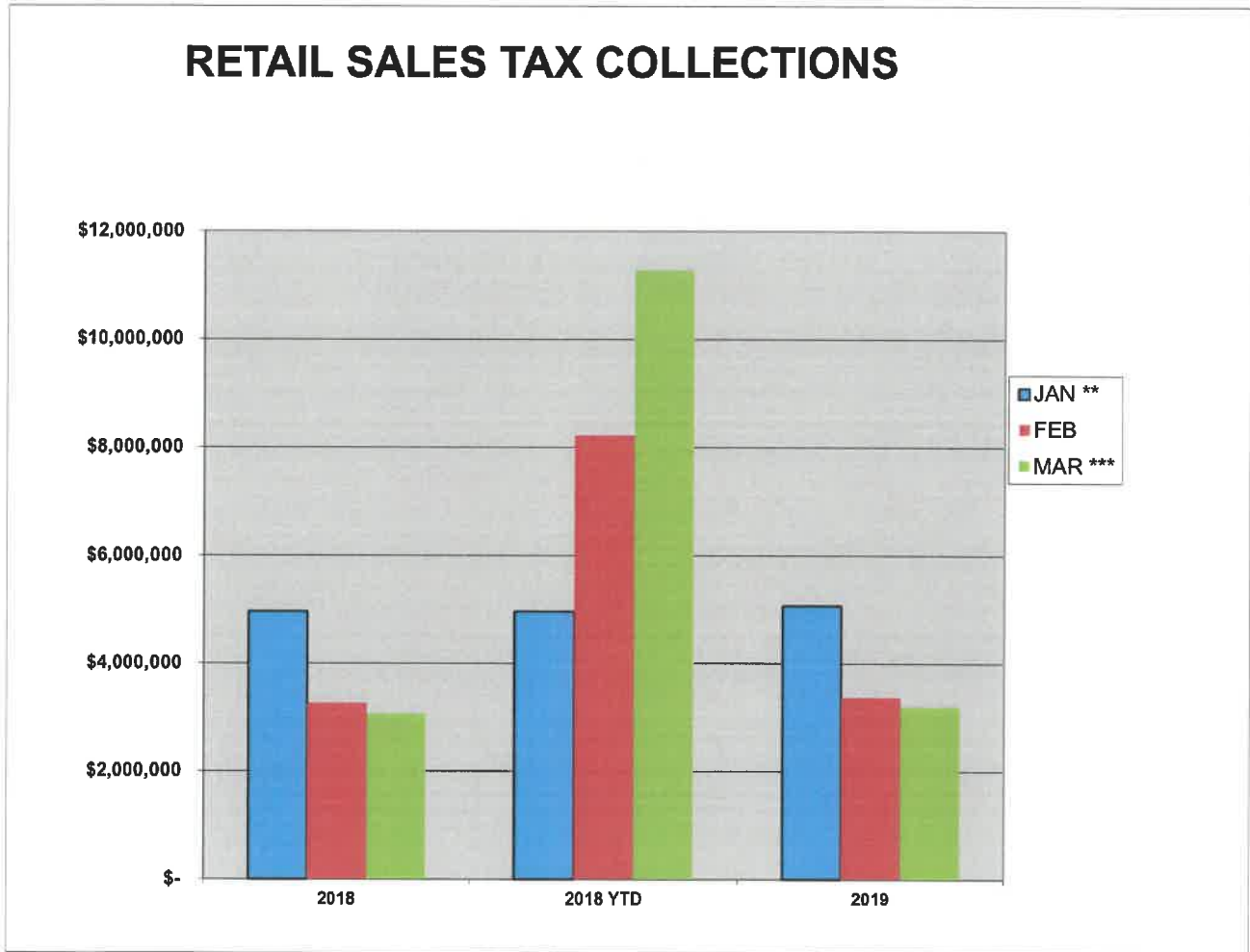
City of Loveland
Building Material Use Tax Comparison (CASH BASIS)
2018-2019 Comparison

	<u>2018</u>	<u>2018 YTD</u>	<u>2019</u>	<u>2019 YTD</u>	<u>Year to Date Inc/Dec over 2018</u>	<u>Curr Month Inc/Dec over 2018</u>
JAN	\$ 245,135	\$ 245,135	\$ 112,989	\$ 112,989	-53.9%	-53.9%
FEB	\$ 152,792	\$ 397,927	\$ 67,820	\$ 180,809	-54.6%	-55.6%
MAR	\$ 178,370	\$ 576,298	\$ 199,391	\$ 380,200	-34.0%	11.8%



City of Loveland
Retail Sales Tax (CASH BASIS)
2018-2019 Comparison

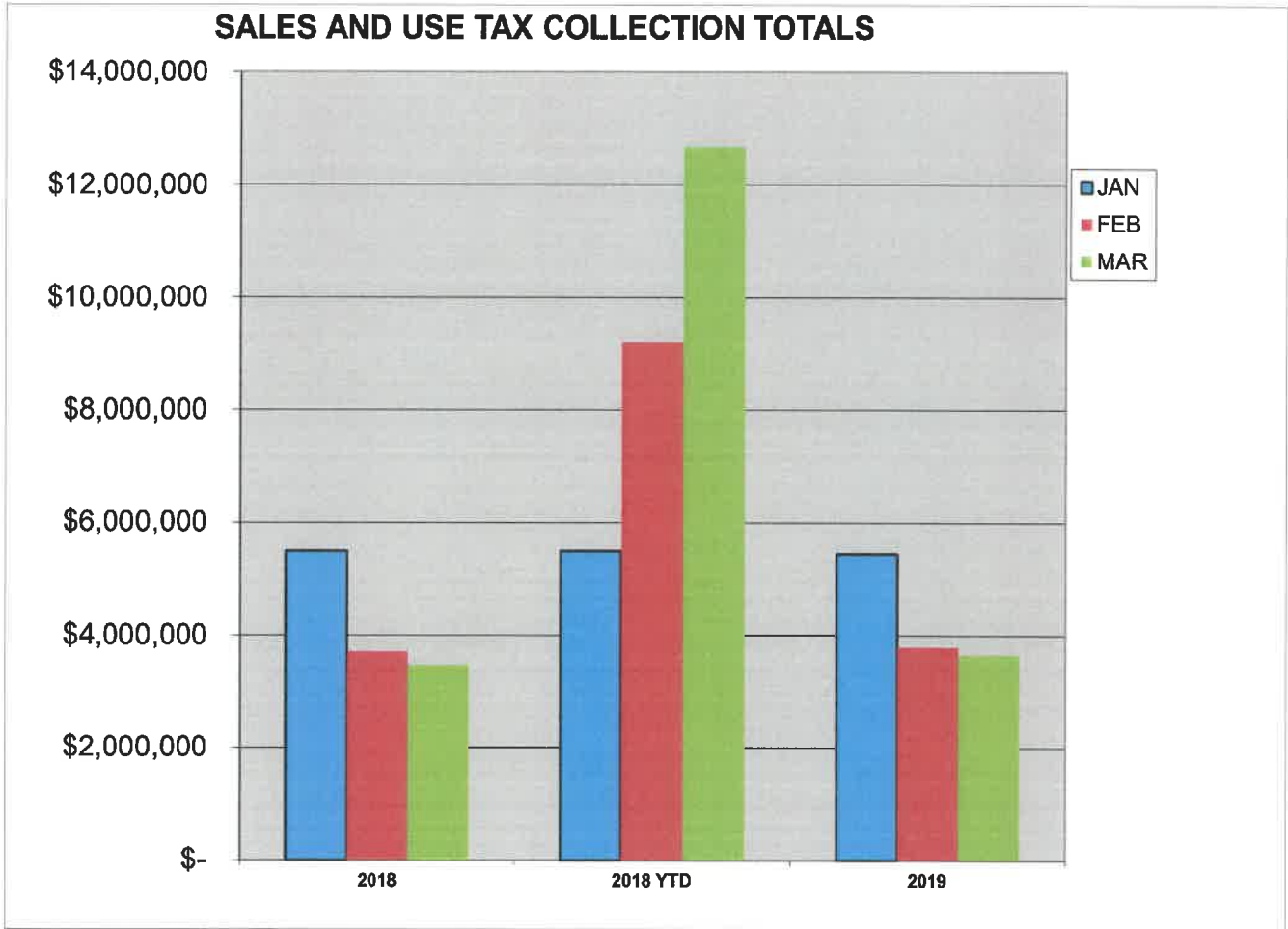
	<u>2018</u>	<u>2018 YTD</u>	<u>2019</u>	<u>2019 YTD</u>	<u>Year to Date Inc/Dec over 2018</u>	<u>Curr Month Inc/Dec over 2018</u>
JAN **	\$ 4,958,980	\$ 4,958,980	\$ 5,069,503	\$ 5,069,503	2.2%	2.2%
FEB	\$ 3,261,442	\$ 8,220,422	\$ 3,374,345	\$ 8,443,848	2.7%	3.5%
MAR ***	\$ 3,072,264	\$ 11,292,686	\$ 3,204,163	\$ 11,648,012	3.1%	4.3%



* Indicates Quarterly Returns also included
 ** Indicates Quarterly and Yearly Returns also included
 *** Journal Entry Adjustment Correction

City of Loveland
Sales & Use Tax Total Comparison (CASH BASIS)
2018-2019 Comparison

	<u>2018</u>	<u>2018 YTD</u>	<u>2019</u>	<u>2019 YTD</u>	<u>Year to Date Inc/Dec over 2018</u>	<u>Curr Month Inc/Dec over 2018</u>
JAN	\$ 5,497,518	\$ 5,497,518	\$ 5,453,366	\$ 5,453,366	-0.8%	-0.8%
FEB	\$ 3,711,421	\$ 9,208,939	\$ 3,787,018	\$ 9,240,384	0.3%	2.0%
MAR	\$ 3,478,698	\$ 12,687,637	\$ 3,658,617	\$ 12,899,000	1.7%	5.2%



City of Loveland

Summary of Sales Tax Collections by Industry Code

Three months, ended March 31, 2019

Description	March 2019	March 2018	\$ Change	% Change	YTD 2019	YTD 2018	\$ Change	% Change	% of Total	Cumulative %
Department Stores & General Merchandise	\$ 563,886	\$ 546,612	17,274	3.2%	2,074,534	2,053,149	\$ 21,385	1.0%	17.8%	17.8%
Grocery Stores & Specialty Foods	408,675	385,954	22,721	5.9%	1,514,144	1,523,888	(9,744)	-0.6%	13.0%	30.8%
Restaurants & Bars	464,614	431,324	33,290	7.7%	1,497,731	1,423,077	74,654	5.2%	12.9%	43.7%
Motor Vehicle Dealers, Auto Parts & Leasing	260,330	253,240	7,090	2.8%	909,709	852,213	57,496	6.7%	7.8%	51.5%
Building Material & Lawn & Garden Supplies	238,429	208,681	29,748	14.3%	818,934	718,058	100,876	14.0%	7.0%	58.5%
Utilities	230,238	210,749	19,489	9.2%	638,850	599,725	39,125	6.5%	5.5%	64.0%
Clothing & Clothing Accessories Stores	134,893	156,247	(21,354)	-13.7%	565,229	666,132	(100,903)	-15.1%	4.9%	68.8%
Used Merchandise Stores	102,066	103,019	(953)	-0.9%	456,885	441,497	15,388	3.5%	3.9%	72.8%
Electronic Shopping & Mail-Order Houses	97,918	94,523	3,395	3.6%	429,106	431,896	(2,790)	-0.6%	3.7%	76.5%
Sporting Goods, Hobby, Book & Music Stores	84,568	93,555	(8,987)	-9.6%	377,617	396,995	(19,378)	-4.9%	3.2%	79.7%
Consumer Goods & Commercial Equipment Rental	92,590	74,111	18,479	24.9%	345,685	300,562	45,123	15.0%	3.0%	82.7%
Beer, Wine & Liquor Stores	71,686	81,954	(10,268)	-12.5%	260,325	282,135	(21,810)	-7.7%	2.2%	84.9%
Electronics & Appliance Stores	70,670	50,626	6,559	13.0%	258,647	212,336	46,311	21.8%	2.2%	87.1%
Broadcasting & Telecommunications	61,694	60,600	1,094	1.8%	223,668	210,137	13,531	6.4%	1.9%	91.1%
Hotels, Motels & Other Accommodations	48,647	42,766	5,881	13.8%	188,052	189,559	(8,493)	-4.5%	1.7%	92.8%
Health & Personal Care Stores	58,638	50,771	7,867	15.5%	168,890	148,279	20,611	13.9%	1.4%	94.2%
Furniture & Home Furnishing Stores	41,639	31,585	10,054	31.8%	119,352	111,413	7,939	7.1%	1.0%	95.2%
Gasoline Stations with Convenience Stores	13,497	15,339	(1,842)	-12.0%	59,283	53,920	5,363	9.9%	0.5%	95.8%
Office Supplies, Stationery & Gift Stores	102,300	104,667	(2,367)	-2.3%	494,830	404,950	89,879	22.2%	4.2%	100.0%
Total	\$3,204,163	\$3,072,264	\$131,899	4.3%	\$11,648,012	\$11,292,686	\$355,325	3.1%	100.0%	