

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
JUNE 2019

YEAR-TO-DATE COMPARISON

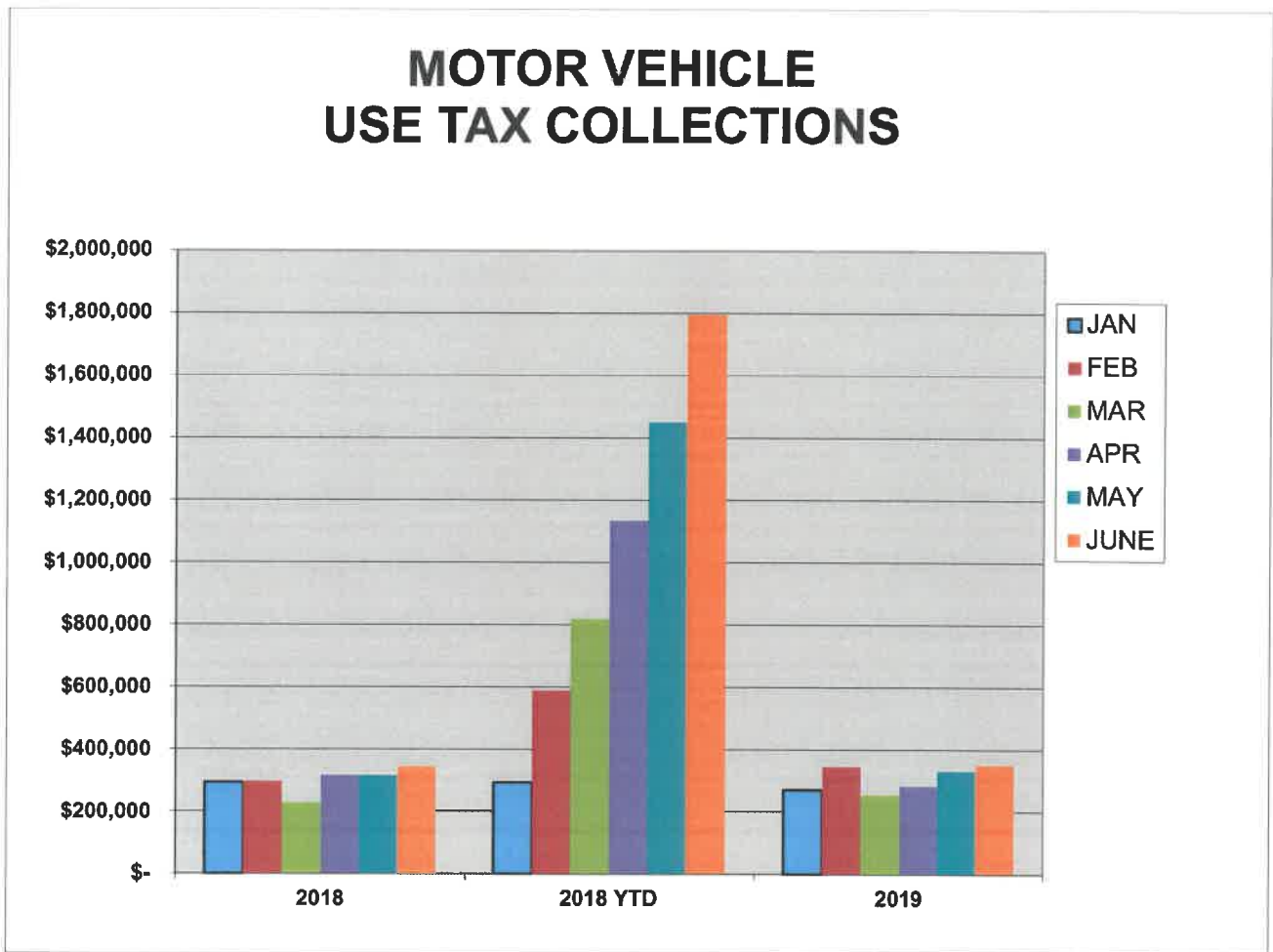
<u>Geographical Area</u>	<u>2019</u>	<u>2018</u>	<u>% Inc/Dec</u>
South East Loveland	\$ 5,255,907	\$ 5,087,678	3.3%
North East Loveland	2,409,012	2,025,579	18.9%
North West Loveland	2,369,977	2,339,892	1.3%
Centerra	1,933,822	1,949,255	-0.8%
Orchards Shopping Center	1,495,287	1,515,037	-1.3%
Thompson Valley Shopping Center	1,193,985	1,196,363	-0.2%
Promenade Shops	1,165,775	1,210,752	-3.7%
South West Loveland	885,261	833,389	6.2%
Downtown	710,650	657,402	8.1%
Outlet Mall	487,767	637,101	-23.4%
Airport	471,151	382,806	23.1%
The Ranch	431,846	456,050	-5.3%
Columbine Shopping Center	393,673	376,821	4.5%
All Other Areas	4,045,267	3,671,626	10.2%
Total	\$ 23,249,380	\$ 22,339,751	4.1%

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
Month of JUNE 2019

<u>Geographical Area</u>	<u>2019</u>	<u>% of Total</u>
South East Loveland	\$ 968,320	24.90%
North East Loveland	455,511	11.70%
North West Loveland	422,832	10.90%
Centerra	308,851	7.90%
Orchards Shopping Center	234,882	6.00%
Thompson Valley Shopping Center	183,994	4.70%
Promenade Shops	178,550	4.60%
South West Loveland	157,686	4.10%
Downtown	120,909	3.10%
Airport	97,479	2.50%
Outlet Mall	76,012	2.00%
Columbine Shopping Center	68,670	1.80%
The Ranch	41,836	1.10%
All Other Areas	573,988	14.70%
Total of GEO Report 2019	\$ 3,889,520	100.00%

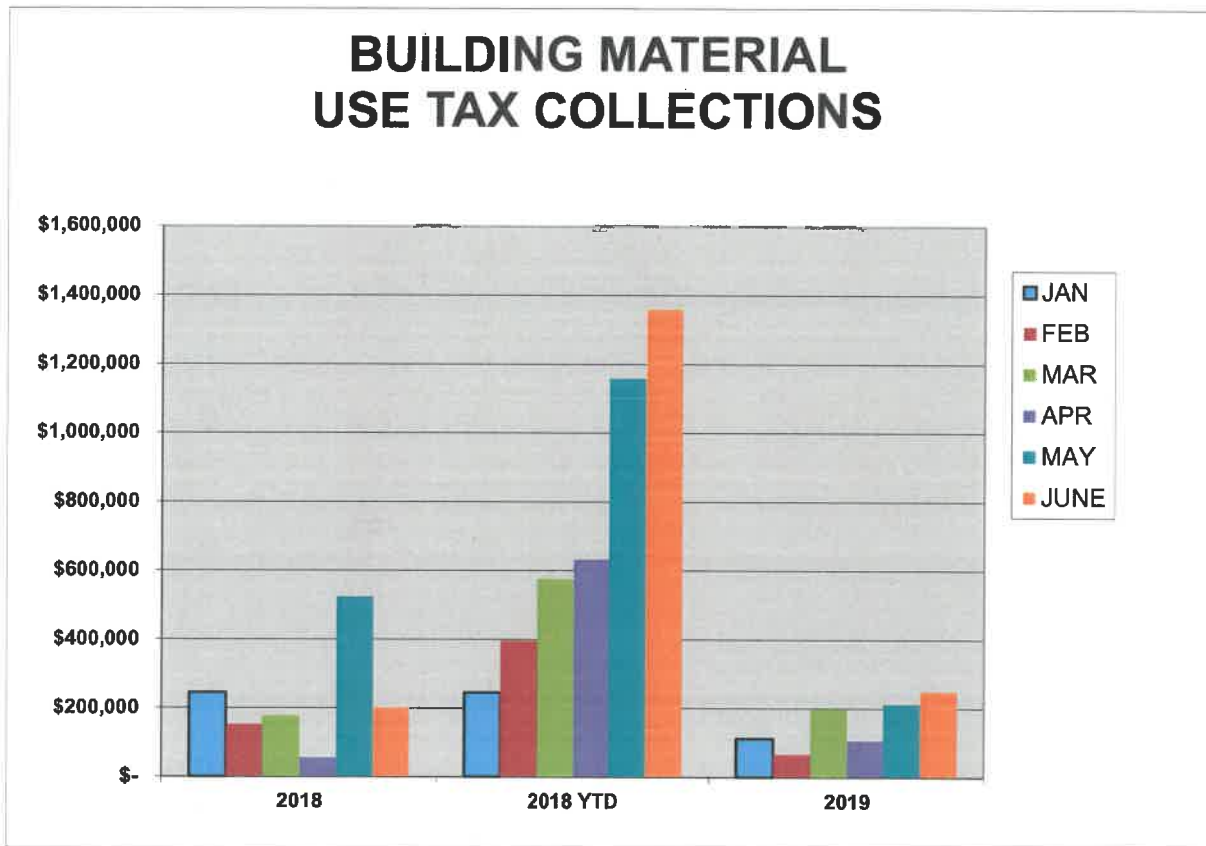
City of Loveland
Motor Vehicle Use Tax Comparison (CASH BASIS)
2018-2019 Comparison

	<u>2018</u>	<u>2018 YTD</u>	<u>2019</u>	<u>2019 YTD</u>	<u>Year to Date Inc/Dec over 2018</u>	<u>Curr Month Inc/Dec over 2018</u>
JAN	\$ 293,403	\$ 293,403	\$ 270,874	\$ 270,874	-7.7%	-7.7%
FEB	\$ 297,187	\$ 590,590	\$ 344,852	\$ 615,726	4.3%	16.0%
MAR	\$ 228,064	\$ 818,654	\$ 255,063	\$ 870,789	6.4%	11.8%
APR	\$ 316,749	\$ 1,135,402	\$ 283,467	\$ 1,154,256	1.7%	-10.5%
MAY	\$ 315,857	\$ 1,451,260	\$ 331,911	\$ 1,486,167	2.4%	5.1%
JUNE	\$ 344,821	\$ 1,796,080	\$ 351,893	\$ 1,838,060	2.3%	2.1%



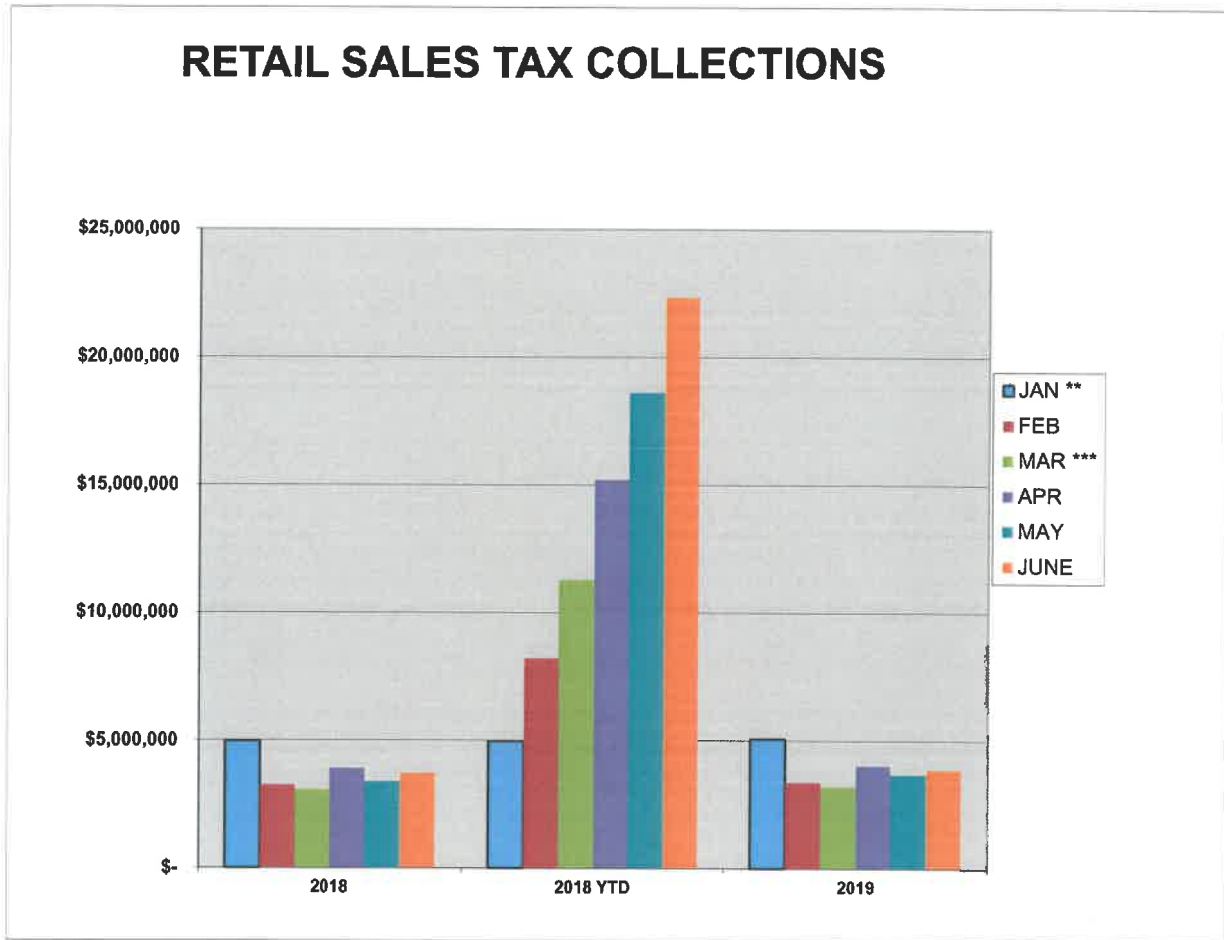
City of Loveland
Building Material Use Tax Comparison (CASH BASIS)
2018-2019 Comparison

	<u>2018</u>	<u>2018 YTD</u>	<u>2019</u>	<u>2019 YTD</u>	<u>Year to Date Inc/Dec over 2018</u>	<u>Curr Month Inc/Dec over 2018</u>
JAN	\$ 245,135	\$ 245,135	\$ 112,989	\$ 112,989	-53.9%	-53.9%
FEB	\$ 152,792	\$ 397,927	\$ 67,820	\$ 180,809	-54.6%	-55.6%
MAR	\$ 178,370	\$ 576,298	\$ 199,391	\$ 380,200	-34.0%	11.8%
APR	\$ 57,196	\$ 633,493	\$ 107,255	\$ 487,454	-23.1%	87.5%
MAY	\$ 524,847	\$ 1,158,340	\$ 213,188	\$ 700,642	-39.5%	-59.4%
JUNE	\$ 201,597	\$ 1,359,938	\$ 249,866	\$ 950,508	-30.1%	23.9%



City of Loveland
Retail Sales Tax (CASH BASIS)
2018-2019 Comparison

	<u>2018</u>	<u>2018 YTD</u>	<u>2019</u>	<u>2019 YTD</u>	Year to Date Inc/Dec over <u>2018</u>	Curr Month Inc/Dec over <u>2018</u>
JAN **	\$ 4,958,980	\$ 4,958,980	\$ 5,069,503	\$ 5,069,503	2.2%	2.2%
FEB	\$ 3,261,442	\$ 8,220,422	\$ 3,374,345	\$ 8,443,848	2.7%	3.5%
MAR ***	\$ 3,072,264	\$ 11,292,686	\$ 3,204,163	\$ 11,648,012	3.1%	4.3%
APR	\$ 3,919,893	\$ 15,212,579	\$ 4,032,671	\$ 15,680,683	3.1%	2.9%
MAY	\$ 3,396,303	\$ 18,608,882	\$ 3,679,177	\$ 19,359,860	4.0%	8.3%
JUNE	\$ 3,730,869	\$ 22,339,751	\$ 3,889,520	\$ 23,249,380	4.1%	4.3%

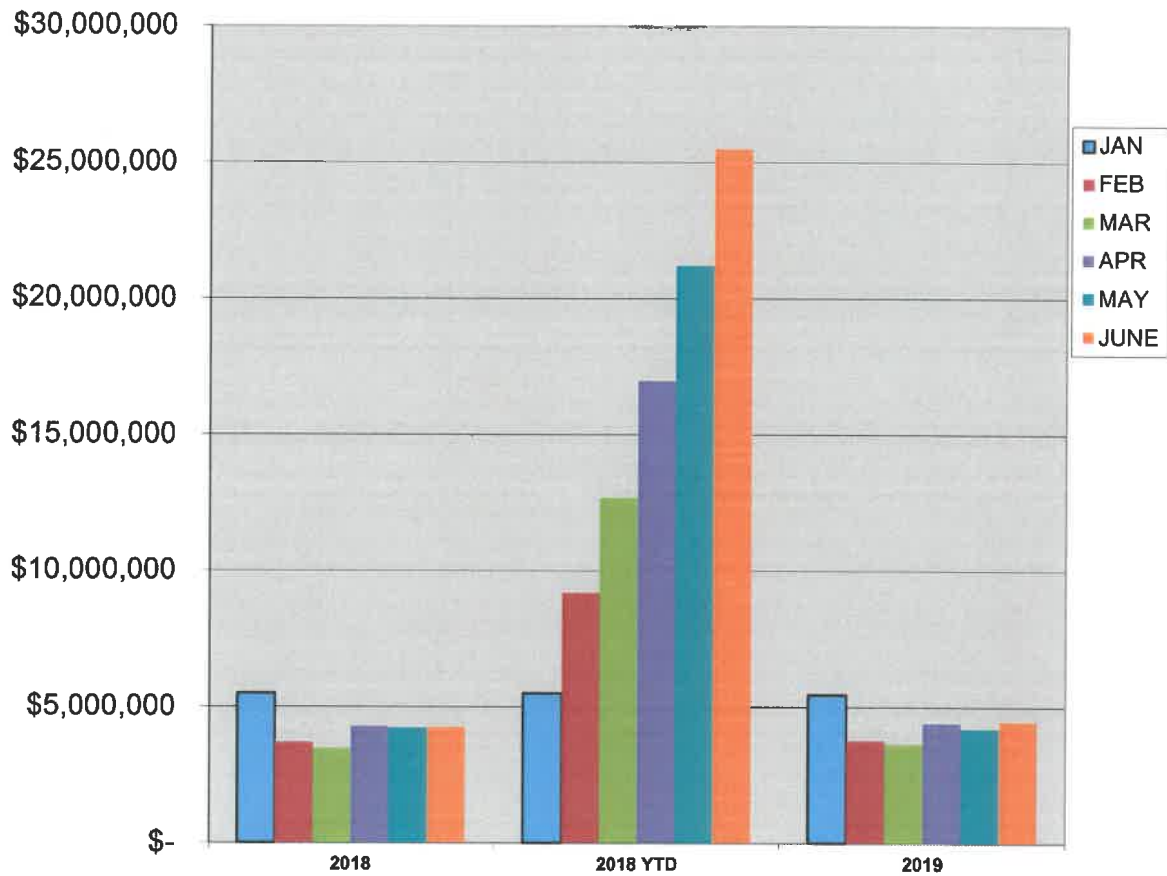


* Indicates Quarterly Returns also included
 ** Indicates Quarterly and Yearly Returns also included
 *** Journal Entry Adjustment Correction

City of Loveland
Sales & Use Tax Total Comparison (CASH BASIS)
2018-2019 Comparison

	<u>2018</u>	<u>2018 YTD</u>	<u>2019</u>	<u>2019 YTD</u>	<u>Year to Date Inc/Dec over 2018</u>	<u>Curr Month Inc/Dec over 2018</u>
JAN	\$ 5,497,518	\$ 5,497,518	\$ 5,453,366	\$ 5,453,366	-0.8%	-0.8%
FEB	\$ 3,711,421	\$ 9,208,939	\$ 3,787,018	\$ 9,240,384	0.3%	2.0%
MAR	\$ 3,478,698	\$ 12,687,637	\$ 3,658,617	\$ 12,899,000	1.7%	5.2%
APR	\$ 4,293,837	\$ 16,981,474	\$ 4,423,393	\$ 17,322,393	2.0%	3.0%
MAY	\$ 4,237,008	\$ 21,218,482	\$ 4,224,276	\$ 21,546,669	1.5%	-0.3%
JUNE	\$ 4,277,287	\$ 25,495,769	\$ 4,491,280	\$ 26,037,948	2.1%	5.0%

SALES AND USE TAX COLLECTION TOTALS



City of Loveland

Summary of Sales Tax Collections by Industry Code

Six months ended June 30, 2019

Description	June 2019	June 2018	\$ Change	% Change	YTD 2019	YTD 2018	\$ Change	% Change	% of Total	Cumulative %
Department Stores & General Merchandise	\$ 688,166	\$ 684,101	\$ 4,065	0.6%	3,976,358	4,003,539	\$ (27,181)	-0.7%	17.1%	17.1%
Restaurants & Bars	559,584	524,309	35,275	6.7%	3,142,685	3,012,796	129,889	4.3%	3.5%	30.6%
Grocery Stores & Specialty Foods	420,974	406,845	14,129	3.5%	2,756,078	2,723,450	32,628	1.2%	11.9%	42.5%
Building Material & Lawn & Garden Supplies	404,976	381,764	23,212	6.1%	1,931,466	1,771,006	160,460	9.1%	8.3%	50.8%
Motor Vehicle Dealers, Auto Parts & Leasing	343,019	294,887	48,132	16.3%	1,905,740	1,759,065	146,675	8.3%	8.2%	59.0%
Utilities	160,501	155,316	5,185	3.3%	1,209,877	1,128,440	81,437	7.2%	5.2%	64.2%
Clothing & Clothing Accessories Stores	165,309	206,314	(41,005)	-19.9%	1,072,235	1,283,129	(210,894)	-16.4%	4.6%	68.8%
Used Merchandise Stores	121,587	116,874	4,713	4.0%	877,265	855,660	21,605	2.5%	3.8%	72.6%
Electronic Shopping & Mail-Order Houses	117,594	111,709	5,885	5.3%	840,886	747,893	92,993	12.4%	3.6%	76.2%
Sporting Goods, Hobby, Book & Music Stores	109,901	105,839	4,062	3.8%	711,524	745,823	(34,299)	-4.6%	3.1%	79.2%
Consumer Goods & Commercial Equipment Rental	131,033	104,192	26,841	25.8%	693,572	598,047	95,525	16.0%	3.0%	82.2%
Beer, Wine & Liquor Stores	84,750	98,311	(13,561)	-13.8%	494,636	552,895	(58,259)	-10.5%	2.1%	84.4%
Electronics & Appliance Stores	73,680	54,305	19,375	35.7%	472,931	383,531	89,400	23.3%	2.0%	86.4%
Broadcasting & Telecommunications	74,654	71,062	3,592	5.1%	465,186	522,037	(56,851)	-10.9%	2.0%	88.4%
Hotels, Motels & Other Accommodations	65,782	143,829	(78,047)	-54.3%	443,003	475,292	(32,289)	-6.8%	1.9%	90.3%
Health & Personal Care Stores	56,367	51,795	4,572	8.8%	391,029	347,034	43,995	12.7%	1.7%	92.0%
Furniture & Home Furnishing Stores	45,560	41,381	4,179	10.1%	295,398	275,230	20,168	7.3%	1.3%	93.2%
Gasoline Stations with Convenience Stores	49,959	42,701	7,258	17.0%	261,731	233,121	28,610	12.3%	1.1%	94.4%
Office Supplies, Stationery & Gift Stores	13,726	13,197	529	4.0%	105,637	100,901	4,736	4.7%	0.5%	94.8%
All Other Categories	202,398	122,138	80,260	65.7%	1,202,143	820,862	381,279	46.4%	5.2%	100.0%
Total	\$ 3,889,520	\$ 3,730,869	\$ 158,651	4.3%	\$23,249,380	\$22,339,751	\$ 909,627	4.1%	100.0%	