

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
MAY 2019

YEAR-TO-DATE COMPARISON

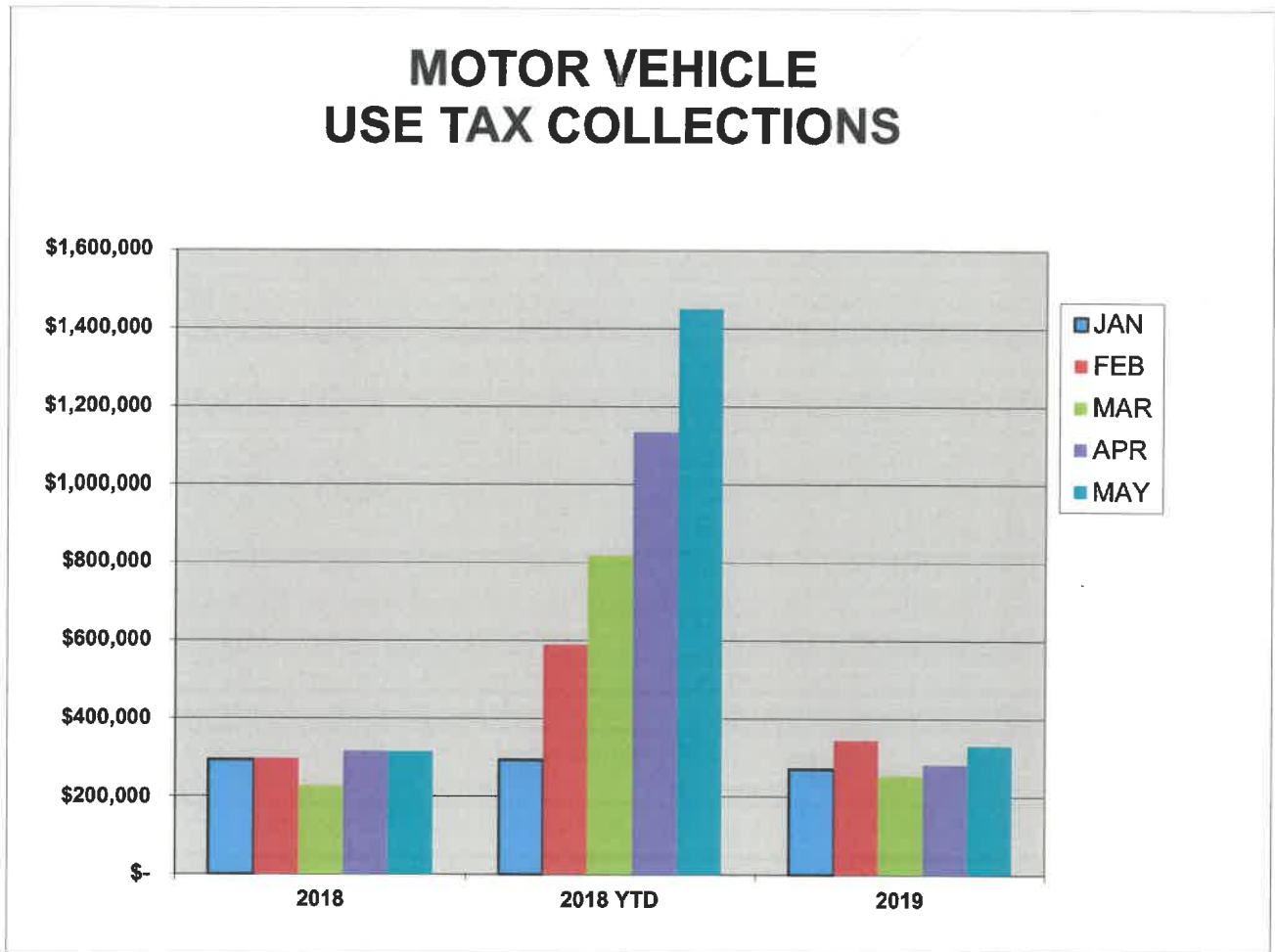
<u>Geographical Area</u>	<u>2019</u>	<u>2018</u>	<u>% Inc/Dec</u>
South East Loveland	\$ 4,287,587	\$ 4,139,917	3.6%
North East Loveland	1,953,501	1,689,705	15.6%
North West Loveland	1,947,145	1,925,812	1.1%
Centerra	1,624,971	1,640,718	-1.0%
Orchards Shopping Center	1,260,405	1,281,689	-1.7%
Thompson Valley Shopping Center	1,009,991	1,013,345	-0.3%
Promenade Shops	987,225	1,034,026	-4.5%
South West Loveland	727,575	677,677	7.4%
Downtown	589,741	547,751	7.7%
Outlet Mall	411,755	533,541	-22.8%
The Ranch	390,010	341,582	14.2%
Airport	373,672	288,380	29.6%
Columbine Shopping Center	325,003	311,082	4.5%
All Other Areas	3,471,279	3,183,657	9.0%
Total	\$ 19,359,860	\$ 18,608,882	4.0%

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
Month of MAY 2019

<u>Geographical Area</u>	<u>2019</u>	<u>% of Total</u>
South East Loveland	\$ 853,924	23.20%
North East Loveland	462,371	12.60%
North West Loveland	346,707	9.40%
Centerra	302,185	8.20%
Orchards Shopping Center	223,698	6.10%
Thompson Valley Shopping Center	175,518	4.80%
Promenade Shops	158,561	4.30%
South West Loveland	155,507	4.20%
Downtown	114,390	3.10%
Airport	87,590	2.40%
Outlet Mall	72,243	2.00%
Columbine Shopping Center	67,986	1.80%
The Ranch	61,561	1.70%
All Other Areas	596,936	16.20%
Total of MAY 2019	\$ 3,679,177	100.00%

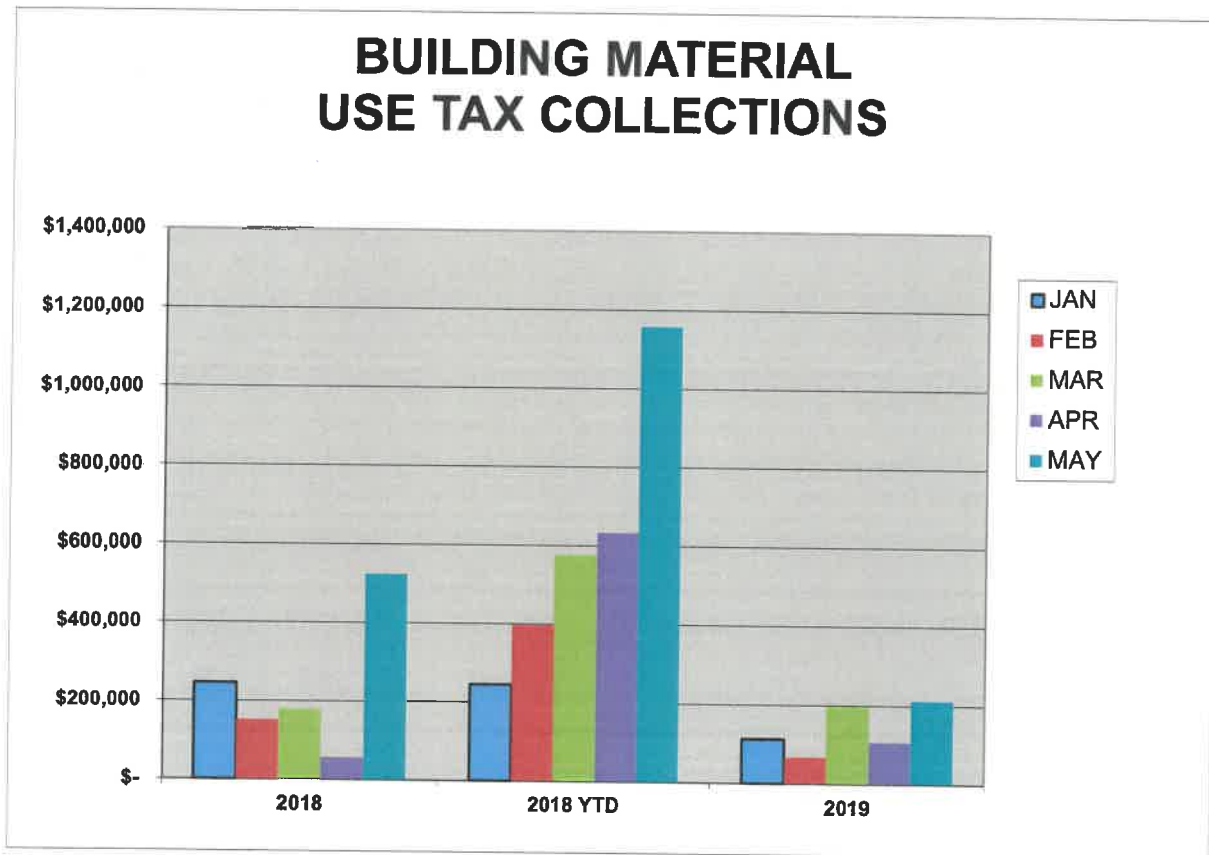
City of Loveland
Motor Vehicle Use Tax Comparison (CASH BASIS)
2018-2019 Comparison

	<u>2018</u>	<u>2018 YTD</u>	<u>2019</u>	<u>2019 YTD</u>	<u>Year to Date Inc/Dec over 2018</u>	<u>Curr Month Inc/Dec over 2018</u>
JAN	\$ 293,403	\$ 293,403	\$ 270,874	\$ 270,874	-7.7%	-7.7%
FEB	\$ 297,187	\$ 590,590	\$ 344,852	\$ 615,726	4.3%	16.0%
MAR	\$ 228,064	\$ 818,654	\$ 255,063	\$ 870,789	6.4%	11.8%
APR	\$ 316,749	\$ 1,135,402	\$ 283,467	\$ 1,154,256	1.7%	-10.5%
MAY	\$ 315,857	\$ 1,451,260	\$ 331,911	\$ 1,486,167	2.4%	5.1%



City of Loveland
Building Material Use Tax Comparison (CASH BASIS)
2018-2019 Comparison

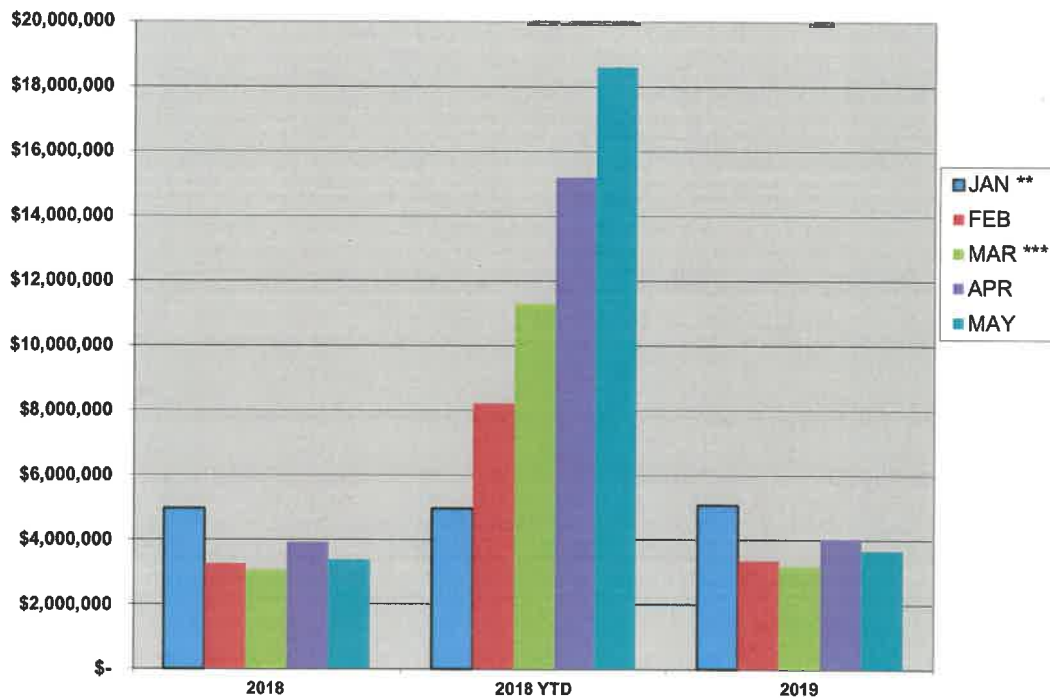
	<u>2018</u>	<u>2018 YTD</u>	<u>2019</u>	<u>2019 YTD</u>	Year to Date Inc/Dec over <u>2018</u>	Curr Month Inc/Dec over <u>2018</u>
JAN	\$ 245,135	\$ 245,135	\$ 112,989	\$ 112,989	-53.9%	-53.9%
FEB	\$ 152,792	\$ 397,927	\$ 67,820	\$ 180,809	-54.6%	-55.6%
MAR	\$ 178,370	\$ 576,298	\$ 199,391	\$ 380,200	-34.0%	11.8%
APR	\$ 57,196	\$ 633,493	\$ 107,255	\$ 487,454	-23.1%	87.5%
MAY	\$ 524,847	\$ 1,158,340	\$ 213,188	\$ 700,642	-39.5%	-59.4%



City of Loveland
Retail Sales Tax (CASH BASIS)
2018-2019 Comparison

	<u>2018</u>	<u>2018 YTD</u>	<u>2019</u>	<u>2019 YTD</u>	<u>Year to Date Inc/Dec over 2018</u>	<u>Curr Month Inc/Dec over 2018</u>
JAN **	\$ 4,958,980	\$ 4,958,980	\$ 5,069,503	\$ 5,069,503	2.2%	2.2%
FEB	\$ 3,261,442	\$ 8,220,422	\$ 3,374,345	\$ 8,443,848	2.7%	3.5%
MAR ***	\$ 3,072,264	\$ 11,292,686	\$ 3,204,163	\$ 11,648,012	3.1%	4.3%
APR	\$ 3,919,893	\$ 15,212,579	\$ 4,032,671	\$ 15,680,683	3.1%	2.9%
MAY	\$ 3,396,303	\$ 18,608,882	\$ 3,679,177	\$ 19,359,860	4.0%	8.3%

RETAIL SALES TAX COLLECTIONS

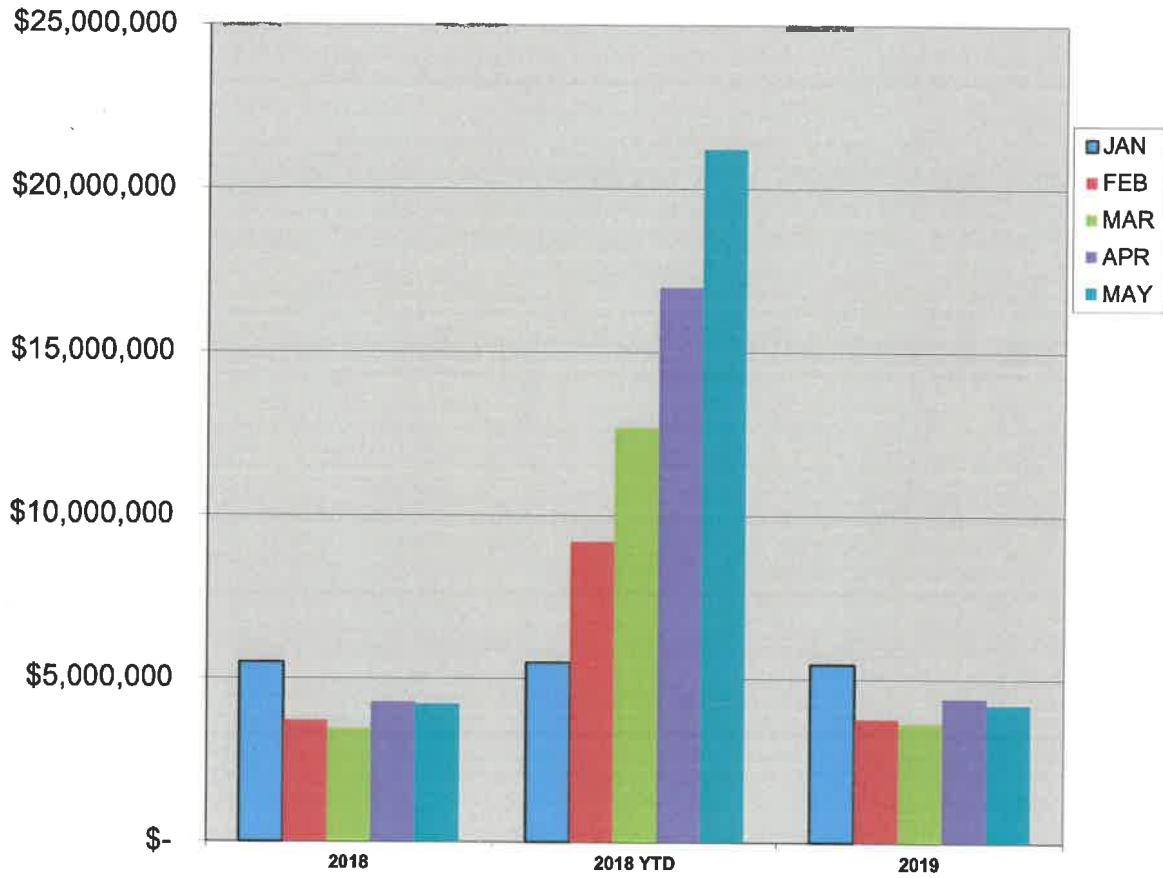


* Indicates Quarterly Returns also included
 ** Indicates Quarterly and Yearly Returns also included
 *** Journal Entry Adjustment Correction

City of Loveland
Sales & Use Tax Total Comparison (CASH BASIS)
2018-2019 Comparison

	<u>2018</u>	<u>2018 YTD</u>	<u>2019</u>	<u>2019 YTD</u>	<u>Year to Date Inc/Dec over 2018</u>	<u>Curr Month Inc/Dec over 2018</u>
JAN	\$ 5,497,518	\$ 5,497,518	\$ 5,453,366	\$ 5,453,366	-0.8%	-0.8%
FEB	\$ 3,711,421	\$ 9,208,939	\$ 3,787,018	\$ 9,240,384	0.3%	2.0%
MAR	\$ 3,478,698	\$ 12,687,637	\$ 3,658,617	\$ 12,899,000	1.7%	5.2%
APR	\$ 4,293,837	\$ 16,981,474	\$ 4,423,393	\$ 17,322,393	2.0%	3.0%
MAY	\$ 4,237,008	\$ 21,218,482	\$ 4,224,276	\$ 21,546,669	1.5%	-0.3%

SALES AND USE TAX COLLECTION TOTALS



City of Loveland
Summary of Sales Tax Collections by Industry Code

Description	Five months ended					YTD 2018	YTD 2019	% Change	\$ Change	% Change	% of Total	Cumulative %
	May 2019	May 2018	\$ Change	% Change	May 31, 2019							
Department Stores & General Merchandise	\$ 538,104	\$ 586,024	\$(47,920)	-8.2%	3,288,192	3,319,438	-0.9%	\$(31,246)	-0.9%	17.0%	17.0%	
Restaurants & Bars	524,511	516,694	7,817	1.5%	2,583,101	2,488,487	3.8%	94,614	3.8%	13.3%	30.3%	
Grocery Stores & Specialty Foods	411,202	383,653	27,549	7.2%	2,335,104	2,316,605	0.8%	18,499	0.8%	12.1%	42.4%	
Motor Vehicle Dealers, Auto Parts & Leasing	320,043	286,615	33,428	11.7%	1,562,721	1,464,178	6.7%	98,543	6.7%	8.1%	50.5%	
Building Material & Lawn & Garden Supplies	399,069	360,219	38,850	10.8%	1,526,490	1,389,242	9.9%	137,248	9.9%	7.9%	58.3%	
Utilities	178,885	167,002	11,883	7.1%	1,049,376	973,124	7.8%	76,252	7.8%	5.4%	63.8%	
Clothing & Clothing Accessories Stores	140,446	188,901	\$(33,965)	-18.0%	906,926	1,076,815	-15.8%	(169,889)	-15.8%	4.7%	68.5%	
Used Merchandise Stores	140,446	118,626	21,820	18.4%	755,678	738,786	2.3%	16,892	2.3%	3.9%	72.4%	
Electronic Shopping & Mail-Order Houses	160,658	88,790	71,868	80.9%	723,292	636,184	13.7%	87,108	13.7%	3.7%	76.1%	
Sporting Goods, Hobby, Book & Music Stores	106,535	100,221	6,314	6.3%	601,623	639,984	-6.0%	(38,361)	-6.0%	3.1%	79.2%	
Consumer Goods & Commercial Equipment Rental	97,730	83,393	14,337	17.2%	562,539	493,855	13.9%	68,684	13.9%	2.9%	82.1%	
Beer, Wine & Liquor Stores	72,775	84,883	\$(12,108)	-14.3%	409,886	454,584	-9.8%	(44,698)	-9.8%	2.1%	84.2%	
Electronics & Appliance Stores	64,711	50,163	14,548	29.0%	399,251	329,226	21.3%	70,025	21.3%	2.1%	86.3%	
Broadcasting & Telecommunications	73,876	88,170	\$(14,294)	-16.2%	390,532	450,975	-13.4%	(60,443)	-13.4%	2.0%	88.3%	
Hotels, Motels & Other Accommodations	57,487	41,067	16,420	40.0%	377,221	331,463	13.8%	45,758	13.8%	1.9%	90.2%	
Health & Personal Care Stores	54,408	47,994	6,414	13.4%	334,662	295,239	13.4%	39,423	13.4%	1.7%	92.0%	
Furniture & Home Furnishing Stores	34,180	38,528	\$(4,348)	-11.3%	249,838	233,849	6.8%	15,989	6.8%	1.3%	93.3%	
Gasoline Stations with Convenience Stores	47,332	38,001	9,331	24.6%	211,772	190,420	11.2%	21,352	11.2%	1.1%	94.4%	
Office Supplies, Stationery & Gift Stores	14,003	15,499	\$(1,496)	-9.7%	91,911	87,704	4.8%	4,207	4.8%	0.5%	94.8%	
All Other Categories	228,286	111,860	116,426	104.1%	999,745	698,724	43.1%	301,020	43.1%	5.2%	100.0%	
Total	\$ 3,679,177	\$ 3,396,303	\$ 282,874	8.3%	\$ 19,359,860	\$ 18,608,882	4.0%	\$ 750,977	4.0%	100.0%		