

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
AUGUST 2019

YEAR-TO-DATE COMPARISON

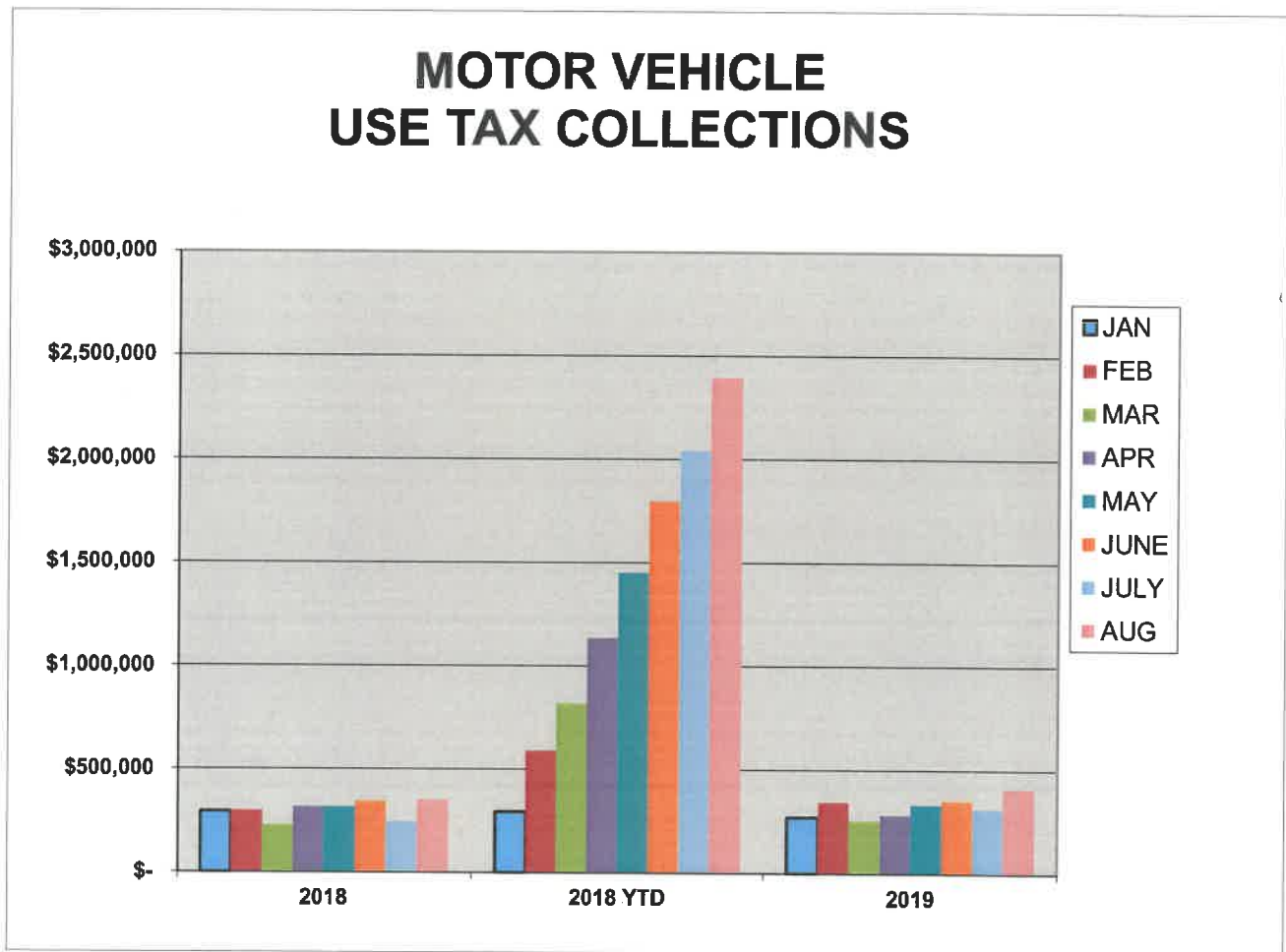
<u>Geographical Area</u>	<u>2019</u>	<u>2018</u>	<u>% Inc/Dec</u>
South East Loveland	\$ 7,278,564	\$ 7,030,750	3.5%
North East Loveland	3,376,348	2,822,884	19.6%
North West Loveland	3,234,016	3,228,284	0.2%
Centerra	2,627,887	2,630,806	-0.1%
Orchards Shopping Center	1,980,943	1,998,969	-0.9%
Thompson Valley Shopping Center	1,563,319	1,559,478	0.2%
Promenade Shops	1,541,339	1,606,798	-4.1%
South West Loveland	1,236,675	1,164,257	6.2%
Downtown	974,869	915,799	6.5%
Airport	678,024	539,128	25.8%
Outlet Mall	648,978	859,209	-24.5%
The Ranch	560,518	618,010	-9.3%
Columbine Shopping Center	534,949	514,904	3.9%
All Other Areas	5,340,963	4,893,196	9.2%
Total	\$ 31,577,392	\$ 30,382,472	3.9%

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
Month of AUGUST 2019

<u>Geographical Area</u>	<u>2019</u>	<u>% of Total</u>
South East Loveland	\$ 1,006,184	24.60%
North East Loveland	472,503	11.60%
North West Loveland	437,079	10.70%
Centerra	347,736	8.50%
Orchards Shopping Center	242,419	5.90%
Thompson Valley Shopping Center	183,855	4.50%
Promenade Shops	178,320	4.40%
South West Loveland	165,071	4.00%
Downtown	125,939	3.10%
Airport	101,703	2.50%
Outlet Mall	80,506	2.00%
The Ranch	79,950	2.00%
Columbine Shopping Center	69,902	1.70%
All Other Areas	592,990	14.50%
Total of AUGUST 2019	\$ 4,084,157	100.00%

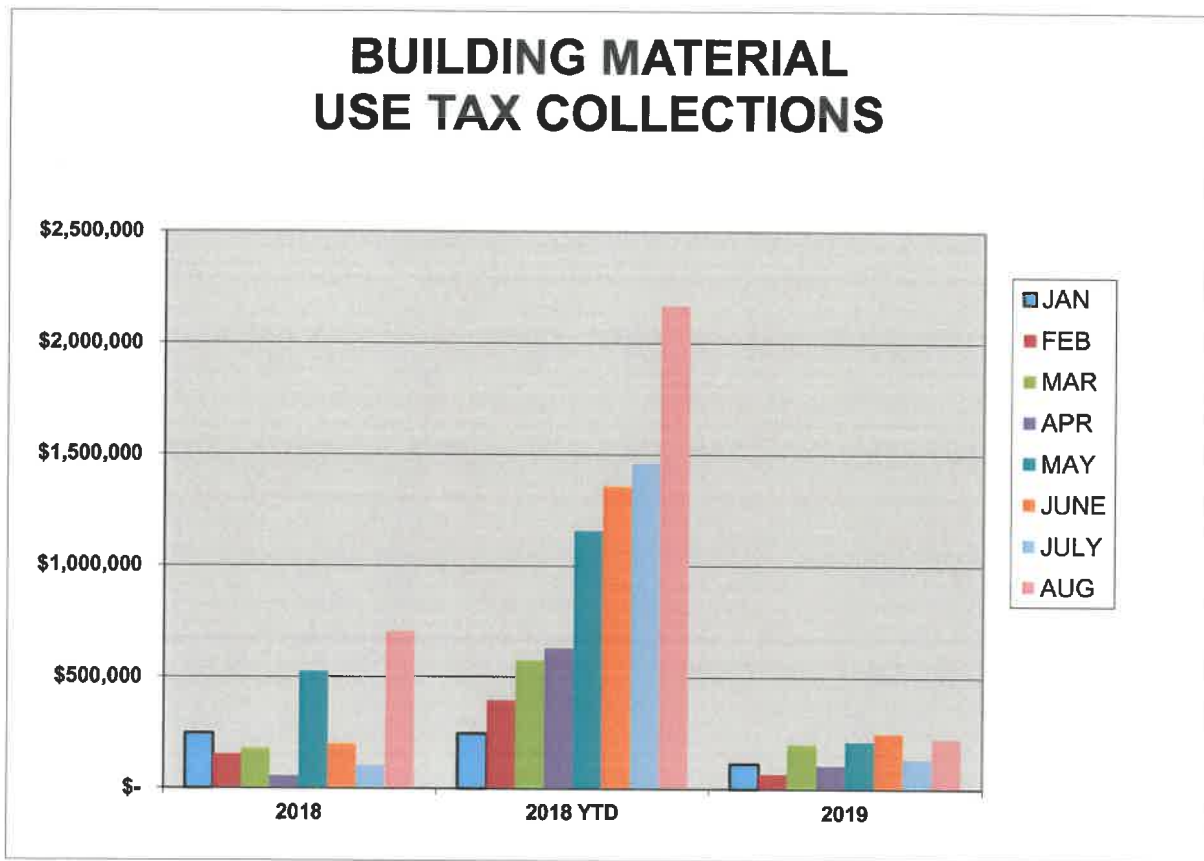
City of Loveland
Motor Vehicle Use Tax Comparison (CASH BASIS)
2018-2019 Comparison

	<u>2018</u>	<u>2018 YTD</u>	<u>2019</u>	<u>2019 YTD</u>	<u>Year to Date Inc/Dec over 2018</u>	<u>Curr Month Inc/Dec over 2018</u>
JAN	\$ 293,403	\$ 293,403	\$ 270,874	\$ 270,874	-7.7%	-7.7%
FEB	\$ 297,187	\$ 590,590	\$ 344,852	\$ 615,726	4.3%	16.0%
MAR	\$ 228,064	\$ 818,654	\$ 255,063	\$ 870,789	6.4%	11.8%
APR	\$ 316,749	\$ 1,135,402	\$ 283,467	\$ 1,154,256	1.7%	-10.5%
MAY	\$ 315,857	\$ 1,451,260	\$ 331,911	\$ 1,486,167	2.4%	5.1%
JUNE	\$ 344,821	\$ 1,796,080	\$ 351,893	\$ 1,838,060	2.3%	2.1%
JULY	\$ 245,874	\$ 2,041,954	\$ 314,566	\$ 2,152,626	5.4%	27.9%
AUG	\$ 351,497	\$ 2,393,451	\$ 410,456	\$ 2,563,082	7.1%	16.8%



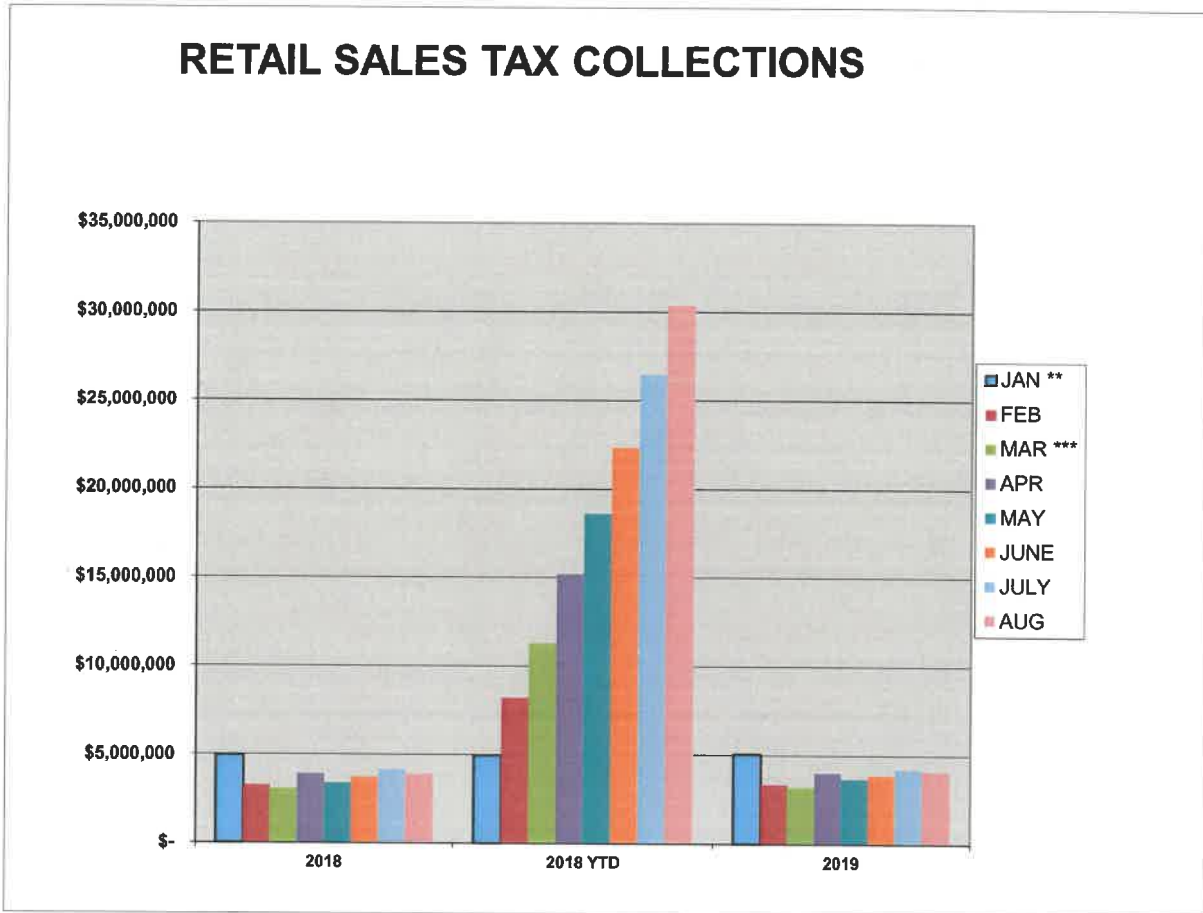
City of Loveland
Building Material Use Tax Comparison (CASH BASIS)
2018-2019 Comparison

	<u>2018</u>	<u>2018 YTD</u>	<u>2019</u>	<u>2019 YTD</u>	<u>Year to Date Inc/Dec over 2018</u>	<u>Curr Month Inc/Dec over 2018</u>
JAN	\$ 245,135	\$ 245,135	\$ 112,989	\$ 112,989	-53.9%	-53.9%
FEB	\$ 152,792	\$ 397,927	\$ 67,820	\$ 180,809	-54.6%	-55.6%
MAR	\$ 178,370	\$ 576,298	\$ 199,391	\$ 380,200	-34.0%	11.8%
APR	\$ 57,196	\$ 633,493	\$ 107,255	\$ 487,454	-23.1%	87.5%
MAY	\$ 524,847	\$ 1,158,340	\$ 213,188	\$ 700,642	-39.5%	-59.4%
JUNE	\$ 201,597	\$ 1,359,938	\$ 249,866	\$ 950,508	-30.1%	23.9%
JULY	\$ 102,243	\$ 1,462,181	\$ 134,555	\$ 1,085,063	-25.8%	31.6%
AUG	\$ 706,072	\$ 2,168,253	\$ 225,215	\$ 1,310,278	-39.6%	-68.1%



City of Loveland
Retail Sales Tax (CASH BASIS)
2018-2019 Comparison

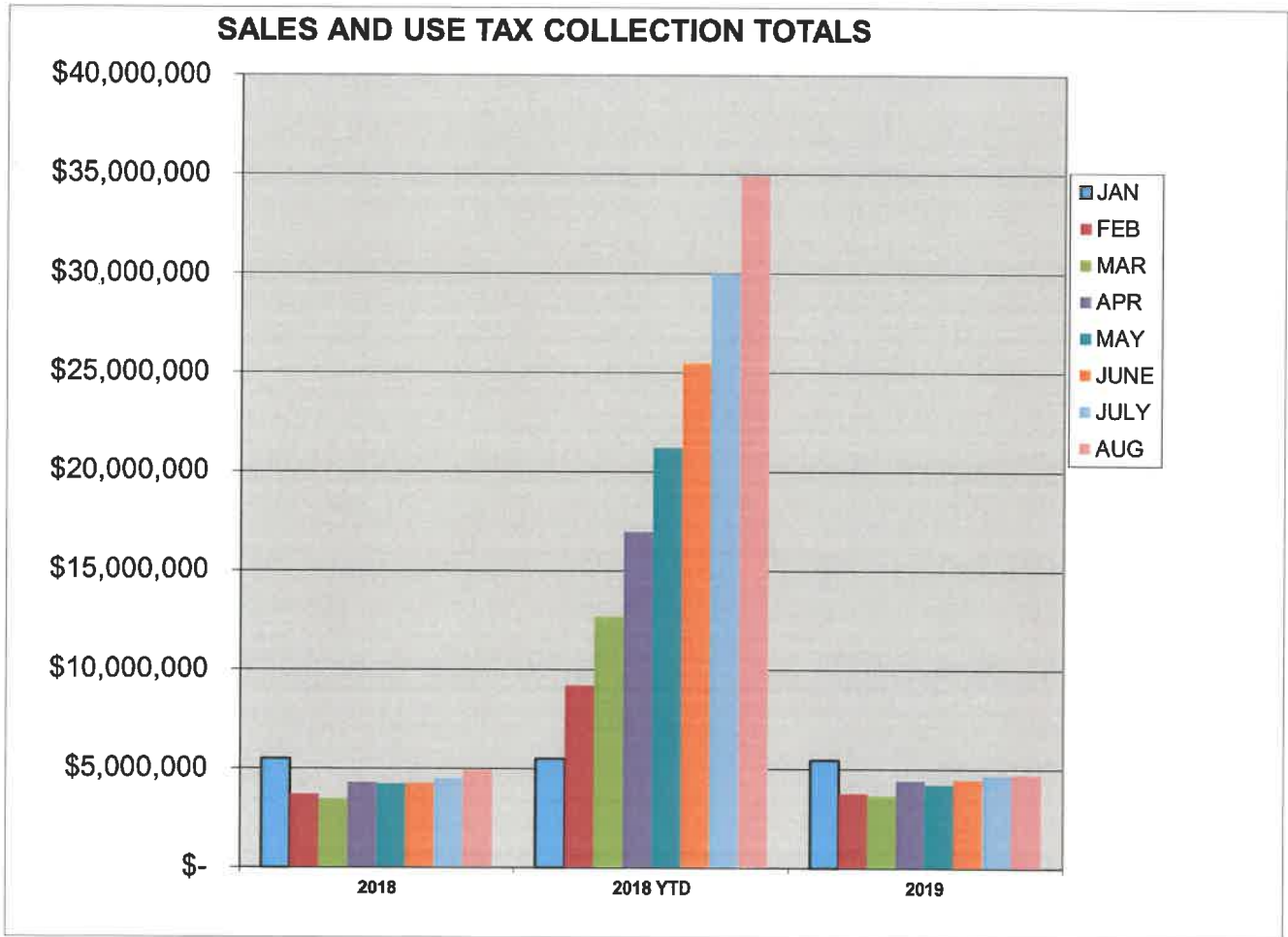
	<u>2018</u>	<u>2018 YTD</u>	<u>2019</u>	<u>2019 YTD</u>	Year to Date Inc/Dec over <u>2018</u>	Curr Month Inc/Dec over <u>2018</u>
JAN **	\$ 4,958,980	\$ 4,958,980	\$ 5,069,503	\$ 5,069,503	2.2%	2.2%
FEB	\$ 3,261,442	\$ 8,220,422	\$ 3,374,345	\$ 8,443,848	2.7%	3.5%
MAR ***	\$ 3,072,264	\$ 11,292,686	\$ 3,204,163	\$ 11,648,012	3.1%	4.3%
APR	\$ 3,919,893	\$ 15,212,579	\$ 4,032,671	\$ 15,680,683	3.1%	2.9%
MAY	\$ 3,396,303	\$ 18,608,882	\$ 3,679,177	\$ 19,359,860	4.0%	8.3%
JUNE	\$ 3,730,869	\$ 22,339,751	\$ 3,889,520	\$ 23,249,380	4.1%	4.3%
JULY	\$ 4,151,928	\$ 26,491,679	\$ 4,243,855	\$ 27,493,235	3.8%	2.2%
AUG	\$ 3,890,793	\$ 30,382,472	\$ 4,084,157	\$ 31,577,392	3.9%	5.0%



* Indicates Quarterly Returns also included
 ** Indicates Quarterly and Yearly Returns also included
 *** Journal Entry Adjustment Correction

City of Loveland
Sales & Use Tax Total Comparison (CASH BASIS)
2018-2019 Comparison

	<u>2018</u>	<u>2018 YTD</u>	<u>2019</u>	<u>2019 YTD</u>	<u>Year to Date Inc/Dec over 2018</u>	<u>Curr Month Inc/Dec over 2018</u>
JAN	\$ 5,497,518	\$ 5,497,518	\$ 5,453,366	\$ 5,453,366	-0.8%	-0.8%
FEB	\$ 3,711,421	\$ 9,208,939	\$ 3,787,018	\$ 9,240,384	0.3%	2.0%
MAR	\$ 3,478,698	\$ 12,687,637	\$ 3,658,617	\$ 12,899,000	1.7%	5.2%
APR	\$ 4,293,837	\$ 16,981,474	\$ 4,423,393	\$ 17,322,393	2.0%	3.0%
MAY	\$ 4,237,008	\$ 21,218,482	\$ 4,224,276	\$ 21,546,669	1.5%	-0.3%
JUNE	\$ 4,277,287	\$ 25,495,769	\$ 4,491,280	\$ 26,037,948	2.1%	5.0%
JULY	\$ 4,500,045	\$ 29,995,814	\$ 4,692,976	\$ 30,730,925	2.5%	4.3%
AUG	\$ 4,948,361	\$ 34,944,175	\$ 4,719,827	\$ 35,450,752	1.4%	-4.6%



City of Loveland

Summary of Sales Tax Collections by Industry Code

Eight months ended August 31, 2019

Description	August 2019	August 2018	\$ Change	% Change	YTD 2019	YTD 2018	\$ Change	% Change	% of Total	Cumulative %
Department Stores & General Merchandise	\$ 693,875	\$ 688,810	\$ 35,065	5.3%	5,394,139	5,388,402	\$ 5,737	0.1%	17.1%	17.1%
Restaurants & Bars	563,745	537,491	26,254	4.9%	4,262,364	4,133,162	129,202	3.1%	13.5%	30.6%
Grocery Stores & Specialty Foods	430,329	411,060	19,269	4.7%	3,620,052	3,553,821	66,231	1.9%	11.5%	42.0%
Building Material & Lawn & Garden Supplies	395,775	354,253	41,522	11.7%	2,753,629	2,533,680	219,949	8.7%	8.7%	50.8%
Motor Vehicle Dealers, Auto Parts & Leasing	388,339	328,739	59,600	18.1%	2,661,323	2,455,153	206,170	8.4%	8.4%	59.2%
Utilities	196,878	198,256	(1,378)	-0.7%	1,554,787	1,477,928	76,859	5.2%	4.9%	64.1%
Clothing & Clothing Accessories Stores	180,761	220,941	(40,180)	-18.2%	1,439,438	1,720,217	(280,779)	-16.3%	4.6%	68.7%
Used Merchandise Stores	131,359	128,313	3,046	2.4%	1,187,429	1,171,818	15,611	1.3%	3.8%	72.4%
Electronic Shopping & Mail-Order Houses	164,525	113,326	51,199	45.2%	1,144,765	975,726	169,039	17.3%	3.6%	76.1%
Sporting Goods, Hobby, Book & Music Stores	105,029	109,248	(4,219)	-3.9%	937,396	996,318	(58,922)	-5.9%	3.0%	79.0%
Consumer Goods & Commercial Equipment Rental	106,686	98,290	8,396	8.5%	920,919	811,161	109,758	13.5%	2.9%	81.9%
Beer, Wine & Liquor Stores	85,693	115,321	(29,628)	-25.7%	663,838	771,603	(107,765)	-14.0%	2.1%	84.0%
Hotels, Motels & Other Accommodations	132,660	117,511	15,149	12.9%	663,793	695,614	(31,821)	-4.6%	2.1%	86.1%
Electronics & Appliance Stores	75,511	68,913	6,598	9.6%	635,459	517,439	118,020	22.8%	2.0%	88.2%
Broadcasting & Telecommunications	78,778	78,944	(166)	-0.2%	613,667	692,447	(78,780)	-11.4%	1.9%	90.1%
Health & Personal Care Stores	57,216	47,225	9,991	21.2%	512,711	451,458	61,253	13.6%	1.6%	91.7%
Furniture & Home Furnishing Stores	43,080	41,157	1,923	4.7%	390,853	362,005	28,848	8.0%	1.2%	93.0%
Gasoline Stations with Convenience Stores	53,003	45,664	7,339	16.1%	366,615	325,934	40,681	12.5%	1.2%	94.1%
Office Supplies, Stationery & Gift Stores	19,118	75,661	(56,543)	-74.7%	142,774	201,300	(58,526)	-29.1%	0.5%	94.6%
All Other Categories	181,797	141,670	40,127	28.3%	1,711,441	1,147,286	564,153	49.2%	5.4%	100.0%
Total	\$ 4,084,157	\$ 3,890,793	\$ 193,364	5.0%	\$ 31,577,392	\$ 30,382,472	\$ 1,194,918	3.9%	100.0%	